# First quarter

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**Enel Américas** Consolidated results April 28<sup>th</sup>, 2023

## **Q1 2023** *Key highlights and operational performance*

# Aurelio Bustilho





## Q1 2023 key highlights

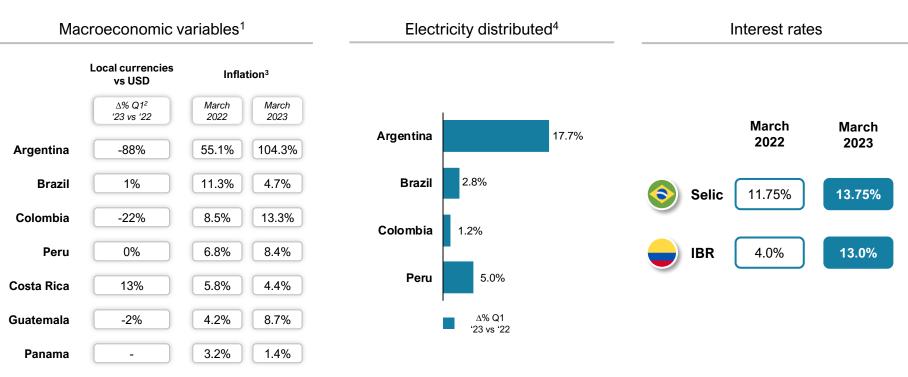


Operational performance	Financial results	Sustainability progress	Corporate simplification
<b>13.2 TWh</b> +1%vsPY	<b>US\$ 1.2 bn<sup>1</sup></b> +12%vsPY	<b>82%<sup>2</sup></b> RES capacity	<b>US\$ 1.65 bn</b>
Net production up despite disposals, <b>RES</b> % of total production up to 79%	Adjusted EBITDA increase in <b>all</b> <b>countries exc.</b> <b>Argentina</b>	<b>Disposal of thermal</b> <b>Gx in Argentina</b> in line with Strategic Plan	Estimated Net income effect of <b>announced</b> <b>disposal of Dx assets</b> <b>in Peru</b>
Deli	verv on Strategic Pla	n obiectives well on t	rack

(1) Includes Peru (US\$ 160 mn) and excludes Goiás (US\$ 47 mn) and Fortaleza (US\$ 25 mn) in Q1 2022, includes Peru (US\$ 191 mn) and excludes Fx effect in Q1 2023 (- US\$ 86 mn); (2) Excluding Dock Sud, RES capacity increases to 88%

#### **Current scenario**

Mixed inflation trends in the region, significant Colombian peso depreciation affects results



(1) Source: Central Bank of each country; (2) Average Fx of the period, except for Argentina, which uses end-of-period FX. Panama is a dollarized economy, (3) Last 12 months, (4) Considers a change in methodology for distributed energy in Enel Dx Rio, aligning it to Enel's global policy



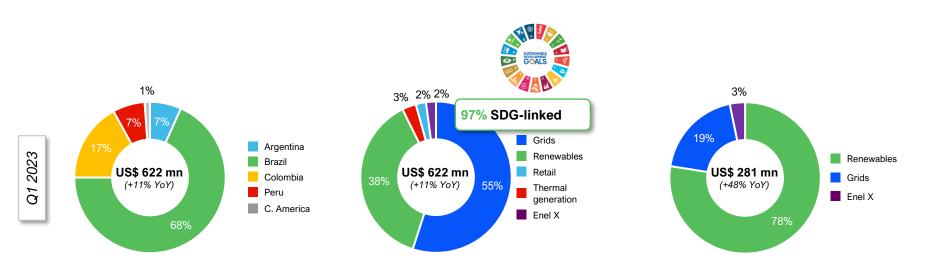
Growth CAPEX mainly captured by Renewables in Brazil

Adj. CAPEX by country

Adj. CAPEX by business<sup>1</sup>

Adj. asset development<sup>2</sup> CAPEX by business

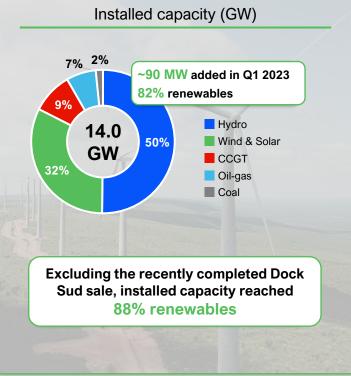
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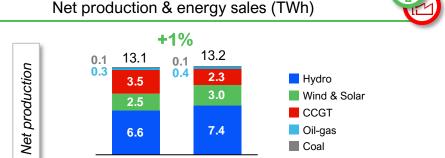




