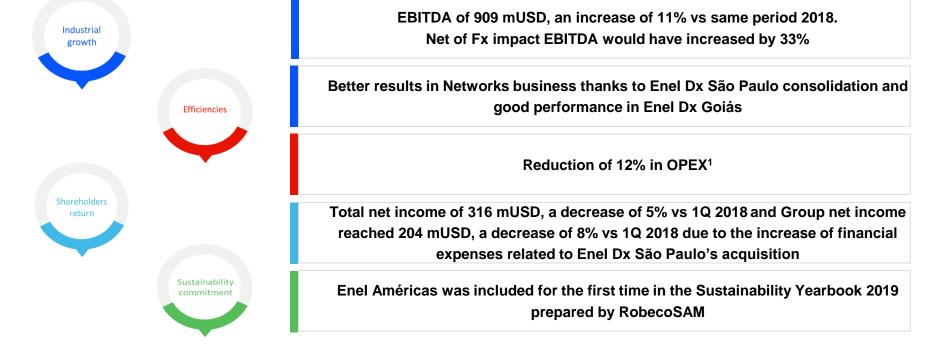
## Enel Américas 1Q 2019 results

April 25th, 2019

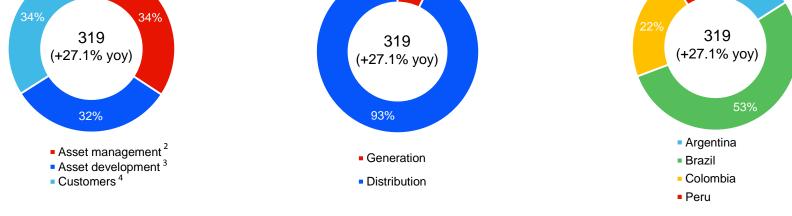




Highlights of the period







7%

Total capex by activity

Total capex by business<sup>5</sup>

Total capex by country

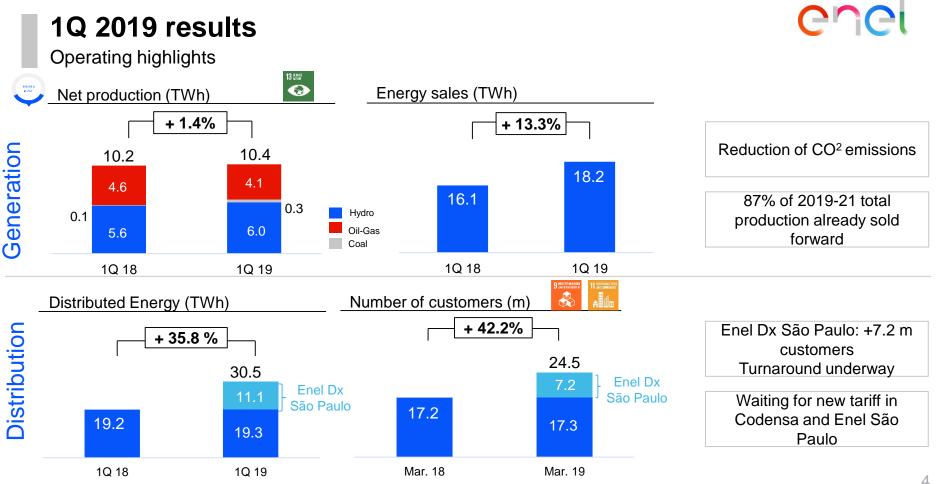
9%

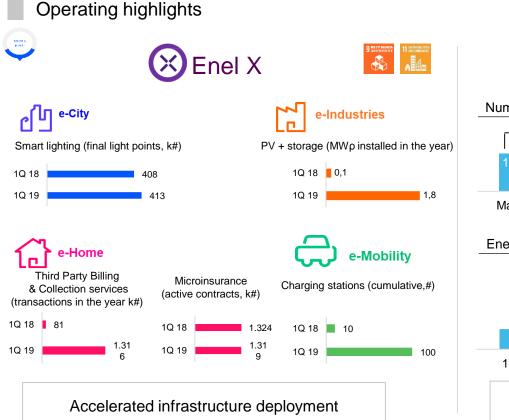
1Q 2019 results

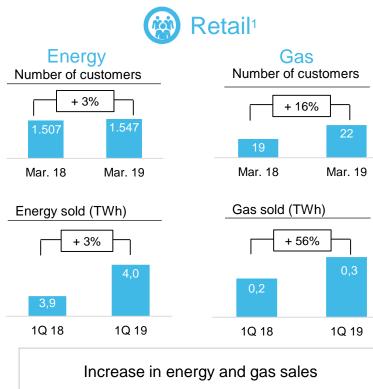
Gross Capex (US\$ m)<sup>1</sup>

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# 1Q 2019 consolidated results Financial results

