

Enel Américas

Corporate Presentation
October 2020

Our company



Enel Américas overview



Corporate and ownership structure



Enel Américas as part of Enel Group



Attractive returns for our shareholders through continuous value creation

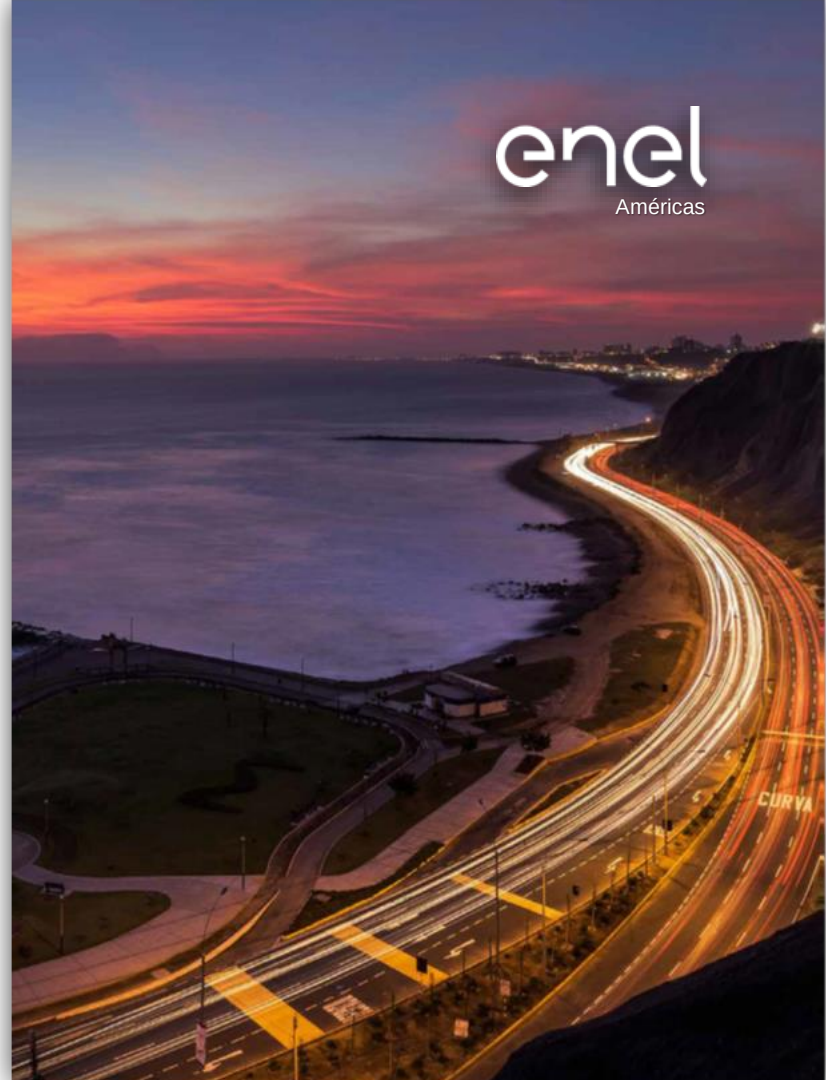


COVID-19 resilience: our response to the emergency



Latest financial results and updated 2020 guidance

enel
Américas



Enel Américas overview



Latin America's largest private power company

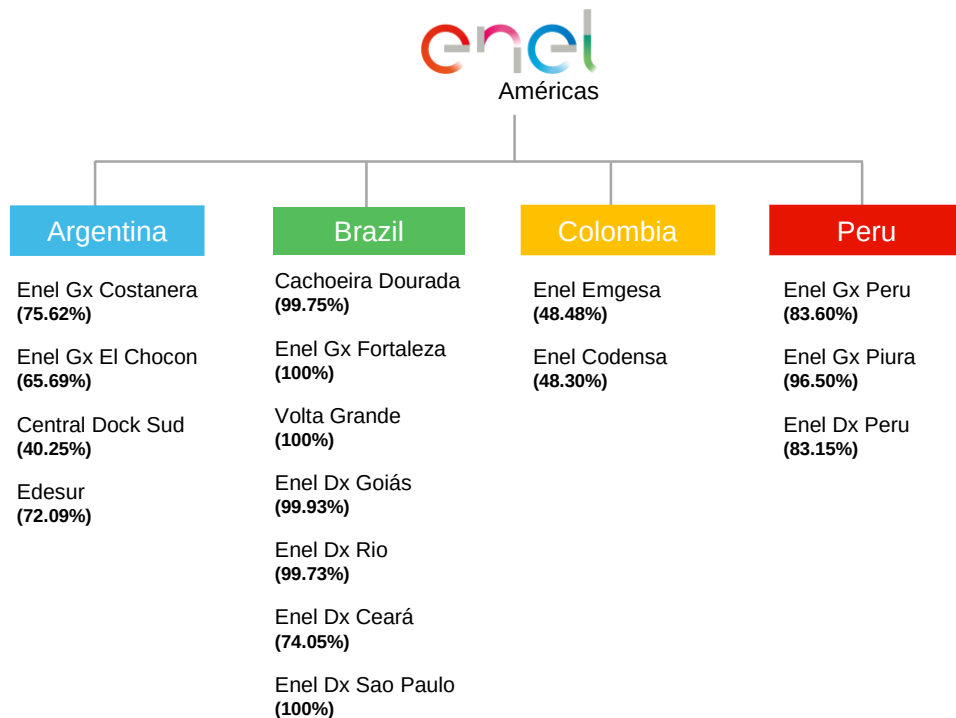
Company data	 Presence in key countries in the region  Part of Enel Group⁽¹⁾ 	Operational data	 Staff 17,279 people
	Largest market cap in Chile, publicly traded on:  Commitment with ESG goals and sustainability		 Installed Capacity 11,267 MW
		 Total Clients 24.7 mn	
		 Charging stations 448	

Key financials ⁽²⁾	Revenue US\$ 14,314 mn (+10.2%)	EBITDA US\$ 3,994 mn (+19.0%)	Liquidity & ratings	 Net Debt⁽³⁾ US\$ 4,686 mn
	Net Income US\$ 1,614 mn (+34.4%)	Total Assets US\$ 29,776 mn (+8.7%)		Net Debt/EBITDA⁽³⁾ 1.4x
			MOODY'S Baa3 / Positive	
			S&P Global Ratings BBB / Negative	
			FitchRatings A- / Stable	

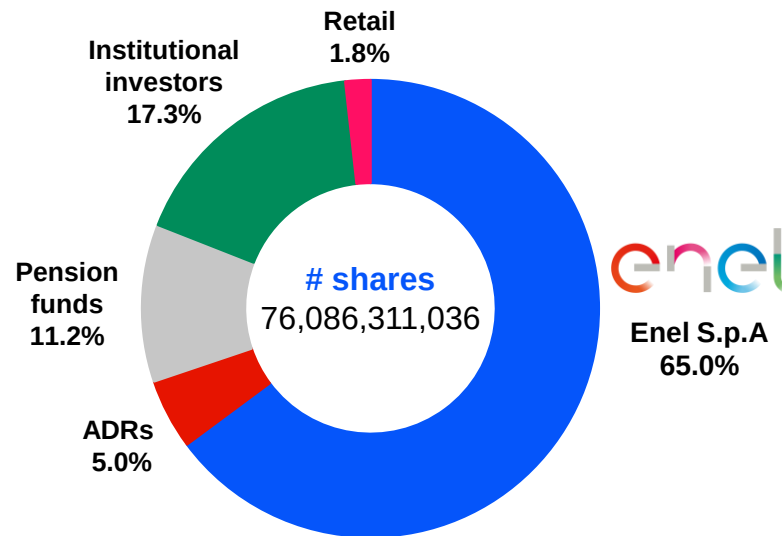
Corporate and ownership structure



Business structure¹



Ownership structure²



Enel Américas as part of Enel Group



Enel Group is leading the new energy world...



1st network
operator¹

73 mn end users



46 GW
Renewable capacity²

World's largest private
player in **renewables**



39 GW
Thermal capacity³

Leading **decarbonization**
process, phasing out of
coal production



6.3 GW
demand response

New services enable
decarbonization and
electrification of
consumption



74 mn
customers⁴

Largest retail **customer**
base in Europe

1. By number of customers. Publicly owned operators not included
2. By installed capacity. Includes managed capacity for 4.2 GW
3. It includes nuclear
4. Includes customers of free and regulated power and gas markets

Enel Américas as part of Enel Group



Enel Américas is a key player in Latin America...