## **Generation operational highlights**

Solid growth in net production, with thermal production replaced by renewables





Q1 2023

79%



-14%

Q1 2022

70%

Emission-free

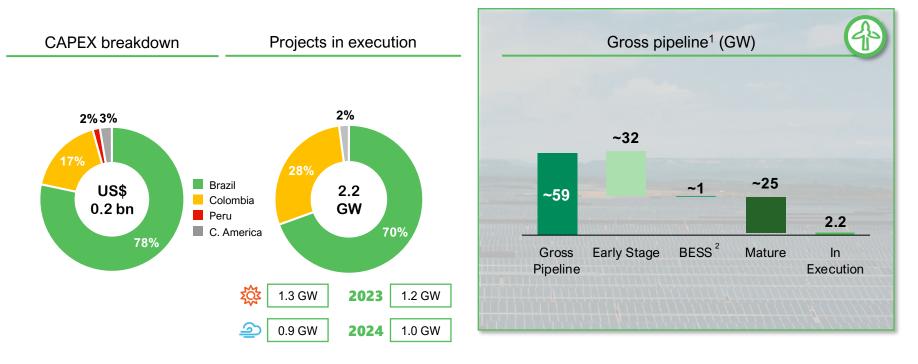
production

Enel Costanera was sold on February 2023, and Docksud sale was completed on April 2023. (1) Restated figures, excludes intercompany sales.



#### **Renewables development**

~90 MW of add. capacity in Q1'23 mainly in Brazil and Colombia



Projects in execution and Gross pipeline from Peru are not included. (1) Early stage and mature are classified based on their development regarding land secured, environmental permits and grids connection, while mature is further along in this process; (2) BESS: Battery Energy Storage System; includes 0.6 GW of mature pipeline and 0.3 GW of early stage pipeline

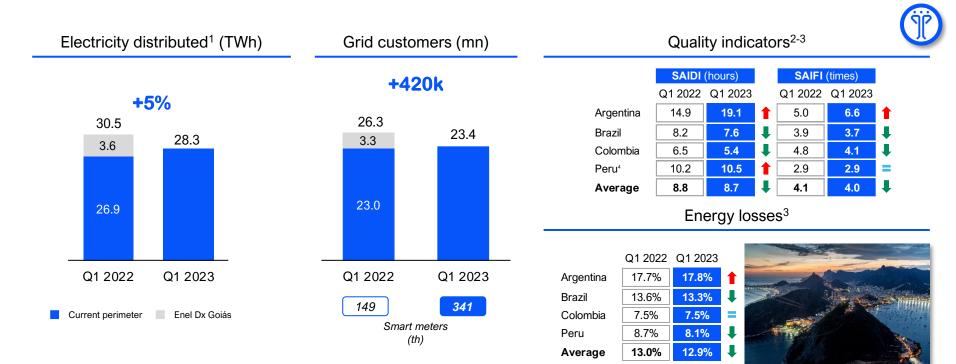
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#### **Grids operational highlights**

Steady volume growth and relevant organic increase of end users towards electrification





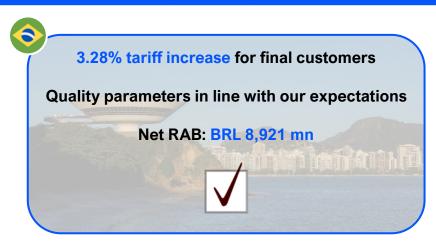
(1) Considers a change in methodology for distributed energy in Enel Dx Rio, aligning it to Enel's global policy; (2) SAIDI: System Average Interruption Frequency Index; SAIDI: System Average Interruption Duration Index; (3) Data excludes Enel Dx Goiás for 2022; (4) Quality indicators for Peru consider "force majeure" cuts



#### Integral tariff review - Dx Brazil

Results in line with our expectations

#### Enel Dx Río







March 15, 2023 Final figures April 22, 2023 Final figures



## **Enel X and Retail operating highlights**

Strong growth in charging points and energy sold contributing to energy transition



#### **Corporate simplification**

Moving forward with our goal announced in our Strategic Plan 2023-25



#### Announced processes



Disposal of thermal generation assets in Argentina in Q1 23 completed



#### **Ongoing processes**



 Complete exit from Argentina (Edesur and Chocón) and Peru (Gx assets)

