



ROBERTO DEAMBROGIO

Americas and Rest of the World

- Enel SpA

Summary

Degree in Economics, in 1997 Pirelli and then 7 years @ Bain & Company, with an MBA @ Columbia. 2005: Enel CEO Assistant, from 2006 ... renewables! Head of BD, started EGP and then Head of Europe and Africa. From 2015 in charge of Eastern Europe and Head of Europe and North Africa Division. From 2018 in charge as Director of Global Communications and from 2024 Head of Other Countries.

Today I work as Head of Americas and Rest of the World.

Work experiences

Head of Americas and Rest of the World

Enel S.p.A. – 2024-12-03 - Current Team size: >15

Responsible for USA-Canada, Brazil, Chile, Colombia and Central America, Mexico, Argentina, Peru and countries of presence within Africa, Asia, Europe (excluding Italy and Iberia) and Oceania.

Guarantee:

- the economic and financial results of the Region
- the optimized balance between customers and generating assets portfolios for the long term value maximization;
- the adoption of security, safety and environmental highest standards, fostering health and safety initiatives at Country level;
- the relationships with institutions, regulators, media and other stakeholders which may impact the Group's interests;
- staff activities and services to the business lines present at Country level, maximizing efficiency and quality;
- the integration among business lines present in the Country;
- the effective governance of partnerships, coordinating with all the relevant unit involved and according to Administration, Finance and Control and Legal, Corporate, Regulatory and Antitrust Affairs guidelines.

Head of Other Countries (Rest of the World)

Enel S.p.A. – 2024-01-01 – 2024-12-02 Team size: >15

Responsible for Argentina, Mexico, Peru and countries of presence within Africa, Asia, Europe (excluding Italy and Iberia) and Oceania.

Manages:

- relationship with stakeholders (institutions, key associations, regulators)

Languages

French – Fluent

Spanish - Fluent

Italian - Mother tongue

English - Fluent

Featured soft skills

Sensemaking e Storytelling

- Result oriented, emotive,

• social and organizational intelligence

- the economic and financial results of the Region, according to Group industrial plan, budget and targets approved
- the optimized balance between customers and generating assets portfolios for the long term value maximization;
- the relationships with institutions, regulators, media and other stakeholders which may impact the Group's interests;
- the integration among business lines
- the stewardships, coordinating with all the relevant unit involved

Member of the Board of Directors of Slovak Power Holding b.v.

Head of Global Communications

Enel S.p.A. - 2018-11-01 – 2023-12-31 Team size: >15

Responsible for Global Communications (30 countries), reporting to Enel S.p.A CEO.

- Led Communications Teams (400 employees) and budget (200 mln €) relative to sponsorship, events, media and advertising, internal communications.
- Managed relationship with National and International Media, key Associations and NGOs.
- Successfully managed reorganization of Communication Function (processes and procedures, organization structure, people turnaround, job rotation and hiring from other areas, insourcing of key value-added activities and skills creating value and cost efficiency)

Head of Europe and North Africa Division

Enel S.p.A. - 2016-04-01 - 2018-10-31 Team size: >15

Led operations, including Renewables, in Russia, Romania, Slovakia, Germany, UK, France and Belgium, Greece, Bulgaria, reporting to Enel S.p.A CEO.

Vice Chairman of the Board Enel Russia, President of the Supervisory Board of Slovenske Elektrarne, Member of the Board of Directors of Slovak Power Holding b.v.

- P&L responsibility for the Area (15,000 MW in nuclear, gas, coal, hydro, wind and solar, 3 million clients in distribution and retail, 1.3bn€ EBITDA, 11,000+ employees).
- Managed relationship with stakeholders (institutions, key associations, regulators).
- Developed Northern Europe Area (retail, new products and services, inter alia Storage, Vehicle-to-Grid, Demand response).