25.4 mn
clients

Presence in key cities in
Latin America, in 4 countries



6.2 GW
Renewable capacity

Significant installed capacity
in large hydro



5.0 GW
Thermal capacity

Phasing out coal for more
efficient and clean
technologies

US\$ 5.3 bn
2020-2022 CAPEX plan

Focus on Infrastructure and
Networks with stable
investments on generation

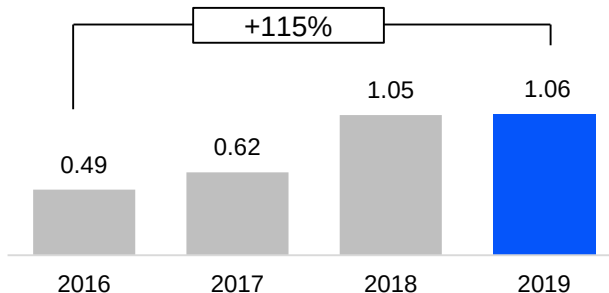
US\$ 4.0 bn
EBITDA

Contributes ~20% of Enel
Group's EBITDA

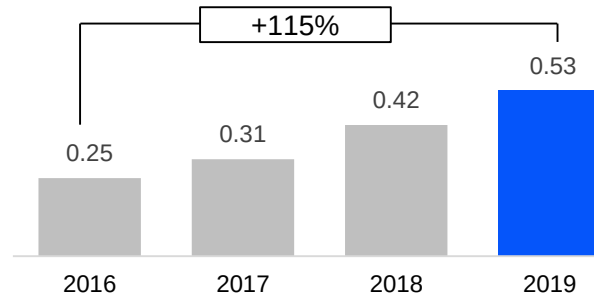
Attractive returns for our shareholders through continuous value creation



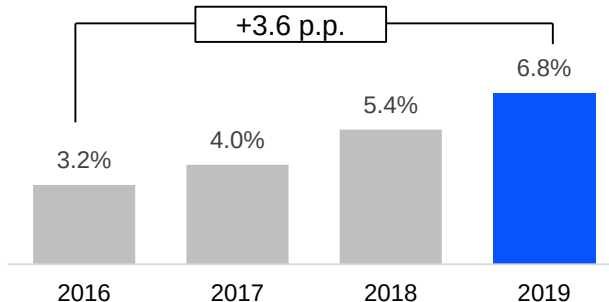
EPS¹ (US\$/ADR)



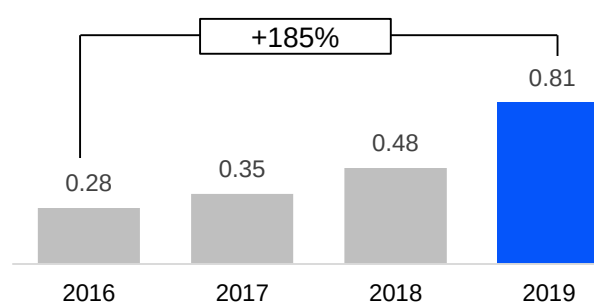
DPS² (US\$/ADR)



Dividend yield³



Dividends⁴ (US\$ bn)



(1) Earning per ADR. Calculated as Group Net Income / Total ADRs (1 ADR = 50 common shares); (2) Dividend per ADR; (3) ADR as of June 17, 2020: US\$ 7.76. Dividend yield = DPS/ Share price; (4) Accrued dividends. Dividend policy: 50% (except 2018, which was 40%)

H1 2020 - Financial highlights (US\$ mn)



Reported

Adjusted

	EBITDA ¹	Net Income ¹	EBITDA ²	Net Income ²
Q2 2020	623 -46%	166 -42%	1,002 +14%	379 +23%
Q2 2019	1,161	511	882	308
H1 2020	1,471 -29%	476 -67%	1,997 +11%	711 +14%
H1 2019	2,070	827	1,791	624

EBITDA for Q2 and H1 are explained by **currency devaluation vs USD** in all countries, **COVID-19** effects and a **high comparison base²**.

Net Income for Q2 and H1 were also affected by **Fx devaluation**, **COVID-19** and one-off, **partially offset by a better financial result and lower taxes**.

FX and COVID-19 impact on demand and bad debt (US\$ mn)

<i>Q2 2020</i>	<i>Ordinary</i>	<i>FX</i>	<i>Demand</i>	<i>Bad Debt</i>	<i>Net of COVID-19 & FX</i>
EBITDA	623	192	187		1,002
D&A	(265)			52	
Net Income	166	143	55	14	379
<i>H1 2020</i>	<i>Ordinary</i>	<i>Fx impact</i>	<i>Demand</i>	<i>Bad Debt</i>	<i>Net of COVID-19 & FX</i>
EBITDA	1,471	339	187		1,997
D&A	(568)			52	
Net Income	476	166	55	14	711
<i>COVID-19 impact</i>					

2020 Financial Guidance change

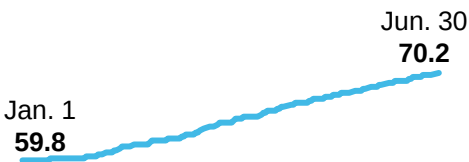
Fx is the main impact on our Strategic Plan 2020-22 figures



Currency devaluation (vs USD)

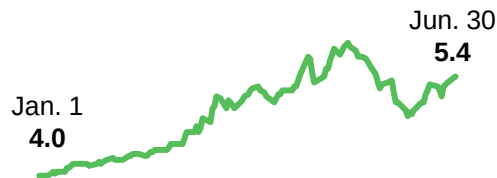
Argentina

17%



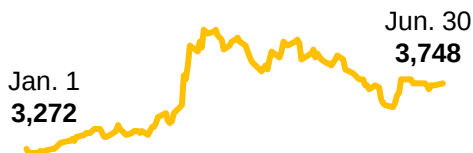
Brazil

35%



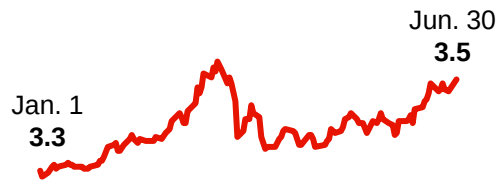
Colombia

15%



Peru

7%



EBITDA (US\$ bn)

	2020 target ¹	2020E ²
Ordinary EBITDA (US\$ bn)	4.7	3.7 – 3.9

COVID-19 resilience

COVID Operational Initiatives

Our determined commitment to face the pandemic



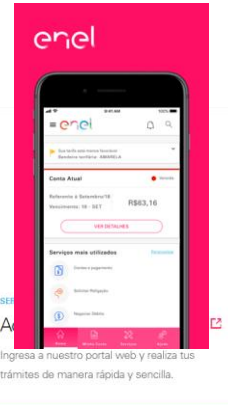
Our people

- **Around 50% of our total workforce is working remotely**
- **Security measures** to ensure the safety of workforce on the field, along with **specialized training** during COVID-19
- **Insurance policy** for all Enel Américas' employees. First ever of its kind in the world. Cash allowance for hospitalized employees



Our clients

- **Digitalization** to mitigate impacts in collection
- **Website revamp** to ease the client experience
- **Increased focus on apps** as payment channels and communication tools
- **Restart** in some cases **manual billings** and billing distribution with all the preventative health measures



Ingresar a nuestro portal web y realizar tus trámites de manera rápida y sencilla.