Focus on countries more advanced in **energy** transition and electrification

#### Enel Dx Ceará sale



In line with our focus on urban areas with high potential for infrastructure and digitalization

#### Stewardship Model

Looking for investment partners to develop our stewardship model

#### **Best practices and certifications**

2022 Integrated Report already available and OECD-supported Certification

New reports digitalized and aligned with best practices







US, Australia and Japan announced the Blue Dot Network to make infrastructure development more affordable, sustainable and reliable



The OECD designed the certification program to create a globally recognized symbol that identifies quality projects that benefit communities and reward investments



Enel Américas successfully participated in the first round of pilot projects showcasing its Lagoa Dos Ventos wind farm in Brazil

#### Send your feedback: ir.enelamericas@enel.com

## **Q1 2023** *Economic and financial performance*

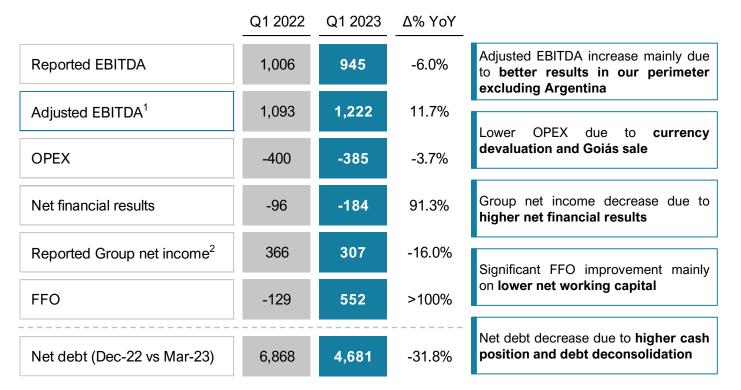
# Aurelio Bustilho





## Financial highlights (US\$ mn)

Adjusted EBITDA increase mainly due to better results in our perimeter exc. Argentina



(1) Q1'22: Includes Peru (US\$ 160 mn) and excludes Goiás (US\$ 47 mn) and Fortaleza (US\$ 25 mn); Q1'23: Includes Peru (US\$ 191 mn) and excludes Fx effect (- US\$ 86 mn); (2) Attributable net income to controlling shareholders



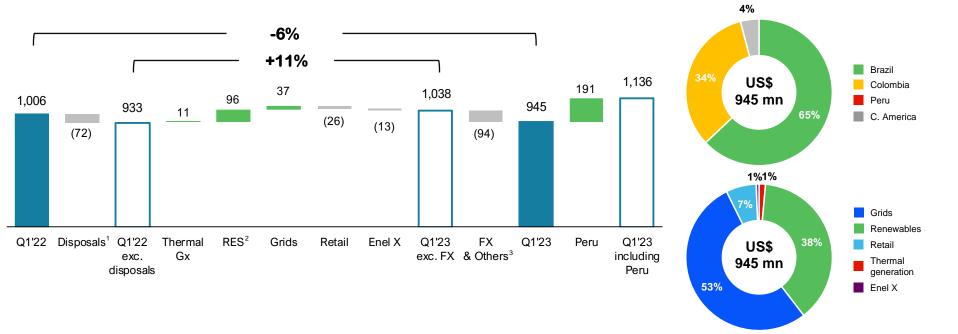
## EBITDA breakdown: Q1 2023 results

Growth in Renewables and Grids more than offset Fx headwinds



EBITDA by country (US\$ mn)

EBITDA evolution by business line (US\$ mn)

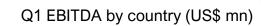




#### **Generation business results**

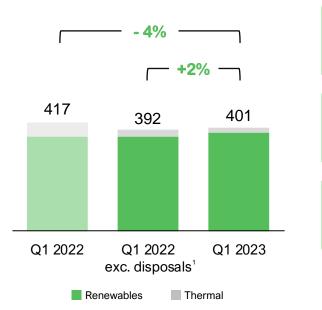
Excluding disposals, EBITDA increased mainly due to Brazil and Central America

Q1 EBITDA evolution (US\$ mn)





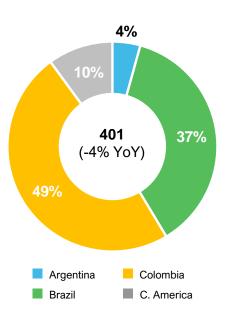
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-2% EBITDA in Colombia due to Fx devaluation, partially offset by higher production and prices