#### Financial highlights (US\$ m)



	1Q 19	1Q 18	Δ yoy	Net of Fx
Revenues	3,587	2,734	31.2%	
Contribution Margin	1,379	1,230	12.1%	
EBITDA	909	820	10.9%	33.2%
EBIT	622	631	-1.3%	
Net Financial Result	(150)	(127)	-17.7%	
Others	0	1	n.m.	
EBT	472	504	-6.3%	
Taxes	(156)	(170)	-8.5%	
Total Net Income	316	333	-5.2%	19.7%
Group net income <sup>1</sup>	204	221	-7.7%	13.1%
Gross capex	319	251	27.1%	
Net debt (1Q19 vs FY18)	7,058	6,649	6.1%	
FFO	68	(12)	n.m.	

1. Attributable Net Income to the controller shareholders.

EBITDA (US\$ m)

(109)

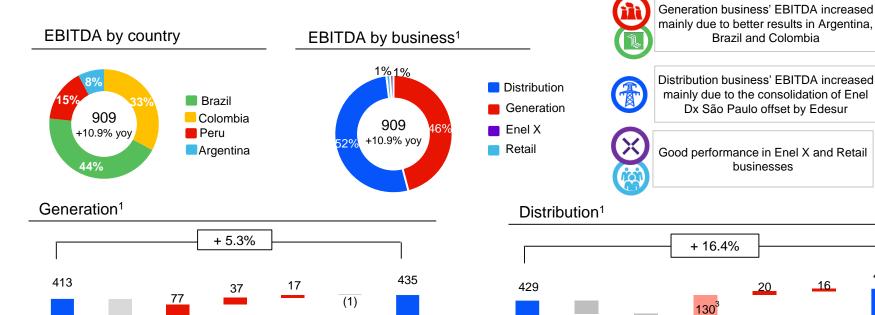
Fx impact Argentina

Brazil

Colombia

Peru

1Q 18<sup>2</sup>



1Q 19<sup>2</sup>

1. Distribution business includes Enel X. Both, generation and distribution businesses, include Retail business. 2. Not including Services & Holding (USD -25 m in 1Q19 and USD -22 m in 1Q18). 3. Enel Dx São Paulo's contribution.

1Q 18<sup>2</sup>

(78)

Fx impact

(65)

Argentina

18

Brazil

Colombia

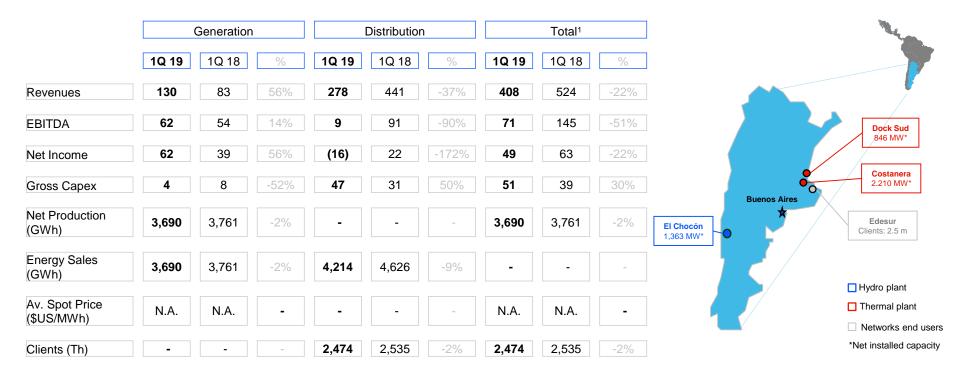
Peru

499

1Q 19<sup>2</sup>

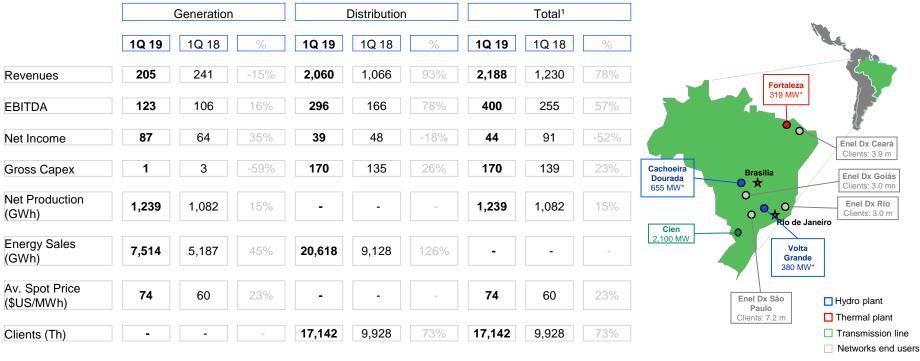
8

#### **1Q 2019 results** Focus on Argentina (US\$ m)





#### Focus on Brazil (US\$ m)



\*Net installed capacity

1. "Total" including Holding and Services adjustments.

