# **First Quarter**









Consolidated results May 3<sup>rd</sup>, 2021



## Key highlights of the period



Volume recovery in our Dx business in Brazil despite full COVID impact on the quarter

Positive tariff adjustment in Dx Rio and Ceará FFO improvement due to lower net financial expenses and NWC

Net of Fx, EBITDA down 3% due to lower Gx business result Renewed push for diversity at Board level

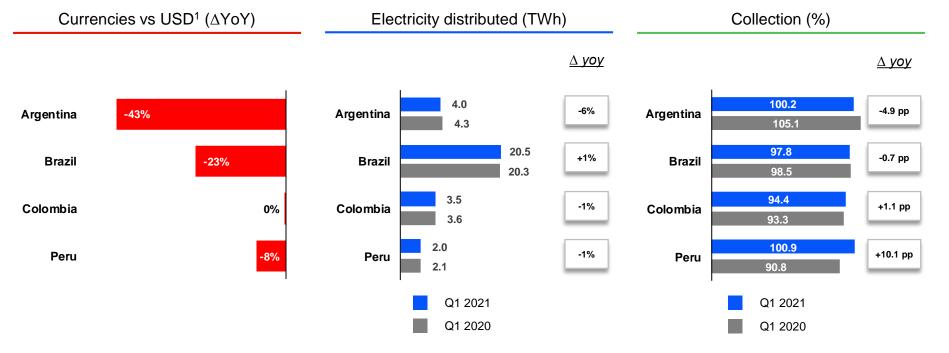
Feller Rate upgrades Enel Américas' rating Merger and PTO<sup>1</sup> completed on April;

Adding 3.7 GW of renewable capacity, 3 new countries added to the perimeter

#### (1) Average Fx of the period



Operational figures broadly in line with last year, FX headwinds persist

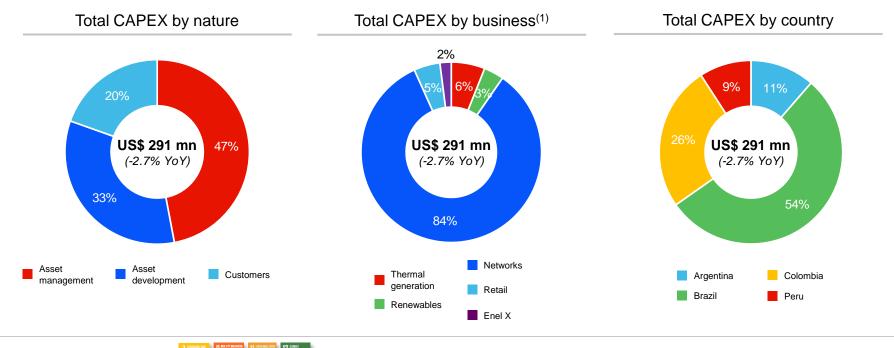




## Industrial Growth: Gross CAPEX

Net of Fx, CAPEX increased 15% vs PY





~95% of total CAPEX SDGs related

## **Generation operational highlights**

Hydro

Oil-gas

CCGTs

Coal

Lower production and energy sales

11.3

2.7

2.1

6.3

Q1 2021

0.2

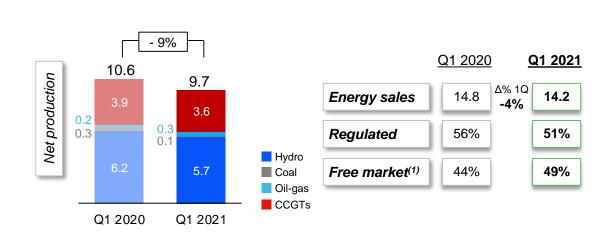
Installed capacity (GW)