Our operations

- Infrastructure is **fully operational on all geographies**
 - ✓ Reinforcement of critical infrastructure as a key concern for the Company
- **Faster emergency response** to ensure the continuity of service
- Reinforcement of **security protocols** and COVID-19 measures



Brazil: Conta COVID (Decree nº 10.350/20)

Executive summary



- 1** The decree provided guidelines on the financing package to mitigate Covid-19 impacts to discos (Provisional Measure 950/20) and final structure was defined by ANEEL under Normative Resolution 885/20.
- 2** Total amount available for the sector was R\$ 16.1 bn, with **R\$ 3.2 bn formalized with Enel Américas Dx Companies**. Amounts related to (i) overcontracting; (ii) sector charges neutrality; (iii) CVA balance from Apr/20 to Dec/20, and (iv) Parcel B anticipation, if company chooses to disburse, will be transferred monthly.
- 3** **Financial aid is positive:** preserve the sector's chain of payments providing liquidity to discos and protecting gencos and transcos and reduce the impact on tariffs for consumers in 2020. Resources shall be paid back in 54 months, starting 2021 after an 11-month grace period. The repayment of the financial aid (and its financial costs) will be passed through to consumers.
- 4** Costs related to discos' **over-contracted exposure** caused by reduction in volumes due to Covid-19 will be treated as involuntary and recognize distribution companies' right to request an extraordinary tariff review ('RTE').

Amount collected
by Company:



Enel Dx Río
R\$ 0.8 bn

Enel Dx Ceará
R\$ 0.5 bn

Enel Dx Goiás
R\$ 0.5 bn

Enel Dx Sao Paulo
R\$ 1.4 bn

Reinforcing our commitment to ESG and SDGs

Projects in Support of Local Communities



ENEL AMERICAS
OVERALL H1 2020

PROJECTS

355

BENEFICIARIES

942 K

SDG Contribution



7 projects
104,9K beneficiaries



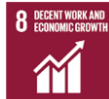
57 projects
240,7K beneficiaries



32 projects
29,7K beneficiaries



130 projects
342,6K beneficiaries



73 projects
93K beneficiaries



8 projects
32K beneficiaries

Charitable activities in response to the Covid-19 crisis

TOTAL INITIATIVES

76

HEALTH (57)

- Monetary contributions to hospitals or civil protection bodies.
- Enel spaces made available for medical needs (field hospitals, spaces for quarantine, etc..)
- Deliver DPIs to people, doctors and nurses around our assets
- Supply of basic materials as personal protection elements and support for patients
- Donate Enel's own resources and monetary contribution to produce fast tests to detect Coronavirus
- Donation of intensive care machinery
- Free supply of all the necessary energy and building for "field hospital".

SOCIO ECONOMIC (19)

- Donation of basic food baskets to families in situation of social vulnerability
- Family kit (house & personal preventive cleaning)
- Use of the daycare centers maintained by Enel to receive children from electricians and health professionals of public hospitals who are working in quarantine
- Campaign to disseminate behaviors to face the crisis and to "stay at home"
- Manufacturing of handmade masks for people in risk group in communities.
- Support of vulnerable clients such as "electrodependientes" and people with disability

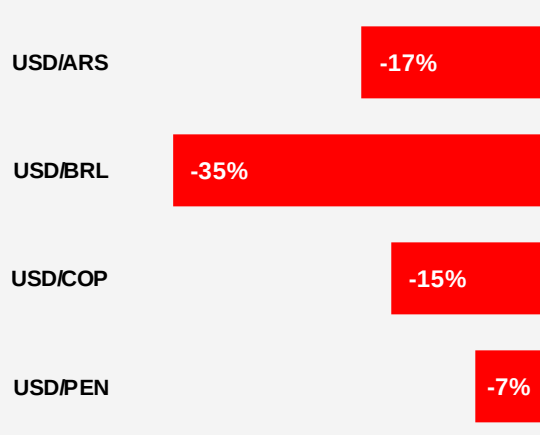


Main impacts

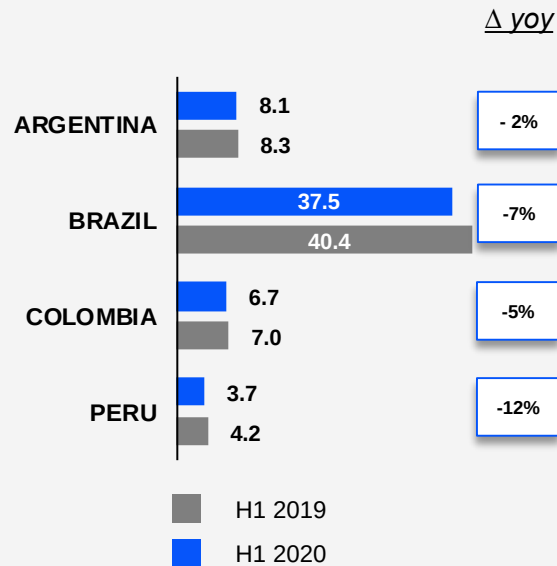
Further deterioration of market context and key KPIs



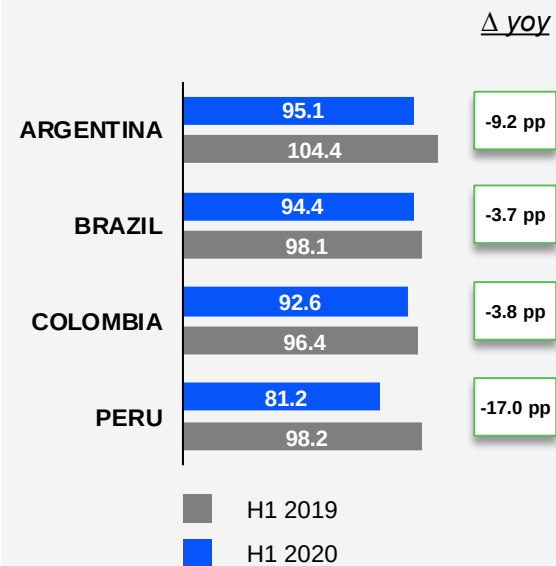
Currencies vs USD¹ (YTD)



Electricity distributed (TWh)



Collection (%)



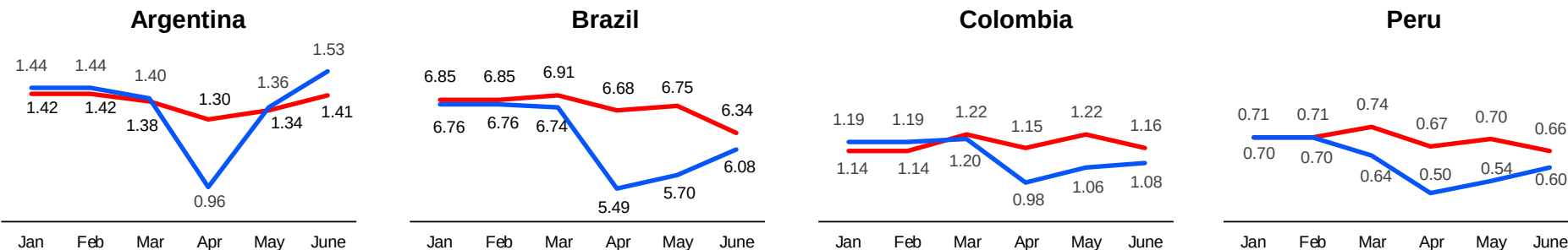
(1) Fx devaluation from January 1, 2020 to June 30, 2020.

Main impacts

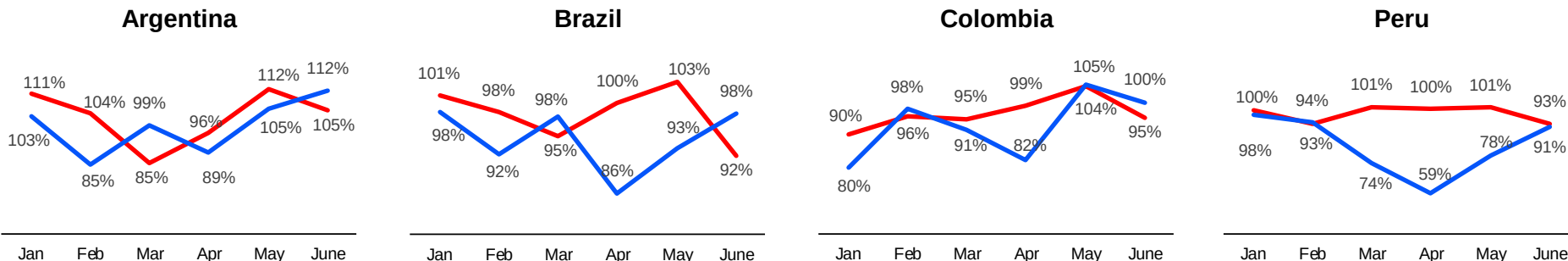
Recovery signs in June on electricity distributed and collection