2. Southeast /Central-west region.

3. Enel Dx São Paulo's clients as of March 31, 2019: 7,233 th



#### Focus on Colombia (US\$ m)



Clients (Th)

	1Q 19	1Q 18	%	1Q 19	1Q 18	%	1Q 19	1Q 18	%	
Revenues	158	150	5%	247	236	4%	352	333	6%	Enel Gx Piura
EBITDA	74	77	-4%	70	56	25%	143	133	8%	337 MW*
Net Income	38	41	-8%	34	27	26%	72	68	6%	0
Gross Capex	7	4	52%	23	21	8%	29	25	16%	Enel Gx Perú
Net Production (GWh)	2,008	2,123	-5%	-	-	-	2,008	2,123	-5%	792 MW*
Energy Sales (GWh)	2,890	2,786	4%	2,151	2,021	6%	-	-	-	Lima Enel GX Perú 849 MW*
Av. Spot Price (\$US/MWh)	7	14	-52%	-	-	-	7	14	-52%	Hydro plant

2%

1,429

1,403

2%

Total<sup>1</sup>

Thermal plant

Networks end users

\*Net installed capacity

Distribution

1,429

1,403

## Focus on Peru (US\$ m)

Generation

1Q 2019 results



N.C.

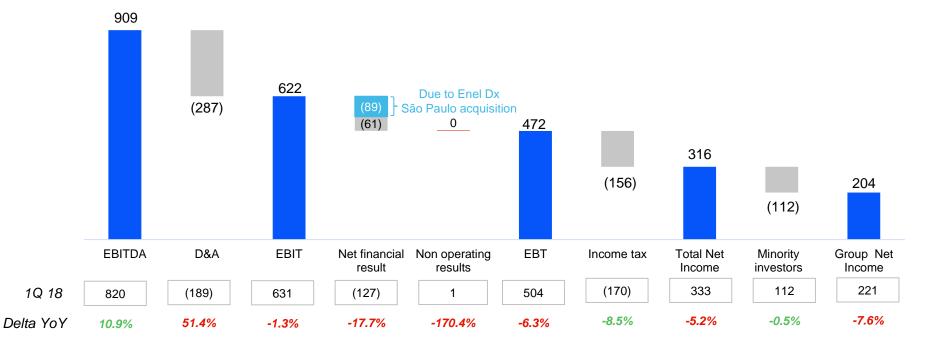
Enel Dx Perú

Clients: 1.4 m

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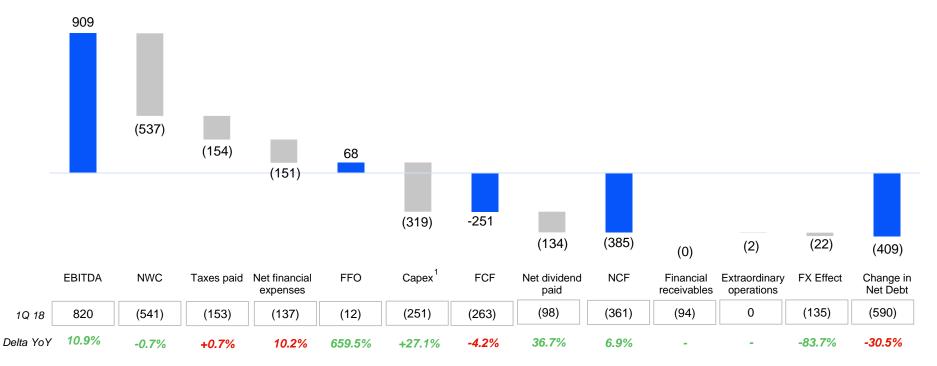
### 1Q 2019 results

From EBITDA to Net income (US\$ m)





Free cash flow (US\$ m)