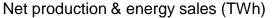
11.3

6.3

Q1 2020

0.2





## **Networks operational highlights**

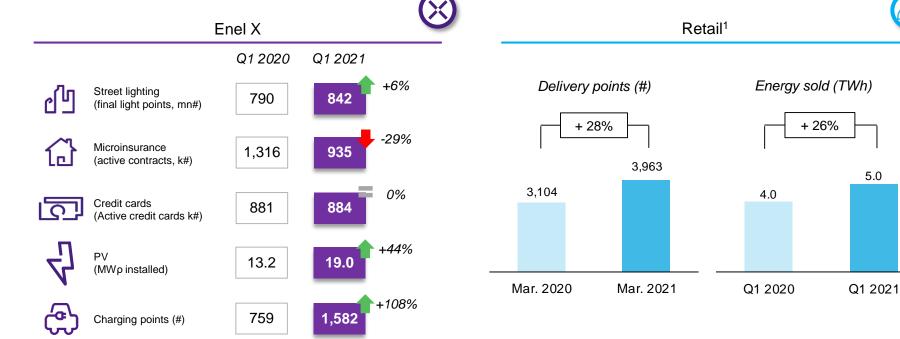
Electricity distributed in line with PY



Electricity dis	Ε	End users (mn)				Quality indicators									
	·		- +	1%											
30.1	30.1	2	5.4	25.7											
							SAIDI (	(hours)		SAIFI (	(times)		Energy	losses	
							Q1 2020	Q1 2021		Q1 2020	Q1 2021		Q1 2020	Q1 2021	•
						Argentina	19.5	13.8	₽	5.6	4.6	<b>↓</b>	15.8%	19.3%	1
						Brazil	10.8	11.3	1	5.4	5.4	=	13.1%	13.9%	1
						Colombia	11.2	6.7	₽	6.9	5.2	<b>I</b>	7.5%	7.7%	1
						Peru	6.9	6.9	=	2.8	2.5	<b>↓</b>	8.4%	8.6%	1
Q1 2020	Q1 2021	Q1	2020	Q1 2021											

# **Enel X and Retail operating highlights**

Strong growth in charging points and energy sold



5.0

## **ESG** highlights

Our commitment is part of our business model

Credit rating

Rating upgrade to "AA" from "A"

Greener energy matrix positively

contributes to our credit rating and

Feller.Rate

Clasificadora de Riesgo

with Stable outlook

Green Power

operations



entingo 29 de abril de 2021. En Junta Ordinaria de Azakonitar de Enel América nastrada hoy Tend a nado la electión del Electrón gara el periodo 2021-2024. La mesa divertina quedi pera lotras y la declama Integrandientes Heman Sommanilla Sam. Particio Giome Sabari, Comingo Chazat Amuetagui.

ekšimoso a todas directore algoldo hoy, en aspecial e as das rowan directore que nos compañante donnels las pródenos tras años porque creamos que antin un importante aporte. Nos que resultar la confirmación por parte de las activitades de las resentante adellamentes que hose mater tende al 2022 y que hoy ne años reconado", enfaite listandos Destanciber, penetes grenes finar Américas.

La elección del Directorio de la compañía -gatillada por la renuncia de Unio Gallo en noviembre pasado se maitro entre aquellos candidatos que fueron debidamente postulados para integara la lata respectiva, la cual se publicó oportunamente en la página eve <u>trave enterneticas ci</u>



4 QUALITY		Cumulative Mar 2021 <sup>(1)</sup>								
	High-quality, inclusive & fair education	0.6								
	Access to affordable and clean energy	5.1								
	Employment and sustainable and inclusive economic growth	1.0								
	Total beneficiaries from social projects	6.7								

Engaging local communities (mn beneficiaries)

## Financial highlights (US\$ mn)

Adjusted EBITDA broadly in line with PY despite a challenging scenario in the region