Electricity distributed (TWh)



Collection (%)



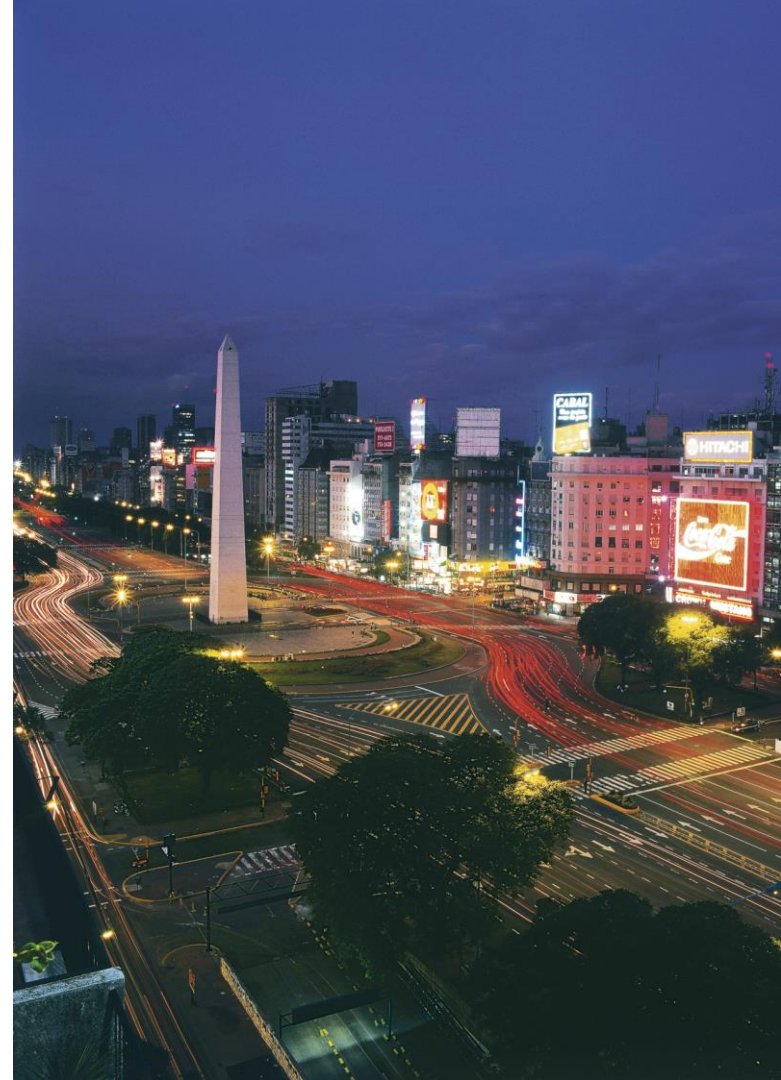
■ 2019

■ 2020

Key investment considerations

Key investment considerations

- ▶ **Diversified investment vehicle in the region**
- ▶ **Proven M&A track record**
- ▶ **Distribution: Regulated business with attractive returns**
- ▶ **Generation: Renewable portfolio with focus on large hydro**
- ▶ **Enel X at the forefront of the energy transition**
- ▶ **ESG as a key ingredient of our strategy**
- ▶ **Solid financial growth, strong liquidity and sound financial policies**



Diversified investment vehicle in the region

Enel Américas is Latin America's largest private power company



Argentina

Generation

Installed Capacity	4,419 MW
Market share Gx (sales)	10%

Distribution

Clients	2.5 mn
Sales	16,798 GWh
Market share Dx (sales)	16%

Operations

Enel Gx Costanera	Edesur
Enel Gx El Chocón	
Central Doc Sud	

14%

EBITDA contribution

Brazil

Generation

Installed Capacity	1,354 MW
Market share Gx (sales)	6%

Distribution

Clients	17.2 mn
Sales	80,682 GWh
Market share Dx (sales)	17%

Transmission

Transmission lines	2,100 MW
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Operations

Enel Gx Fortaleza	Enel Dx Rio
Cachoeira Dourada	Enel Dx Ceará
Volta Grande	Enel Dx Goiás
Enel Cien	Enel Dx Sao Paulo

41%

EBITDA contribution

Colombia

Generation

Installed Capacity	3,506 MW
Market share Gx (sales)	26%

Distribution

Clients	3.5 mn
Sales	14,307 GWh
Market share Dx (sales)	18%

Operations

Emgesa	Codensa
--------	---------

32%

EBITDA contribution

Peru

Generation

Installed Capacity	1,987 MW
Market share Gx (sales)	21%

Distribution

Clients	1.4 mn
Sales	8,211 GWh
Market share Dx (sales)	30%

Operations

Enel Gx Perú	Enel Dx Perú
Enel Gx Piura	

14%

EBITDA contribution

Proven M&A track record

Expansion of operations in Brazil through inorganic growth



Enel Dx Goiás (Celg)

Paid Price: US\$ 720 mn

Clients: 3.1 mn

Location: State of Goiás

Consolidating since: February 2017

Volta Grande

Paid Price: US\$ 436 mn

Installed Capacity: 380 MW

Location: State of Minas Gerais

Consolidating since: November 2017



Enel Dx Sao Paulo (Eletropaulo)

Paid Price: US\$ 2,235 mn

Clients: 7.3 mn

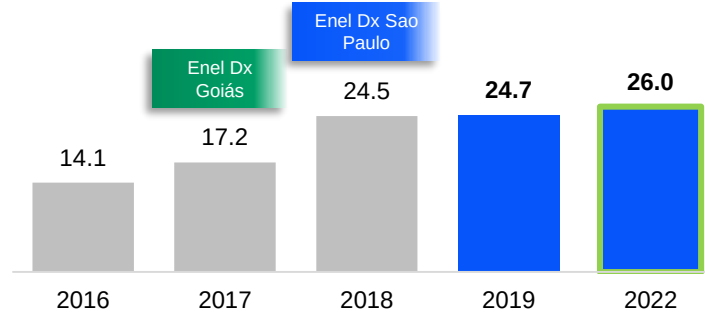
Location: Sao Paulo

Consolidating since: June 2018

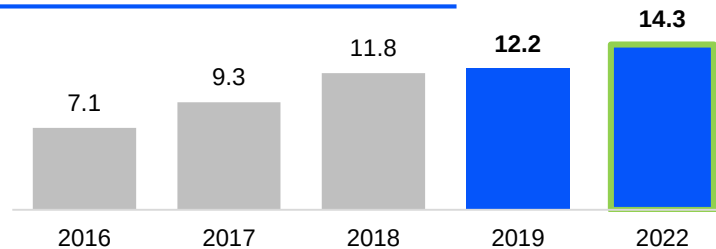
Distribution

Regulated business with attractive returns

Clients evolution (mn)



RAB (US\$ bn)⁽¹⁾



No pending tariffs reviews⁽²⁾ for our Dx companies till 2022

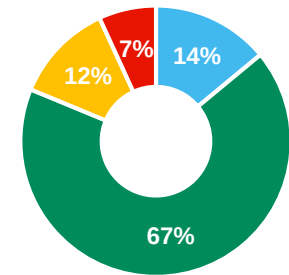
2019 figures.