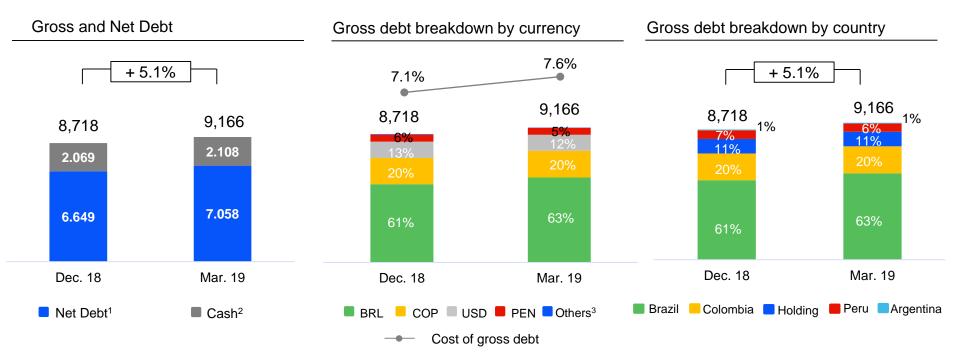


1. Capex accrued gross of contributions and connections fees. Differences between Capex accrued and Capex paid are included in the NWC.

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Gross debt breakdown<sup>1</sup> (US\$ m)



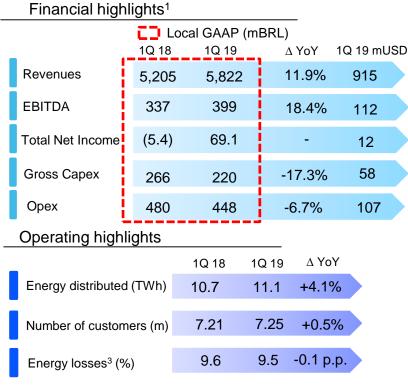


1. Gross and net debt exclude accrued interests and adjustments after derivatives.

2. Cash and cash equiv. + 90-day cash investments.

3. Others: UF. Dec. 18: 0.26%; Mar. 19: 0.26%.

#### Focus Enel Dx São Paulo



1. Values in Chilean GAAP.

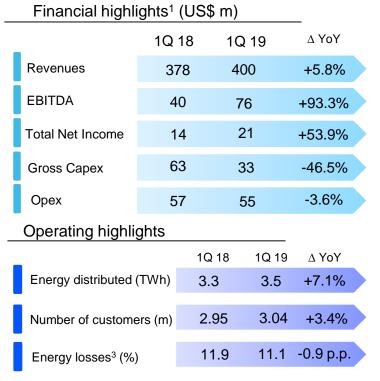
2. Effective rate includes pension funds debt.

3. Last twelve months.



Gross Debt profile							
	1Q 18	1Q 19	$\Delta$ YoY				
(BRL m)	4,504	4,179	-7.2%				
Av. Maturity	2.7	3.4	+0.7 y				
Effective rate <sup>2</sup> (%)	9.3	8.4	-0.9 p.p.				
Av. Spread	1.89	1.06	-0.83 p.p.				
Rating	Fitch: AA Moody's: A3	Fitch: AAA Moody's: Aaa					
Rating Quality in	Moody's: A3						
-	Moody's: A3		Δ ΥοΥ				
-	Moody's: A3	Moody's: Aaa	Δ YoY -18%				
Quality in	Moody's: A3 dicators <sup>3</sup> 1Q 18	Moody's: Aaa					

#### Focus Enel Dx Goiás



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Gross Debt profile							
	1Q 18	1Q 19	$\Delta$ YoY				
Gross debt (US\$ m)	427	553	+29.6%				
Av. Maturity	2.4	1.7	-0.7 y				
Effective rate <sup>2</sup>	8.7	8.2	-0.5 p.p.				
Av. Spread	1.83	1.66	-0.17 p.p.				

Quality in	ndicators <sup>3</sup>			
	1Q 18	1Q 19	$\Delta$ YoY	
SAIDI (hours)	33.7	24.6	-27.0%	
SAIFI (times)	18.7	13.7	-26.7%	

1. Values in Chilean GAAP.

2. Effective rate includes pension funds debt.

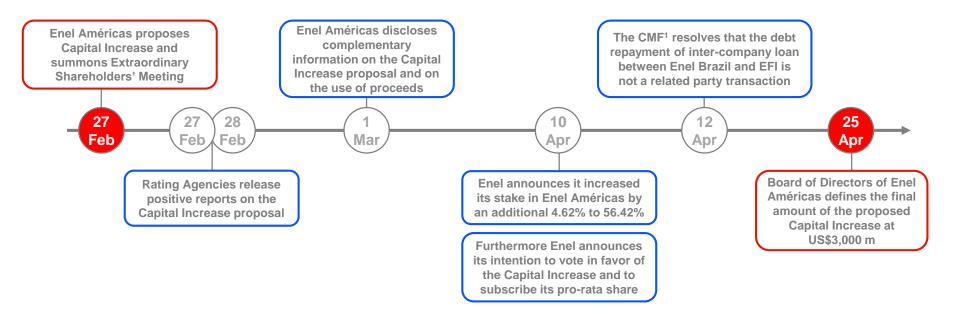
3. Last twelve months.