	Q1 2020	Q1 2021	Δ% YoY	Quarter highlights
Reported EBITDA	848	741	-12.7%	Lower EBITDA mainly due to BRL and PEN devaluation vs
Adjusted EBITDA <sup>1</sup>	848	820	-3.3%	USD and <b>lower Gx result</b> in Argentina and Brazil
OPEX	(448)	(410)	-8.3%	
Total net income	310	288	-6.9%	Net of Fx, Group Net Income in line with PY
Reported Group net income <sup>2</sup>	208	183	-11.8%	
Adjusted Group net income <sup>3</sup>	208	204	-1.8%	FFO increase due to positive impact net financial expenses and NWC
FFO	127	186	46.6%	
Net debt (Q1 2021 vs FY 2020)	4,426	4,516	2.0%	Net debt in line with last year

(1) Q1'21: Excludes Fx impact (- US\$ 79 mn); (2) Attributable net income to controlling shareholders; (3) Q1'21: Excludes Fx impact (- US\$ 20 mn)

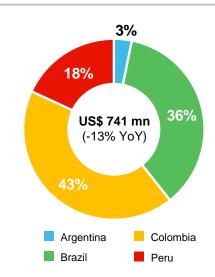
## EBITDA breakdown (US\$ mn)

Stable performance in Networks, Retail & Enel X offset by Gx business and FX

- 13% - 3% 848 8 824 9 (3) 741 (38) (1) (82) Q1 2020 Thermal Enel X Q1 2021 FX & Q1 2021 Large Networks Retail Generation<sup>1</sup> Hydro Others<sup>2</sup> exc. FX

EBITDA evolution by business line

## EBITDA by country





## **Generation business**

Lower production and sales affected results



# - 16% 396 332 higher opex Fx impact Q1 2020 Q1 2021

EBITDA evolution (US\$ mn)

Lower result in Argentina due to price effect and lower volumes

Lower result in Brazil due to lower hydro production and

Around US\$ 25 mn of negative



## **Networks business**

EBITDA in line YoY net of Fx



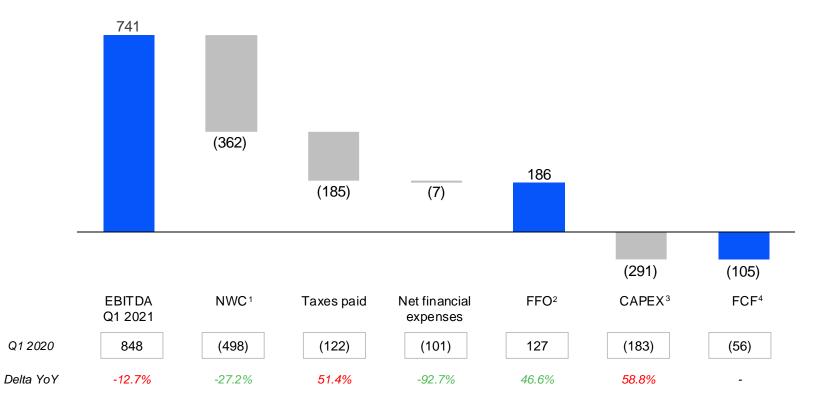
### EBITDA by country (US\$ mn)



## EBITDA evolution (US\$ mn)

# Cash flow (US\$ mn)

FFO improvement due to positive impact in net financial expenses and NWC



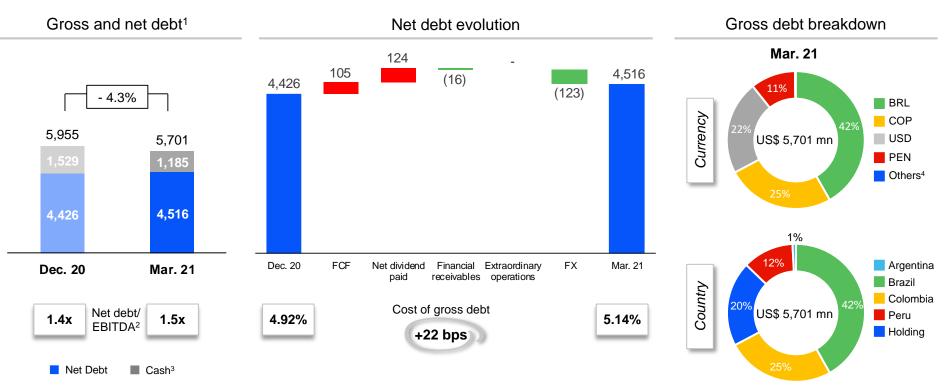
enel

(1) Net working capital; (2) Funds from operations; (3) CAPEX accrued gross of contributions and connections fees. Differences between CAPEX accrued and CAPEX paid are included in the NWC.; (4) Free cash flow