(1) Regulatory asset base; (2) Colombia's tariff review was completed but it is expected to take in place on 2020;



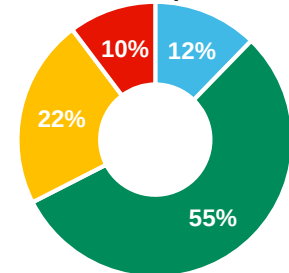
Energy sales

120.0 TWh



EBITDA (Dx business)

US\$ 2,504



■ Argentina ■ Brazil ■ Colombia ■ Peru

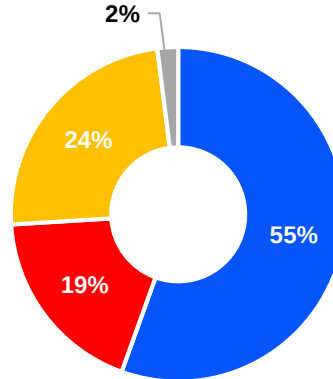
Generation

Portfolio mainly represented by renewable technologies



Installed Capacity

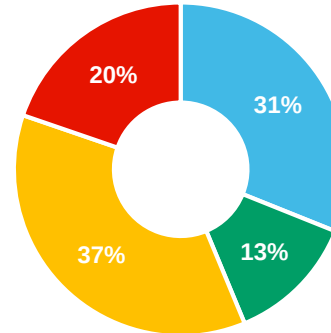
11,267 MW



■ Hydro ■ Oil-Gas
■ CCGT ■ Coal

Net Production

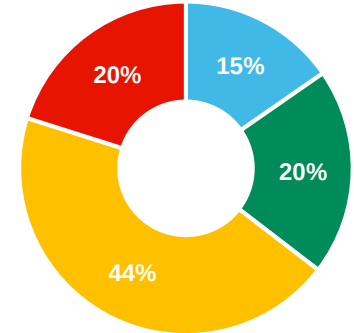
41,760 GWh



■ Argentina ■ Brazil
■ Colombia ■ Peru

EBITDA (Gx business)

US\$ 1,598



■ Argentina ■ Brazil
■ Colombia ■ Peru

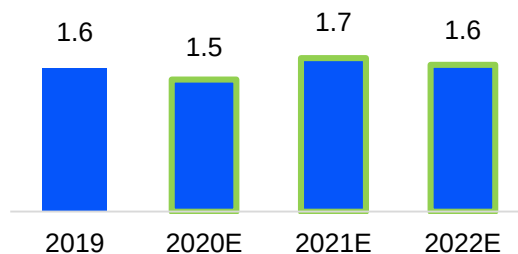
Stable business with limited growth potential
Securing revenues and profitability through **long-term PPAs**

Generation

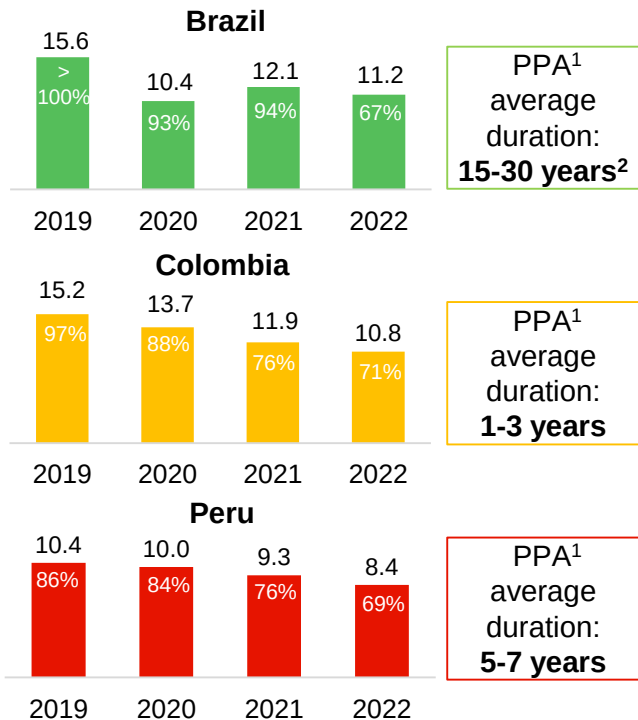
Stable EBITDA, but volatile spot prices could hurt profitability



EBITDA (US\$ bn)



Contracted energy (TWh)



Spot Price (US\$/MWh)

	2016	2017	2018	2019
	28	101	77	58
	101	36	39	69
	22	10	11	9

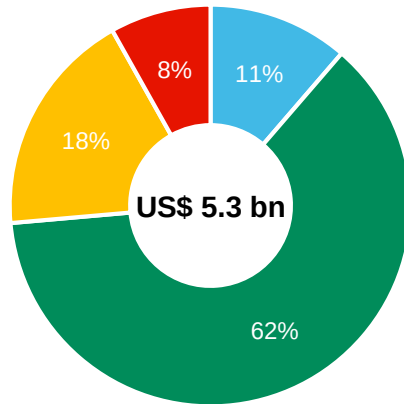
(1) Power Purchase Agreement; (2) Volta Grande's PPA duration: 30 years

CAPEX allocation

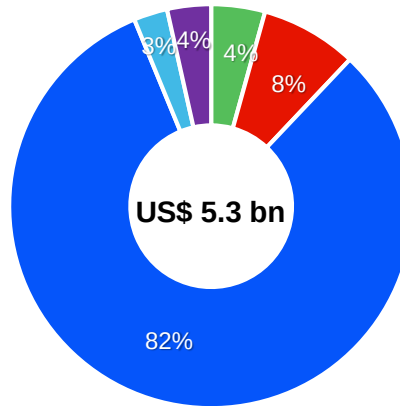
Focus on I&N with stable investments in the generation business



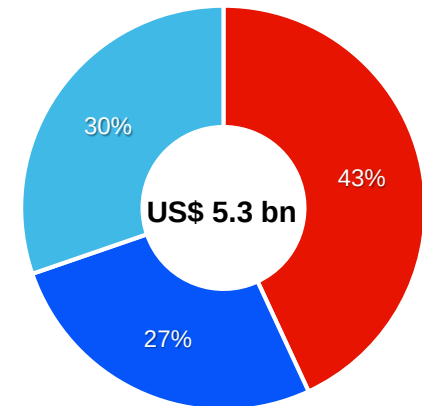
2020-2022 CAPEX plan of US\$ 5.3 bn



■ Argentina ■ Brazil
■ Colombia ■ Peru



■ Large hydro gen. ■ Thermal gen.
■ Networks ■ Retail
■ Enel X



■ Asset Management ■ Asset Development
■ Customers



>90% of total CAPEX SDGs related



Enel X at the forefront of the energy transition



Enel X will play a key role by **accelerating the transition through ecosystems creation**



e-City



e-Industries



*Financial
Services*



e-Home



e-Mobility

2019

417

Smart lighting (final light points, mn#)

12

PV (MWp installed in the year)

876

Credit cards (Active credit cards k#)

1,307

Microinsurance (active contracts, k#)

448

Charging stations (#)

2022

736

51

1,325

1,732

2,502

New growth and business opportunities through new services, products and solutions.

ESG Indexes and Recognitions

Our achievements reflect our focus on ESG matters



Indexes



Dow Jones
Sustainability Indexes

Chile Index

MILA Index

Emerging markets Index



FTSE4Good

Emerging markets Index

Latin America Index



MSCI EM SRI Index

Recognitions



Industry Mover 2019

Bronze Class 2020



Best company in Chile

Leader in Sustainability

Leader in Corporate Governance



*Best Emerging Markets performers
ranking (top 100)*



ESG focus on our practices



Policies formally approved by the Board of Directors

- Biodiversity
- Environmental
- Human Rights
- Non discrimination & diversity
- Community Involvement

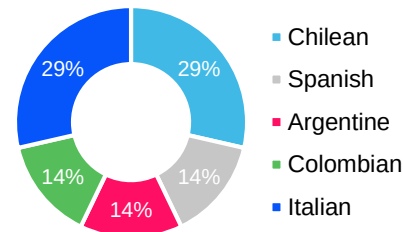
SRI investors in Enel Américas (# & ownership %)

Feb-2020

116
27.4%

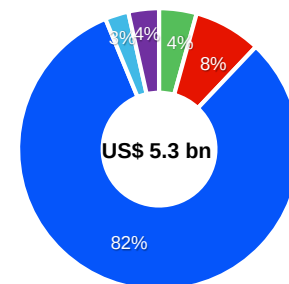
Governance and Board of Directors

- Independent Board Members: 43% (3 of 7)
- Non executive Board Members: 100%



2020-2022 CAPEX plan

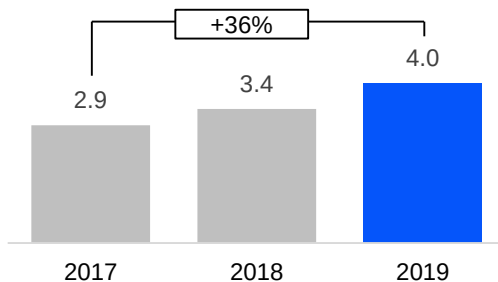
>90% of total CAPEX
SDGs related



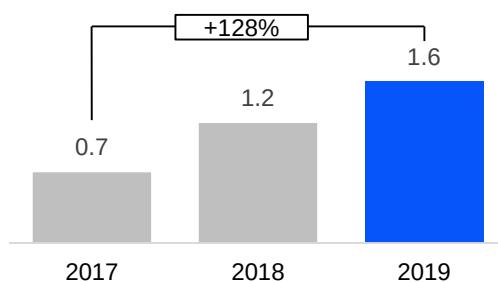
- Large hydro gen.
- Thermal gen.
- Networks
- Retail
- Enel X