# **Update on Capital Increase**

### **Update on Capital Increase**

enel

Key Events since Capital Increase Announcement



### **Enel Américas Proposed Capital Increase**



**Transaction Final Terms and Conditions** 

Offering Structure	<ul> <li>Registration of common shares in the Santiago Stock Exchange, Electronic Stock Exchange and CMF<sup>1</sup></li> <li>Concurrent SEC<sup>2</sup> registration of ADSs for trading in NYSE</li> </ul>
Pricing Mechanism	Price setting mechanism: Rights Offer Price = 5 Day VWAP <sup>(3)</sup> of Common Shares minus 5% discount
Capital Increase Size	- US\$ 3,000 m
Use of Proceeds	<ul> <li>US\$ 2,650 MM<sup>4</sup> for providing its subsidiary Enel Brasil S.A. with funds which will be transferred through a capital increase in Enel Brasil S.A. and/or a loan granted to the latter in order to permit Enel Brasil S.A the payment of its own debts with Enel Finance International, which replaced the original debts of Enel Brasil S.A. with banks issued in the context of Enel Dx São Paulo acquisition</li> <li>US\$ 350 MM<sup>4</sup> for restructuring of pension funds in Brazil</li> </ul>
Preemptive Rights Period (PRP)	<ul> <li>Mandatory 30-day PRP in Chile</li> <li>Remaining unsubscribed shares: additional voluntary PRP, followed by decision of the board of directors (in case of remaining shares after the voluntary PRP)</li> </ul>
Timing	<ul> <li>ESM on April 30<sup>th</sup>, 2019</li> <li>Launch of 1<sup>st</sup> PRP: Expected at the end of June 2019</li> </ul>

1. Comisión para el Mercado Financiero.

2. Securities and Exchange Commission

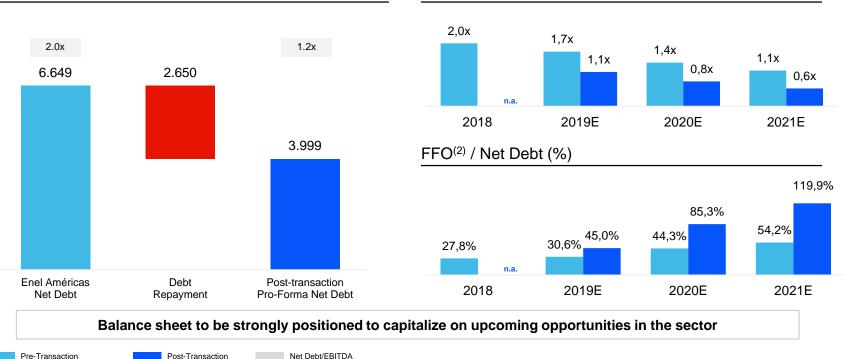
3. Volume weighted average price

4. Debt with Enel Finance totals BRL 9,400 MM. Use of proceeds are BRL-denominated and the US\$ 2,650 MM assumes BRL/USD exchange rate of 3.71 (as of February 12<sup>th</sup>, 2019) and that repayment takes place after finishing the first round of preemptive rights, amount may increase if debt repayment occurs later

### Impacts for Enel Américas (1/2)

Credit Profile, Balance Sheet and Capital Structure(1)

#### 2018 Net Debt (US\$ m)



Net Debt / EBITDA (x)

1. Post-transaction figures assumes a US\$ 3.0 Bn capital increase.

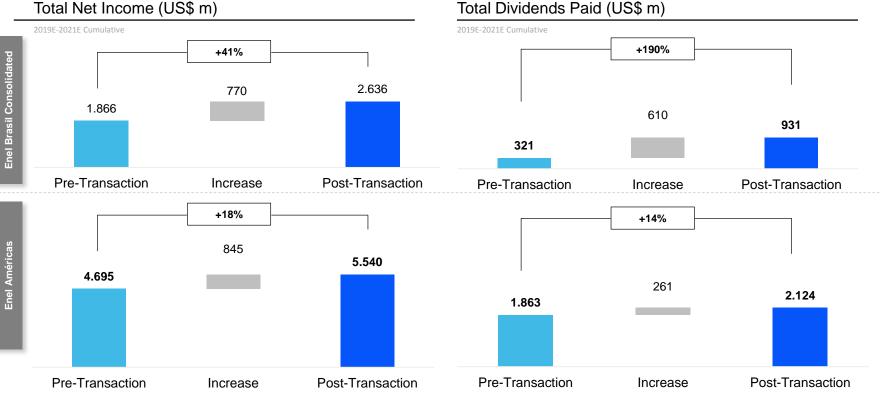
2. Funds from Operations.