+6% EBITDA in Brazil<sup>1</sup> due to growth in renewables

+53% EBITDA in Central America driven by higher net production in Panama





#### **Grids business results**

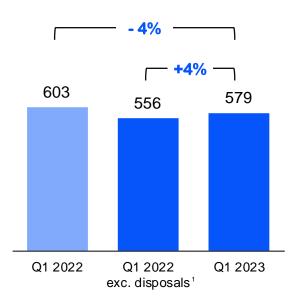
Excluding disposals, EBITDA expanded mainly in Brazil

#### Q1 EBITDA evolution (US\$ mn)



#### Q1 EBITDA by country (US\$ mn)

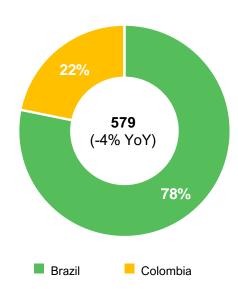




Solid electricity distributed growth across all countries

+23% EBITDA in Brazil<sup>1</sup> on tariff indexation and higher energy distributed

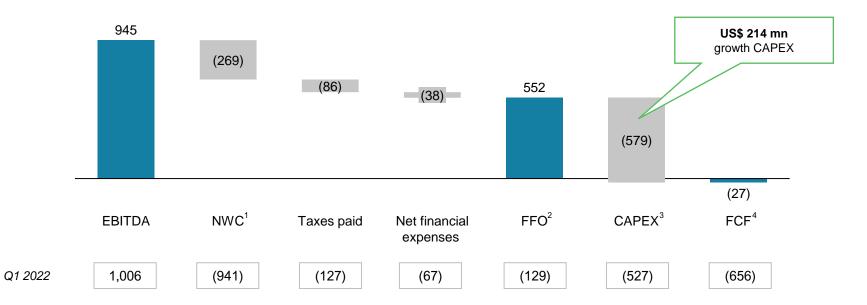
Tariff reviews in Brazil in line with expectations, with positive impacts in future quarters





FFO improvement mainly due to lower NWC





2022 figures include assets held for sale. (1) Net working capital; (2) Funds from operations; (3) CAPEX accrued gross of contributions and connections fees. Differences between CAPEX accrued and CAPEX paid are included in the NWC; (4) Free cash flow.



Peru deconsolidation and additional cash from disposals improves Net debt/EBITDA ratio



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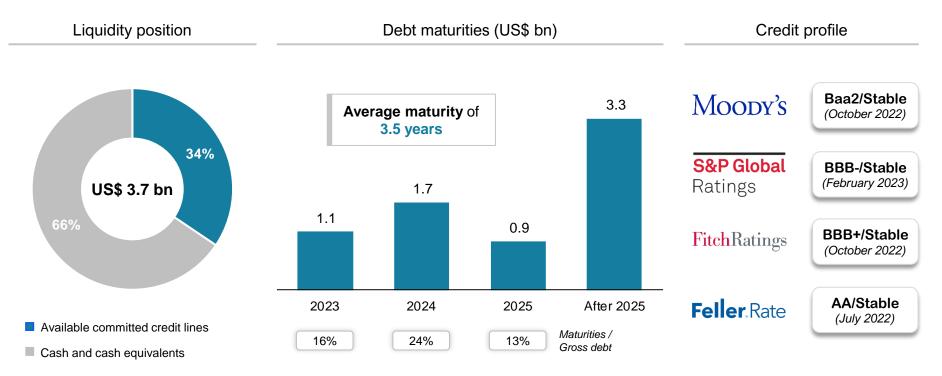
Gross and net debt<sup>1</sup> Net debt evolution Gross debt breakdown Mar. 23 27 14% -11% 6.868 Currency BRL 8,046 US\$ COP 7,122 7.1 bn 4,681 165 1,178 (1,466)USD 66% 2,441 (913)6,868 4,681 1% 1% Dec. 22<sup>2</sup> Mar. 23 Dec. 22 FCF Extr. Op. FX Mar. 23 11% Net debt & Financial deconsolidation Brazil Country receivables Colombia Net debt/ EBITDA<sup>3</sup> US\$ Peru 7.1 bn Cost of gross debt C. America 1.4x 1.0x 9.8% 12.6% 66% ~+280 bps Holding Net Debt Cash<sup>4</sup>

(1) Gross and net debt exclude accrued interests and adjustments after derivatives; (2) Includes US\$ 807 mn of net debt related to deconsolidated assets; (3) Does not include pension fund liability in Dx Sao Paulo. Including Sao Paulo pension fund: 1.3x; (4) Cash and cash equiv. + 90-day cash investments.