Lower gross debt vs PY



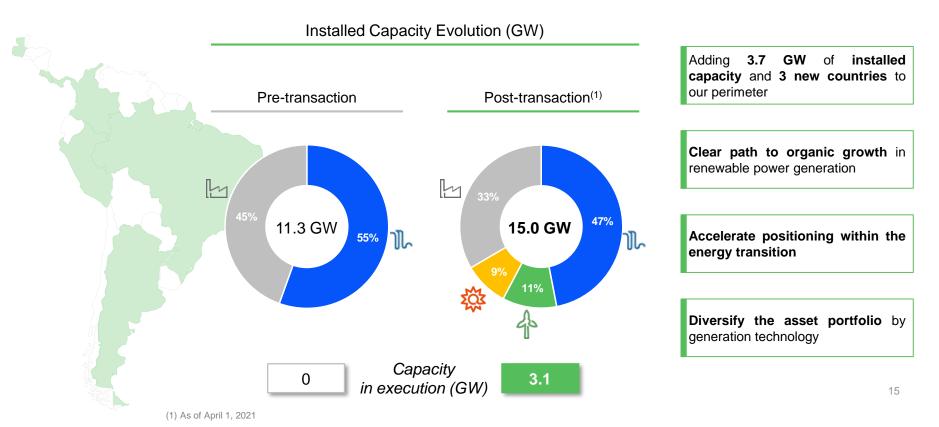


(1) Gross and net debt exclude accrued interests and adjustments after derivatives; (2) Calculation does not include pension fund liability in Dx Sao Paulo; (3) Cash and cash equiv. + 90-day cash investments; (4) Others: UF. Dec. 20: 0.18%; Mar. 21: 0.19%

## **Completion of EGP Américas' merger**

The start of a new growth phase starting on Q2 2021

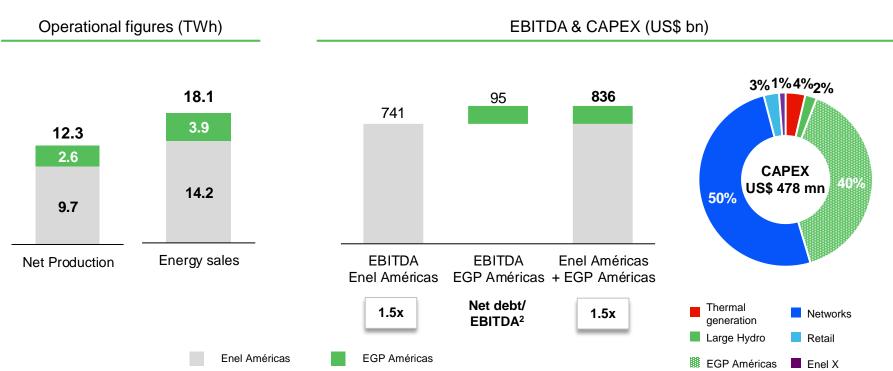




## **Completion of EGP Américas' merger**

Enel Américas Proforma Q1 2021







## **Closing remarks**

Management actively working on mitigating the impacts of a still challenging environment	Demand recovery continues in Brazil	Solid debt metrics and cash cash flow generation to ensure business continuity	Start of a greener phase of growth for Enel Américas