### Impacts for Enel Américas (2/2)

#### Net Income and Dividends Paid Pre and Post-Transaction<sup>1</sup>

#### Total Net Income (US\$ m)



#### 1. Assuming a US\$ 3.0 Bn capital increase and Enel Brasil's dividend payout increasing from 25% in the pre-transaction scenario up to 50% in the post-transaction scenario



### **Timing Considerations**



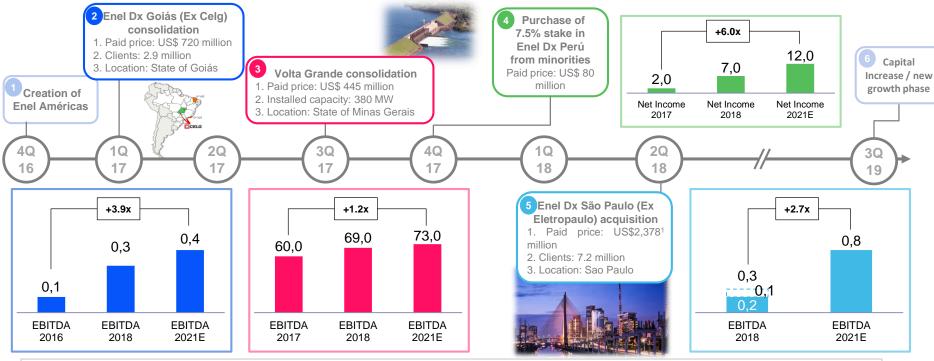
### Two Pre-emptive Offers Periods for Existing Shareholders

	February	March	April	May	June	July	August	September
Key Process Milestones								
Board of Directors Meeting	• 2	27-Feb						
Board Call for Extraordinary Shareholder's Meeting ("ESM")	• 2	27-Feb						
Record Dates to Vote at ESM	•	11-Mar (ADR h	olders) 🛑 24-Apr (	(Shareholders)				
ESM			<b>e</b> 30-Ap	or				
File Application to Register New Shares with the CMF & Receive Certificate of Registration <sup>1</sup>			15-Ma	у				
Preemptive Rights Periods					Jun			Aug
Mandatory PRP					Jun	30 days	ul	
Additional Voluntary PRP						1	Aug 24 days	
Potential Rump Placement								Sep



### **Transaction Rationale**

The Transaction Paves the Way for a New Phase of Growth



#### Continuing a successful equity story of growth started in 2016

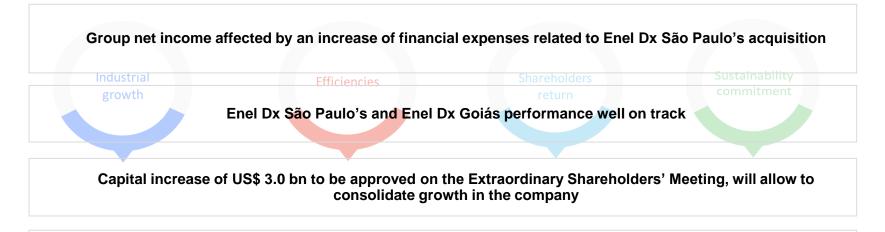
1. Considers 156 m shares acquired during the tender offer of Enel Dx Sao Paulo and more 33 m shares issued during the Enel Dx Sao Paulo's capital increase. Share Price of R\$45.22 and BRL/USD FX Rate as of 3.60. Actual debt regarding Enel Dx Sao Paulo acquisition is US\$ 2,650 m. Actual debt regarding acquisition is US\$ 2,650 m.