Solid liquidity to support our Strategic Plan goals









Solid operational results across all businesses

Strong financial position to execute our organic CAPEX plan

Continued development and delivery of new renewable capacity, fostering green electrification

Advancing on corporate simplification to focus on strategic countries and assets

# **First Quarter**







Annexes



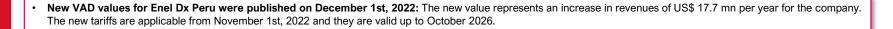
## **Regulation Update Q1 2023**



- Resolution ENRE 307/23: Measure related to the intervention of control and supervision of Edesur for a period of 180 days as of the date of its notification, appointing an intervenor, who will supervise and control all the usual acts of administration and disposition related to the normal rendering of the electric power distribution service.
- Regulatory Rate (WACC) for 2023: ANEEL defined the regulatory rate that will be applied in the rate reviews of Distributors in 2023: 7.4% (real rate after taxes. Corresponds to 11.2% real rate pre-tax).
- Periodic Tariff Review of Enel Ceará: The new tariff values will be valid from April 22th, 2023. The process established new limit values for the quality indicators (SAIDI and SAIFI) for the period from 2024 to 2027.
- Periodic Tariff Review of Enel Rio: The new tariff values will be valid from March 15th, 2023. The process established new limit values for the quality indicators (SAIDI and SAIFI) for the period from 2024 to 2028.
- Transfer of CIEN to TAESA: The auction for CIEN (Garabi I and Garabi II) was held in December 2022 and TAESA was awarded the lot. The transfer and payment of the asset was completed on March 30, 2023.



Draft decree MME: Modifies Decree 1073 of 2015, the only regulation of the administrative sector of the Mining and Energy sector and establishes policies and guidelines
to promote the efficiency and competitiveness of the home public service of electrical energy. It includes measures in relation to participation in the wholesale energy
market, remuneration of surplus energy, metering requirements for regulated users, energy purchases for the regulated market, policies for efficient price formation in the
wholesale energy market, among others.





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## **Operating exhibits**

Net installed capacity & Total net production: Breakdown by source and geography

Net installed capacity (MW)								
MW	Hydro	Wind	Solar	Oil-Gas	CCGT	Coal	Total	
Argentina	1,328	0	0	72	829	0	2,228	
Brazil	1,272	2,588	1,234	0	0	0	5,094	
Colombia	3,097	0	274	180	0	226	3,777	
Peru	792	132	179	687	463	0	2,255	
Central America	545	0	115	0	0	0	660	
Total	7,034	2,720	1,802	939	1,292	226	14,012	

	Total net production (GWh)								
GWh	Hydro	Wind	Solar	Oil-Gas	CCGT	Coal	Total		
Argentina	553	0	0	102	1,677	0	2,331		
Brazil	1,088	2,245	505	0	0	0	3,838		
Colombia	3,999	0	41	7	0	72	4,120		
Peru	1,222	78	98	294	673	0	2,366		
Central America	506	0	45	0	0	0	551		
Total	7,367	2,323	689	403	2,350	72	13,206		



## **Operating exhibits**

Distribution companies



Distributor	Clients	Energy sold LTM (GWh)	SAIDI (hours)	SAIFI (times)	Energy losses (%)	City, Country	Concession area (km²)	Next tariff review
Edesur	2,611,203	18,233	19.1	6.6	17.8%	Buenos Aires, Argentina	3,309	2023
Enel Dx Rio	3,067,488	12,957	9.0	4.3	19.5%	Niteroi, Brazil	32,615	2028
Enel Dx Ceará	4,132,010	12,715	9.4	4.0	15.3%	Fortaleza, Brazil	148,921	2027
Enel Dx São Paulo	8,257,551	41,657	6.1	3.3	10.7%	Sao Paulo, Brazil	4,526	2023
Enel Colombia-Dx	3,813,312	15,120	5.4	4.1	7.5%	Bogota, Colombia	26,093	2025
Enel Dx Perú	1,544,284	8,412	10.5	2.9	8.1%	Lima, Peru	1,602	2026
Total	23,425,848	109,094	-	-	-	-	-	-