Strong financial performance

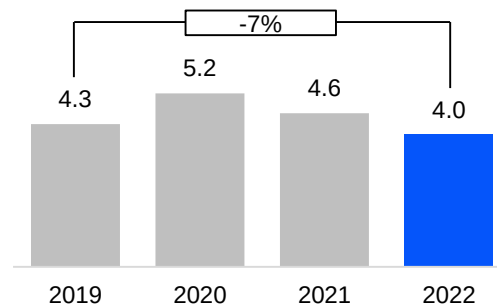
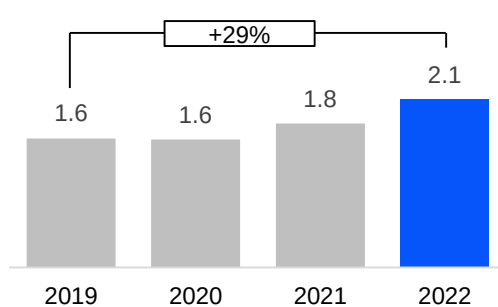
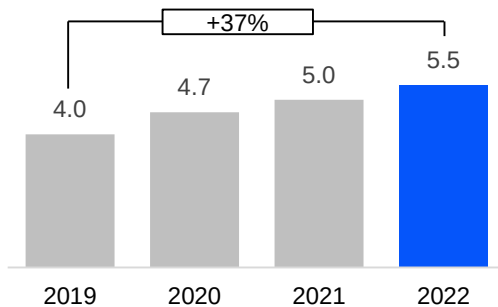
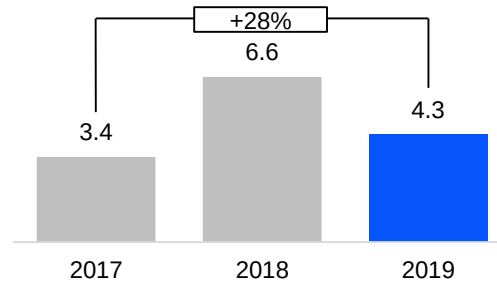
EBITDA (US\$ bn)



Net Income (US\$ bn)



Net Debt (US\$ bn)



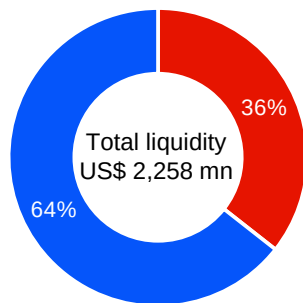
The FX devaluation experimented during 2020 is the most significant impact vs Strategic Plan

Financial position

Solid liquidity and debt metrics

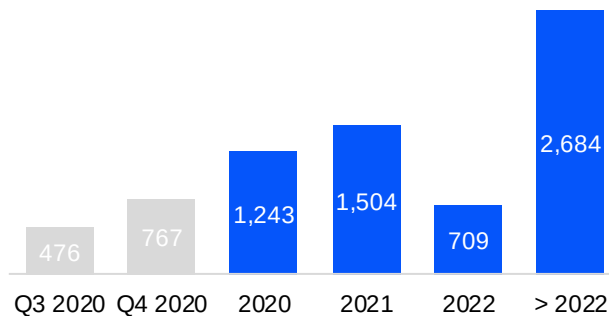


Current liquidity



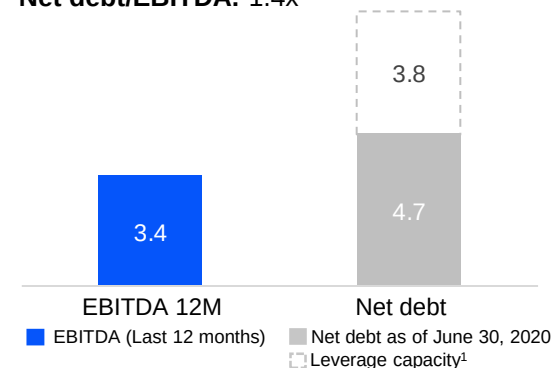
■ Committed credit lines ■ Cash and cash equivalents

Debt amortization (US\$ mn)