Closing remarks: highlights

At EBITDA level, better results in generation and networks businesses than the same period previous year thanks to an increase on energy sales and Enel Dx São Paulo's consolidation and Enel Goiás performance, offset by Fx effect



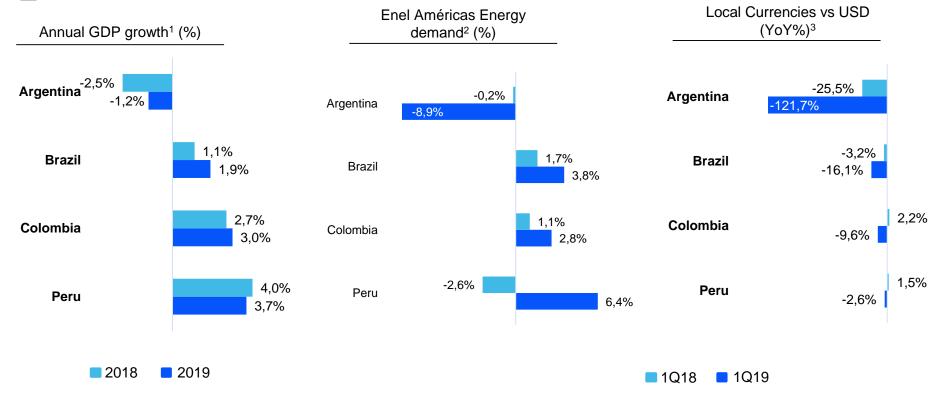
### Sustainability commitment is present along the whole business value chain supported by the most important international recognitions in this field



## **Exhibits**



#### Market context evolution



GDP (E) for 2018. Source: Latin America Consensus Forecast as of January 2019; 2. Cumulative Demand. Brazil: Enel Dx Rio, Enel Dx Ceará and Enel Dx Goiás, Colombia: Codensa, Peru: Enel Dx Perú, Argentina: Edesur. 3. Average exchange 27 rate YoY. Source: Internal.

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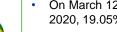
## **1Q 2019 results**

#### Regulation update



The Argentina Energy Secretariat issued Resolution Nº 1/2019 in march, which establishes a new remuneration system in the whole sales market.

The 50% of inflation adjustment of the Dx tariff corresponding to February 2019 began to be applied on March 1st.



- On March 12th, 2019, ANEEL approved the new Regulatory non Technical Losses Parameters for Enel Rio (19.87% in 2019, 19.46% in 2020, 19.05% in 2021, 18.64% in 2022).
- The final Tariff Review on Enel Dx Ceará was approved on April,16<sup>th</sup> and took place on April 22<sup>nd</sup>, 2019. ٠
- ANEEL has opened a public hearing in order to debate Enel São Paulo Tariff Review. The final tariff figures will be approved on ٠ beginning of July.



- Update resolution 015 / 2019, in order to stablish new WACC from 2019 to 2022, according to new taxation rules in Colombia (budget • law). New WACC for 2019: 11,79%, 2020: 11,64%, 2021: 11,5%, 2022: 11,36%.
- On February 28th, 2019, the Colombian Government carried out Reliability Charge Auction (starting December 2022) in which non conventional energy resources projects were awarded.

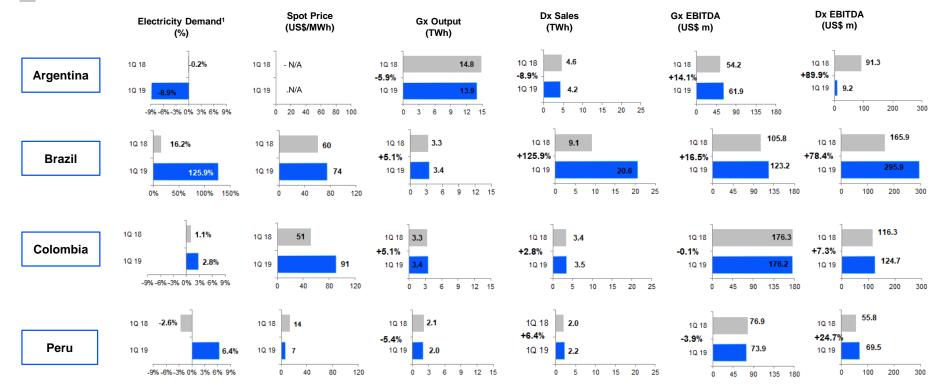


No relevant news.

Brazil







1. Enel Américas' Cumulative Demand. Brazil: Enel Dx Rio, Enel Dx Ceará, Enel Dx Goiás and Eletropaulo, Colombia: Codensa, Peru: Enel Dx Perú, Argentina: Edesur.