## **Financial exhibits**



	Q1 2023	Q1 2022	$\Delta Y o Y$
Revenues	3,140	3,422	-8%
Gross Margin	1,330	1,406	-5%
OPEX	-385	-400	-4%
Reported EBITDA	945	1,006	-6%
D&A <sup>1</sup>	-287	-330	-13%
EBIT	658	675	-3%
Net financial results	-184	-96	+91%
Non operating results	18	0	>100%
EBT	491	579	-15%
Income taxes	-154	-189	-18%
Discontinued operations	73	82	-11%
Minorities	-103	-107	-4%
Group Net Income	307	366	-16%

## Argentina (US\$ mn)

Quarter results

	Generation <sup>1</sup>			Grids <sup>1</sup>			Total <sup>2</sup>		
	Q1 2022	Q1 2023	%	Q1 2022	Q1 2023	%	Q1 2022	Q1 2023	%
Revenues	47	42	-11%	189	229	21%	236	271	15%
Procurements and Services	-3	-2	-28%	-130	-211	62%	-133	-213	60%
OPEX	-18	-23	28%	-63	-70	11%	-81	-94	16%
EBITDA	27	17	-35%	-4	-52	>100%	22	-36	<-100%
Net Income	-9	-117	>100%	5	69	>100%	-7	-17	>100%
Gross Capex	3	9	>100%	36	33	-8%	39	42	6%
Net Production (GWh)	3,455	2,331	-33%	-	-	_	3,455	2,331	-33%
Energy Sales (GWh)	3,455	2,332	-32%	4,171	4,909	18%	-	-	_
Av. Spot Price (\$US/MWh)	N.A.	N.A.	-	-	-	-	N.A.	N.A.	-
Energy losses (%)	-	-	-	17.7%	17.8%	-	-	-	_
Customers (Th)	-	-	-	2,560	2,611	2%	2,560	2,611	2%



(1) Grids business includes Enel X. Generation business includes trading business. Both, Generation and Grids businesses, include Retail business; (2) "Total" included Holding and Services adjustments.

## Brazil (US\$ mn)

#### Quarter results

		Generation <sup>1</sup>			Grids <sup>1</sup>			Total <sup>2</sup>	
	Q1 2022	Q1 2023	%	Q1 2022	Q1 2023	%	Q1 2022	Q1 2023	%
Revenues	323	271	-16%	2,125	1,790	-16%	2,374	2,068	-13%
Procurements and Services	-131	-93	-29%	-1,469	-1,131	-23%	-1,521	-1,226	-19%
OPEX	-26	-29	13%	-209	-166	-21%	-252	-220	-13%
EBITDA	165	149	-10%	448	493	10%	602	623	3%
Net Income	141	154	10%	77	118	52%	279	249	-11%
Gross Capex	118	179	52%	309	245	-21%	428	425	-1%
Net Production (GWh)	3,308	3,838	16%	-	-	-	3,308	3,838	16%
Energy Sales (GWh)	11,091	8,453	-24%	20,611	17,497	-15%	-	-	-
Av. Spot Price (\$US/MWh) <sup>3</sup>	11	13	20%	_	-	-	11	13	20%
Energy losses (%)	-	-	-	13.6%	13.3%	-	-	-	-
Customers (Th)	-	-	-	15,217	15,457	2%	15,217	15,457	2%



Operational data excludes Enel Dx Goiás for 2021 and 2022. (1) Grids business includes Enel X. Generation business includes trading business. Both, Generation and Grids businesses, include Retail business; (2) "Total" included Holding and Services adjustments; (3) Southeast/Central-west region

## Colombia (US\$ mn)

Quarter results

	Generation <sup>1</sup>			Grids <sup>1</sup>			Total <sup>2</sup>		
	Q1 2022	Q1 2023	%	Q1 2022	Q1 2023	%	Q1 2022	Q1 2023	%
Revenues	336	358	7%	463	425	-8%	63	737	>100%
Procurements and Services	-115	-145	25%	-273	-258	-6%	-331	-358	8%
OPEX	-21	-19	-12%	-30	-29	-4%	-52	-53	2%
EBITDA	199	195	-2%	159	138	-14%	362	326	-10%
Net Income	109	106	-2%	72	58	-19%	183	157	-14%
Gross Capex	11	43	>100%	43	62	46%	54	106	97%
Net Production (GWh)	3,654	4,120	13%	-	-	-	3,654	4,120	13%
Energy Sales (GWh)	4,551	5,167	14%	3,667	3,712	1%	-	-	-
Av. Spot Price (\$US/MWh)	78	83	6%	-	-	-	78	83	6%
Energy losses (%)	-	-	-	7.5%	7.5%	-	-	-	_
Customers (Th)	-	-	-	3,727	3,813	2%	3,727	3,813	2%



(1) Grids business includes Enel X. Generation business includes trading business. Both, Generation and Grids businesses, include Retail business; (2) "Total" included Holding and Services adjustments.