Net debt/EBITDA

Net debt/EBITDA: 1.4x



(1) Assumes Net debt/EBITDA = 2.5x



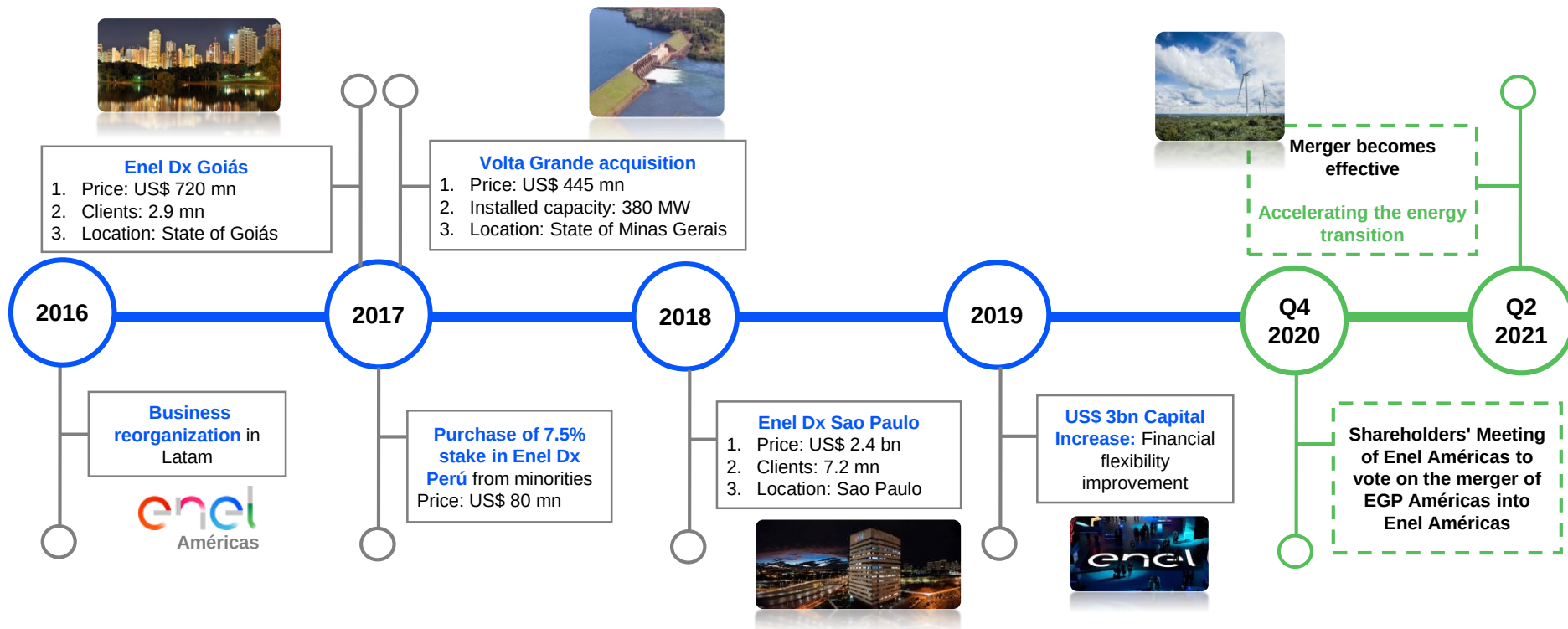
Merger of EGP Américas' Assets

Transaction description



Enel Américas recent history

The Proposed Transaction paves the way for a new growth phase



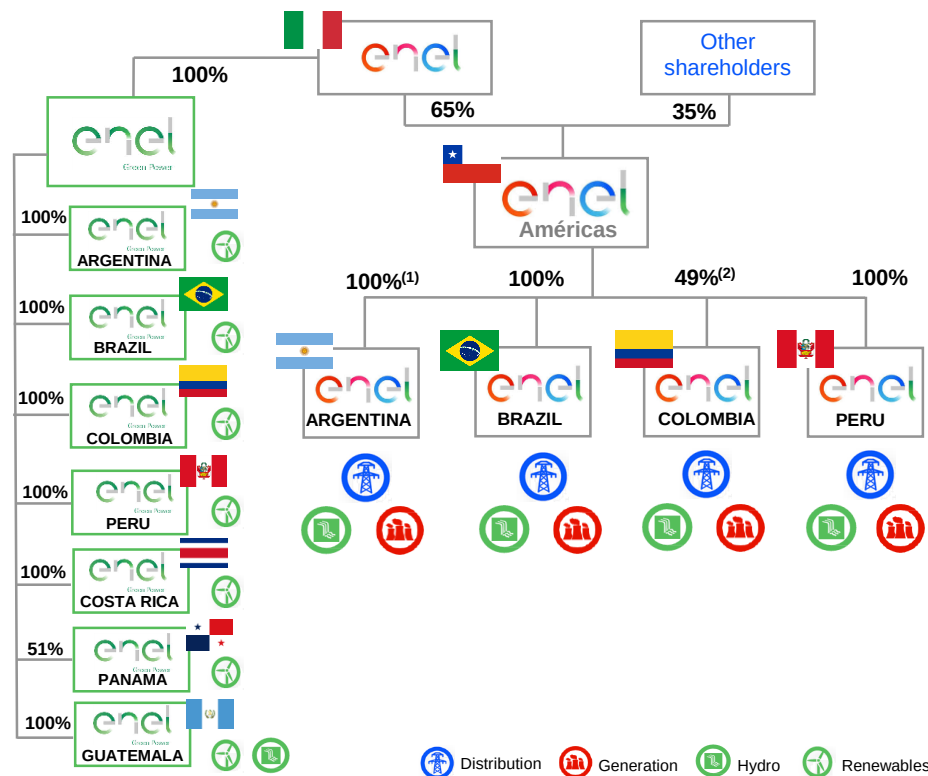
Consolidation of distribution business

New Growth phase

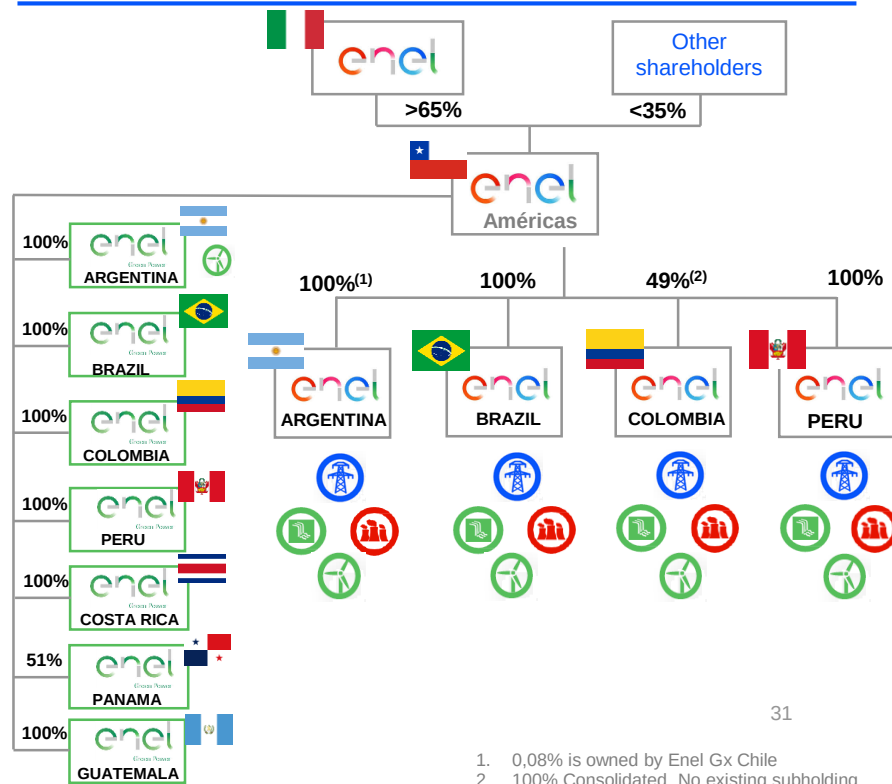
Merger of EGP assets in Central and South America ex Chile in Enel Américas



Current situation



Post transaction



1. 0,08% is owned by Enel Gx Chile
2. 100% Consolidated. No existing subholding

Transaction rationale

Enel Américas would be fully integrated along the power value chain



Accelerate Enel Américas' positioning within energy transition

Consolidate Enel Américas as a leading power utility in Central and South America

Diversify the asset portfolio of Enel Américas both by geography and generation technology

Access to the know-how and track record of EGP, global leader in renewable development

Provide a clear path to organic growth in renewable power generation

Preserve the financial flexibility and discipline of the Enel Américas' Group to further acquisitions

Transaction perimeter

EGP Américas manages a portfolio of c. 5.1 GW assets, in operation or in execution...



MW in operation



Guatemala 	
Installed capacity	164MW



Colombia 	
Installed capacity	86MW



Peru 	
Installed capacity	312MW

Costa Rica 	
Installed capacity	81MW

Panama 	
Installed capacity ⁽²⁾	362MW

Brazil 	
Installed capacity	1,872MW

Total Estimated Capacity: 5.1 GW

In Operation: 2.9 GW

Projects in Execution⁽¹⁾: 2.2 GW

 PV Solar  Wind  Hydro

Source: ENEL 1H 2020 results

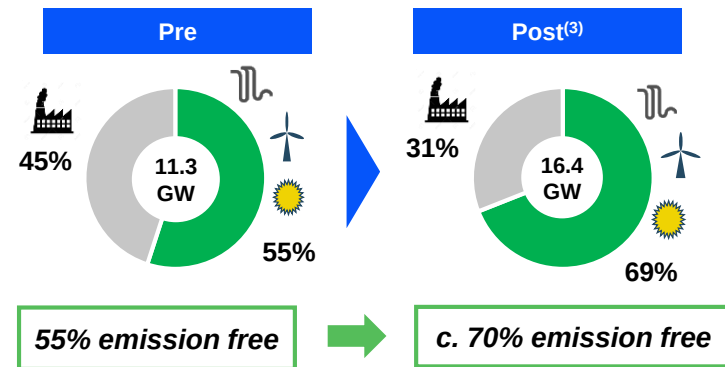
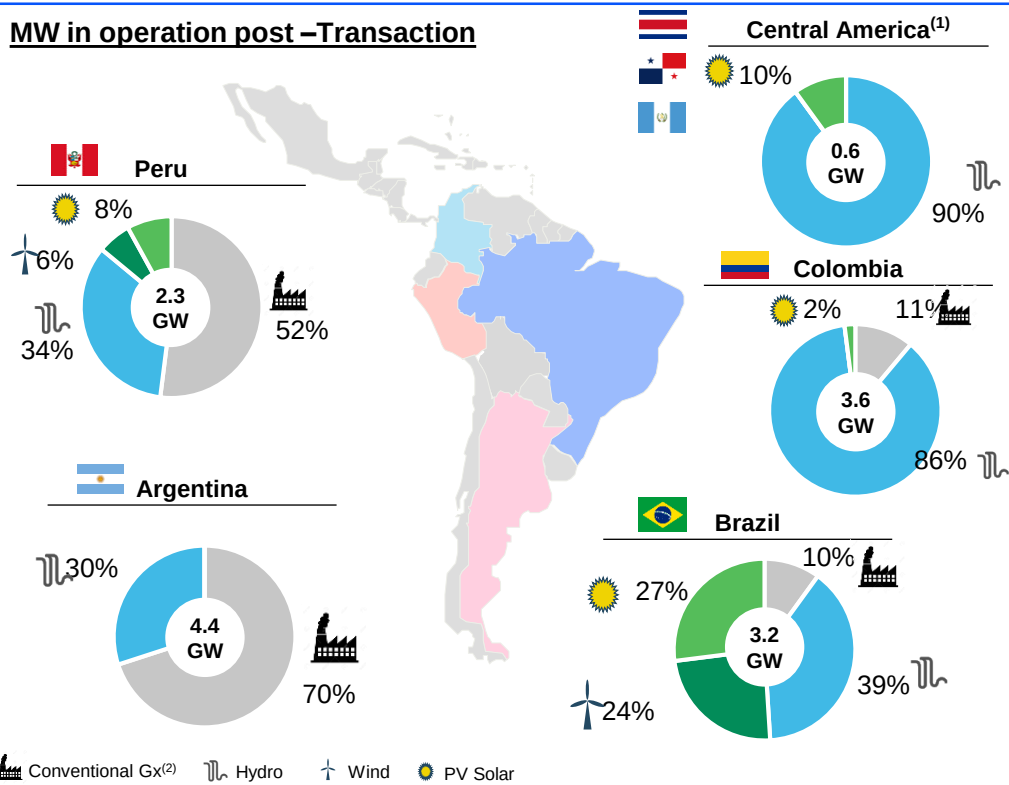
1. Does not include Argentina as the Pampa project (100 MW wind power) has been postponed