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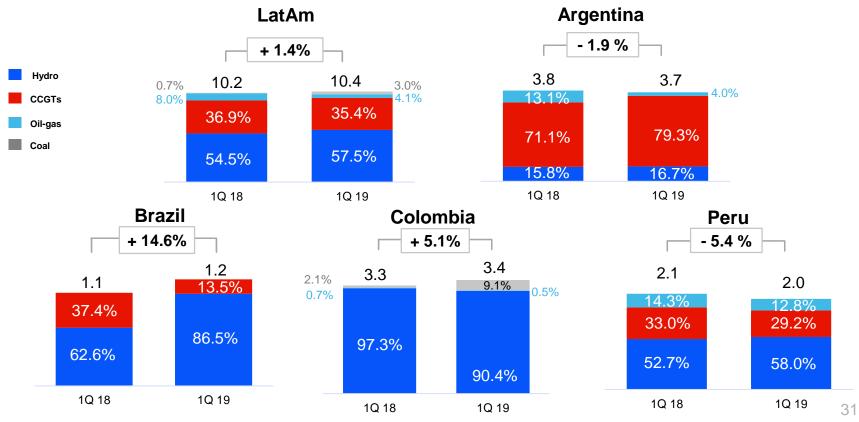
Net installed capacity and Total net production: Breakdown by source and geography

Net installed capacity (MW)						
MW	Hydro	Oil-Gas	Coal	Total		
Argentina	1,328	3,091	0	4,419		
Brazil	1,035	319	0	1,354		
Colombia	3,093	184	224	3,501		
Peru	792	1,186	0	1,979		
Total	6,249	4,780	224	11,253		

	Total net production (GWh)						
GWh	Hydro	Oil-Gas	Coal	Total			
Argentina	617	3,073	0	3,690			
Brazil	1,072	167	0	1,239			
Colombia	3,115	16	315	3,447			
Peru	1,165	843	0	2,008			
Total	5,970	4,099	315	10,384			



Production mix (TWh)





Distribution companies

Distributor	Clients	Energy sold (GWh)	Energy losses (%)	City, Country	Concession area (km²)	Next tariff revision
Edesur	2,473,811	4,214	15.4%	Buenos Aires, Argentina	3,309	2022
Enel Dx Rio	2,952,522	3,060	21.5%	Niteroi, Brazil	32,615	2023
Enel Dx Ceará	3,912,263	2,932	13.9%	Fortaleza, Brazil	148,921	2019
Enel Dx Goiás	3,044,973	3,484	11.1%	Goias, Brazil	377,008	2023
Enel Dx São Paulo	7,232,706	11,142 <sup>1</sup>	9.5%	Sao Paulo, Brazil	4,526	2019
Enel-Codensa	3,458,579	3,505	7.8%	Bogota, Colombia	26,093	2019 <sup>1</sup>
Enel Dx Perú	1,429,441	2,151	6.4%	Lima, Peru	1,550	2022
Total	24,504,296	30,488	-	-	-	-

### **Financial Exhibits 1Q 2019**



Liquidity and credit profile

Liquidity (US\$ m)	Total	Used	Available
Committed credit lines	1,455	350	1,105
Cash and cash equivalents <sup>1</sup>	2,108	0	2,108
Total liquidity	3,563	350	3,213

Credit Profile as of Mar. 2019	S&P	Fitch	Moody's
LT international debt	BBB	BBB+	Baa3
LT local debt	-	AA (cl)	-
Outlook (Int'l)	Stable	Stable	Stable
Shares	-	1st Class Level 1	-

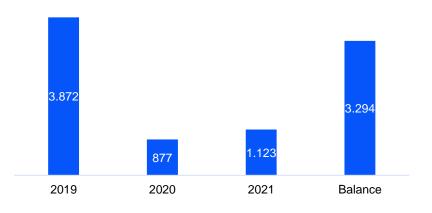
### **Financial Exhibits 1Q 2019**

Debt maturity

Average residual maturity (years)



#### Debt profile (US\$ m)





### **1Q 2019 results** Disclaimer



This presentation contains statements that could constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements appear in a number of places in this presentation and include statements regarding the intent, belief or current expectations of Enel Américas and its management with respect to, among other things: (1) Enel Américas' business plans; (2) Enel Américas' cost-reduction plans; (3) trends affecting Enel Américas' financial condition or results of operations, including market trends in the electricity sector in Chile or elsewhere; (4) supervision and regulation of the electricity sector in Chile or elsewhere; and (5) the future effect of any changes in the laws and regulations applicable to Enel Américas or its subsidiaries. Such forward-looking statements reflect only our current expectations, are not quarantees of future performance and involve risks and uncertainties. Actual results may differ materially from those in the forward-looking statements as a result of various factors. These factors include a decline in the equity capital markets of the United States or Chile, an increase in the market rates of interest in the United States or elsewhere, adverse decisions by government regulators in Chile or elsewhere and other factors described in Enel Américas' Annual Report or Form 20-F. Readers are cautioned not to place undue reliance on those forward-looking statements, which state only as of their dates. Enel Américas undertakes no obligation to release publicly the result of any revisions to these forward-looking statements, except as required by law.

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