#### (1) Grids business includes Enel X. Generation business includes trading business. Both, Generation and Grids businesses, include Retail business; (2) "Total" included Holding and Services adjustments.

Peru	(US\$	mn)
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#### Quarter results

~ <b>O</b> a	Generation <sup>1</sup>				Grids <sup>1</sup>			Total <sup>2</sup>		
	Q1 2022	Q1 2023	%	Q1 2022	Q1 2023	%	Q1 2022	Q1 2023	%	
Revenues	174	192	11%	251	288	14%	425	479	13%	
Procurements and Services	-56	-61	9%	-169	-187	11%	-225	-248	10%	
OPEX	-21	-24	14%	-20	-18	-6%	-40	-42	5%	
EBITDA	96	107	11%	63	82	31%	159	189	19%	
Net Income	53	32	-40%	29	41	42%	82	73	-11%	
Gross Capex	10	15	41%	26	28	9%	36	43	18%	
Net Production (GWh)	2,220	2,366	7%	-	-	-	2,220	2,366	7%	
Energy Sales (GWh)	3,098	3,072	-1%	2,090	2,194	5%	-	-	-	
Av. Spot Price (\$US/MWh)	23	32	37%	-	-	-	23	32	37%	
Energy losses (%)	-	-	-	8.7%	8.1%	-	-	-	-	
Customers (Th)	-	-	-	1,502	1,544	3%	1,502	1,544	3%	



## **Central America (US\$ mn)**

Quarter results

(***	Central America					
· · · · · · · · · · · · · · · · · · ·	Q1 2022	Q1 2023	%			
Revenues	66	63	-5%			
Procurements and Services	-32	-13	-60%			
OPEX	-8	-10	23%			
EBITDA	26	40	53%			
Net Income	12	15	29%			
Gross Capex	6	7	23%			
Net Production (GWh)	433	551	27%			
Energy Sales (GWh)	613	616	0%			
Av. Spot Price (\$US/MWh)	-	-	-			
Energy losses (%)	-	-	-			
Customers (Th)	-	-	-			



## **Financial exhibits**

Liquidity and credit profile

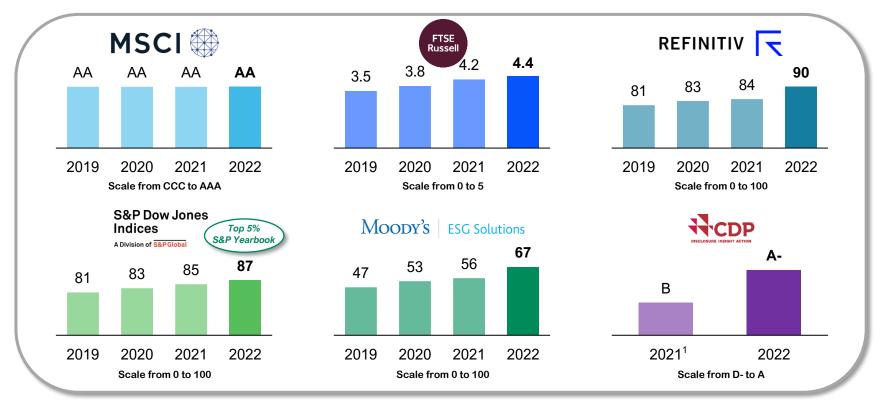


Liquidity (US\$ m)	Total	Used	Available
Committed credit lines	1,534	253	1,281
Cash and cash equivalents <sup>1</sup>	2,441	0	2,441
Total liquidity	3,975	253	3,722

Credit Profile as of March 2023	S&P	Fitch	Moody's
LT international debt	BBB-	BBB+	Baa2
LT local debt	-	-	-
Outlook (Int'I)	Stable	Stable	Stable
Shares	_	1st Class Level 1	-

## Yearly improvements in our scores ESG positioning

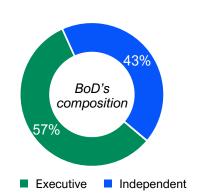
Among the Top 10 in ESG performance at global scale