2. Includes Fortuna, Hydro plant (300 MW)

Generation mix post-Transaction

...which will reposition Enel Américas within the energy transition

MW in operation post –Transaction



Accelerate and facilitate the decarbonization path



Extract synergies and minimize operational and financial risk



More sustainable generation mix and business model going forward



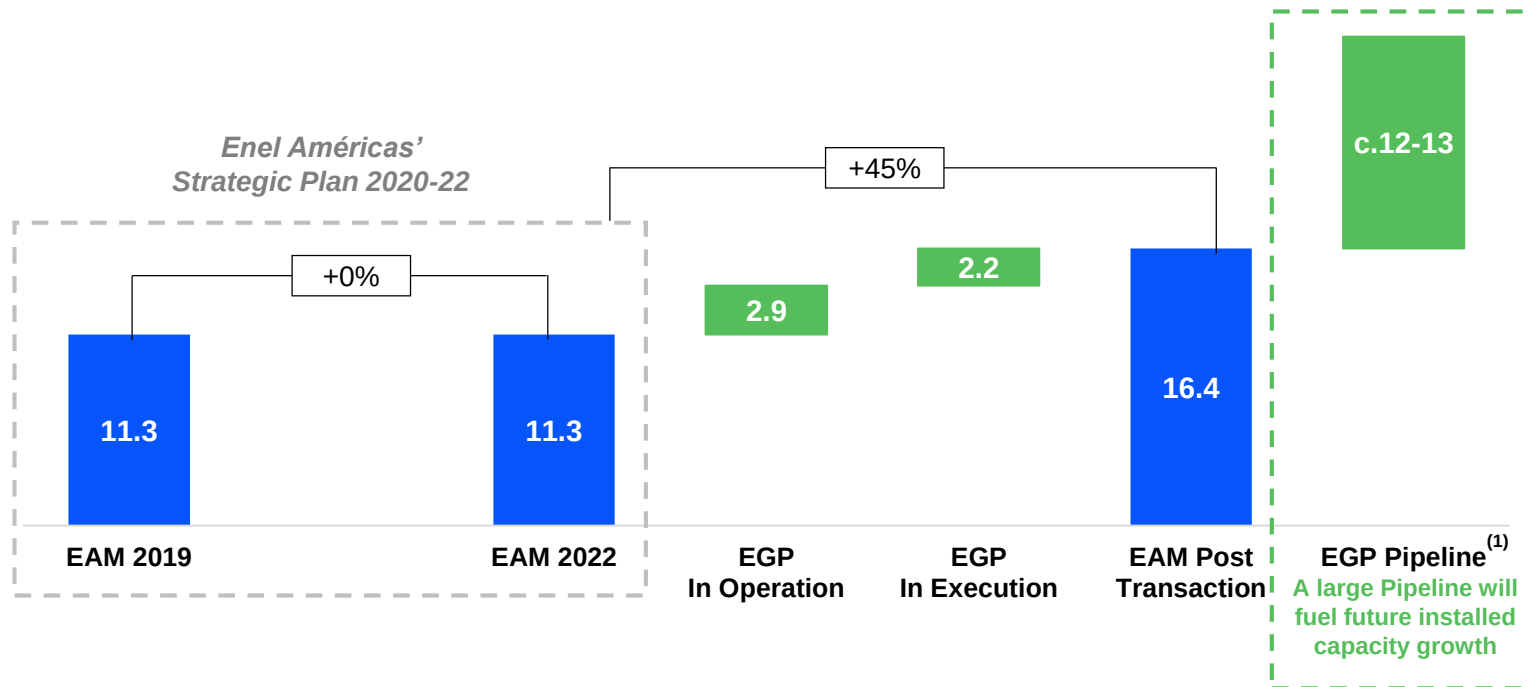
1. Includes Panamá, Costa Rica and Guatemala
2. Includes oil & gas, CCGT and coal
3. Includes MW in operation (2.9 GW) and projects in execution (2.2 GW)

Growth profile going forward

Future growth strongly supported by EGP Américas' asset base and capabilities to build a large pipeline



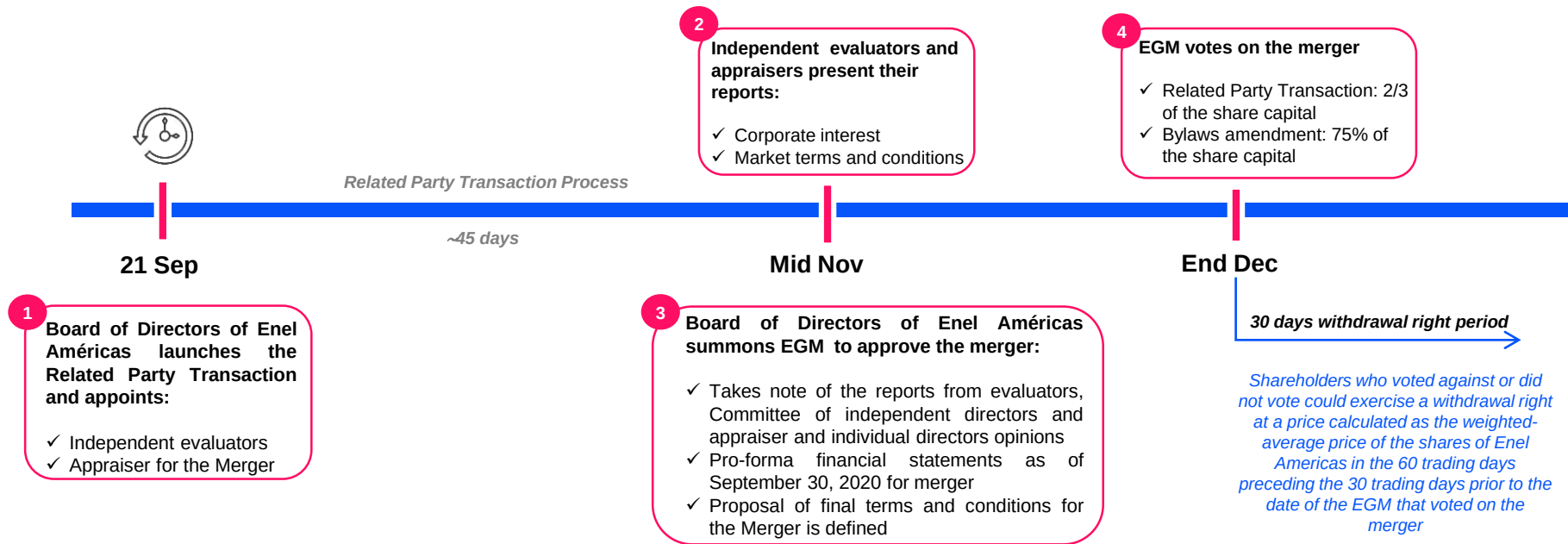
GW of Installed Capacity



1. As per Enel 1H 2020 results presentation. It includes pipeline in Brazil, Colombia, Peru and Panama

Transaction indicative milestones

The Transaction will be treated as a Related Party Transaction under Chilean Law



The Transaction is targeted for completion in Q2 2021

Investor Relations – Corporate Presentation

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Thank you.



Américas