Head of Eastern Europe Division

Enel S.p.A. - 2015-01-01 - 2016-04-30 Team size: >15

Led operations in Russia, Romania, Slovak Republic, France and Belgium,

reporting to Enel S.p.A CEO.

Vice Chairman of the Board Enel Russia, President of the Supervisory Board of Slovenske Elektrarne

- P&L responsibility for the Area (14,000 MW in nuclear, gas, coal and hydro, 3 million clients in distribution and retail, 1.3bn€ EBITDA, 10,000+ employees).
- Implemented and successfully executed 5-year Industrial Plan.
- Managed relationship with stakeholders (Institutions, Governments, Regulatory Bodies etc.) and shareholders of the companies: Enel Russia is listed on the Moscow Stock Exchange; in Slovakia and Romania the Government is the minority shareholder.
- Successfully disposed Enel's participation in Slovenske Elektrarne.
- Supervised construction of Mochovce nuclear power plant (5 bn€ project).

Head of Europe Area, South Africa and Morocco

Enel Green Power - 2014-01-01 - 2014-12-31 Team size: >15

Led operations in Italy, France, Greece, Romania, Bulgaria, Turkey, and, in addition to the previous position, Iberia, Russia, South Africa and Morocco.

President of the Board of EGP Romania, EGP Hellas, EGP Bulgaria, EGP Turkey, EGP South Africa, Taranto Solar, Energia Eolica, Maicor Wind and Enerlive.

Sole Director of Enel Green Power Calabria.

- P&L responsibility for the Area (6,000 MW in hydro, geothermal, wind, solar and biomass, 1.3bn€ EBITDA, 1,500 employees).
- Implemented and executed Industrial Plan and managed relationship with key stakeholders.
- Started South Africa Operations (1000+ MW awarded in tender to be built and operated)

Head of Business Development

Enel Green Power - 2009-01-01 - 2010-12-31 Team size: >15

- Managed Due Diligence processes and led negotiations worldwide.
- Completed acquisitions in hydro, geo and wind operating plants and project pipelines.
- Coordinated Business Development Teams worldwide (about 150 people).
- Implemented Yearly Development Plans, defining growth strategy and targets.
- Contributed significantly to successful EGP listing in the Stock Exchange.

Head of Renewable Energies Business Development

Enel S.p.A. - 2006-05-01 - 2008-12-31 Team size: >15

- Managed Due Diligence and acquisition processes, leading negotiations.
- Coordinated Business Development Teams, increasing the number to about 100 people.
- Increased, organized and structured the teams to reach and exceed yearly targets.
- Implemented ambitious Development Plan of the newly formed International Division.

Education

Laurea magistrale o specialistica, - Date of achievement 1998-02-01

Projects

Geographical restructuring of Enel presence in the Region aimed to efficient capital allocations on profitable enel businesses and markets

2024-01-01- current

Rationalization of EnelX and EnelX Way business in the area with a focus on cash generation operations

2024-01-01- current

Selling completion of the remaining 50% of Slovenske Elektrarne HoldCo's share capital

2024-01-01 – 2024-12-30

Selling of Enel Green Power India

2024-01-01 – 2024-12-30

Launch of Enel JVs Principia in Greece with Macquarie and Potentia Energy with Inpex in Australia

2024-04-03 & 2024-12-09

Communications New Organizational Structure

2018-11-01 - 2019-08-31

Selling of part of Enel's stake in Slovenske Elektrarne

2016-01-01 - 2016-12-31

Launch of the Romanian Free Market

2015-01-01 - 2016-12-31

EGP South Africa

2014-01-01 - 2014-12-31

Asset selling: Enel France (Paris) and EGP France (Lyon)

2014-01-01 - 2014-12-31

Enel Green Power Romania start up and development

2009 – 2010

Listing of Enel Green Power in the Stock Exchange

2009-01-01 - 2010-12-31

Interests and passions

Skiing - Wine - Music - Tennis - Padel - Travel