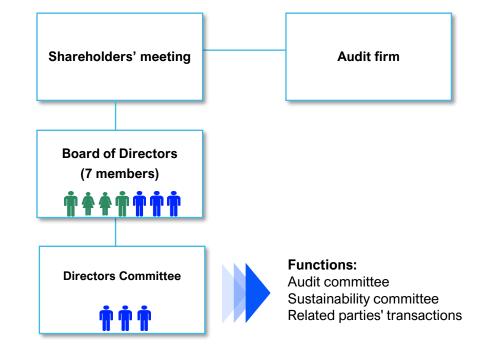


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#### **Corporate governance structure**

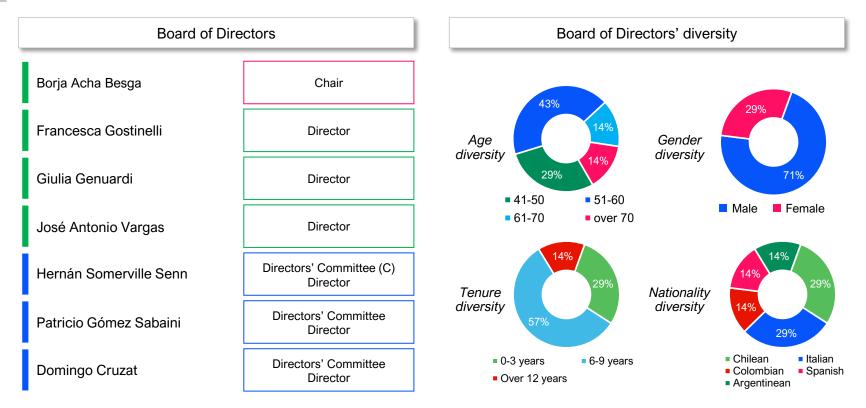






#### **Board composition**





## 2022 CEO's short-term variable remuneration

enel



## **Enel Américas - Policies, principles and codes**

#### Ethics, Integrity, Human Rights, and Diversity

- Ethical code
- Zero Tolerance Plan for Corruption
- Global Compliance Program on Corporate Criminal Liability
- <u>Criminal Risk Prevention Model</u>
- <u>Compliance Program for Free Competition Regulations</u>
- Human Rights Policy
- Diversity Policy
- Privacy and data protection policy

#### **Corporate Governance:**

- <u>Corporate Governance practices</u>
- Action protocol in dealing with public officials and public authorities
- Protocol of acceptance and offering of gifts, presents, and favors
- Induction procedure for new Directors
- Procedure for permanent training and continuous improvement of the Board of Directors
- Information procedure for shareholders about the background of candidates for Director
- Habituality policy
- Tax transparency and reporting
- Engagement policy
- Bylaws

#### Sustainability:

- Sustainability and Community Relations Policy
- Environmental policy
- Biodiversity policy

# Q1 2023 Consolidated results



This presentation contains statements that could constitute forward-looking statements. These statements appear in a number of places in this presentation and include statements regarding the intent, belief or current expectations of Enel Américas and its management with respect to, among other things: (1) Enel Américas' business plans; (2) Enel Américas' cost-reduction plans; (3) trends affecting Enel Américas' financial condition or results of operations, including market trends in the electricity sector in Chile or elsewhere; (4) supervision and regulation of the electricity sector in Chile or elsewhere; and (5) the future effect of any changes in the laws and regulations applicable to Enel Américas or its subsidiaries. Such forward-looking statements reflect only our current expectations, are not guarantees of future performance and involve risks and uncertainties. Actual results may differ materially from those in the forward-looking statements as a result of various factors. These factors include a decline in the equity capital markets, an increase in the market rates of interest, adverse decisions by government regulators in Chile or elsewhere and other factors described in Enel Américas' Annual Report. Readers are cautioned not to place undue reliance on those forward-looking statements, which state only as of their dates. Enel Américas undertakes no obligation to release publicly the result of any revisions to these forward-looking statements, except as required by law.

## **Q1 2023 Consolidated results**

Contact us



Rafael de la Haza Head of Investor Relations

#### **Investor Relations team**

Jorge Velis Javiera Rubio Nicolás Gracia Francisco Basauri Monica De Martino – NY Office



#### Contacts

Email - ir.enelamericas@enel.com

#### Channels



Website www.enelamericas.com



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# Thank you.