# **First Quarter**











## Annexes

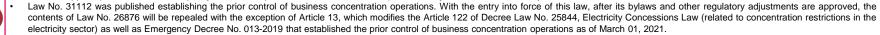
## **Regulation Update Q1 2021**



Argentina

Brazil

- On January 19, 2021, the ENRE issued the Resolution No. 16, which initiates the procedure for the transitory adjustment of tariffs with the purpose of establishing a Transitional Tariff Regime, until a
  Definitive Renegotiation Agreement is reached. Additionally, it establishes that it will facilitate the realization of different instances of participation.
- On March 30 and 31, the public hearing was held to deal with the transitory tariff, while the process of the Integral Tariff Review, which must be completed before 2023, continues.
- Public Hearing 005/21: ANEEL held public hearing from February 11, 2021 to March 29, to discuss the reimbursement of tax credits due to the exclusion of the ICMS tax from the PIS / COFINS tax calculation base. The initial proposal is returning it to consumers in five years via energy bill discount.
- Enel Rio's Tariff Adjustment: On March 9, 2021 ANEEL's board of directors approved the final figures of Enel Rio's Tariff Adjustment, which is in force as of March 15, 2021. The result led to an average effect perceived by consumers of +6,02%.
- Normative Resolution No 928/2021: ANEEL implemented provisional rules to adapt to the Covid-19 pandemic in order to preserve the provision of the electricity distribution service, which will be in force from April 1 to June 30, 2021. The main measure is to suspend the cut to low-income consumers, consumers with life support equipment and health services units, manufacturing, distribution and vaccines and serums, blood banks and legal medical institutes.
- Res. CREG 003/2021: It confirms the formula for calculating the subsidies applicable to the consumption of electricity and fuel gas of residential users of strata 1 and 2.
- Res. CREG 004/2021: Stablish procedure to calculation of discount rate (WACC) applicable to tariff methodology by regulation energy and gas commission.
- Res. 40060/2021 Ministry of Mines and Energy : Commercial agents that serve regulated and non-regulated market, are obliged to ensure that 10% of annual energy purchases destined to end users come from non-conventional renewable energy sources.
- National Energy Plan 2020-2050 UPME: It defines a long-term vision for the Colombian energy sector and identify the possible ways to achieve it and the trade-offs between them, it presents technological and economic aspects associated with the energy transformation.
- Due to the COVID-19 pandemic, the Peruvian Government declared the state of national emergency up to April, 30th. Lima is considered as a extreme risk region, reason why some restrictions to economic activities applies (such as restricted capacity for malls, supermarkets, banks and others) and mobility is forbidden on Sundays.



By Supreme Decree N° 003-2021-EM, Electric Concession Bylaw was modified in order to introduce some flexibility on transport contracts (currently on 100% ship or pay condition) for thermal units.



eru

## **Operating exhibits**

Net installed capacity and Total net production: Breakdown by source and geography

Net installed capacity (MW)											
MW	Hydro	Oil-Gas	CCGT	Coal	Total						
Argentina	1,328	1,169	1,922	0	4,419						
Brazil	1,035	0	319	0	1,354						
Colombia	3,097	180	0	226	3,503						
Peru	792	731	457	0	1,981						
Total	6,253	2,080	2,698	226	11,257						

	Total net production (GWh)											
GWh	Hydro	Oil-Gas	CCGT	Coal	Total							
Argentina	501	77	2,729	0	3,307							
Brazil	639	0	355	0	994							
Colombia	3,187	2	0	93	3,282							
Peru	1,384	257	473	0	2,115							
Total	5,711	337	3,557	93	9,698							



# **Operating exhibits**

Distribution companies



Distributor	Clients	Energy sold (GWh)	SAIDI (hours)	SAIFI (times)	Energy losses (%)	City, Country	Concession area (km²)	Next tariff review
Edesur	2,514,638	15,888	13.8	4.6	19.3%	Buenos Aires, Argentina	3,309	2022
Enel Dx Rio	2,995,745	11,228	10.0	5.8	22.3%	Niteroi, Brazil	32,615	2023
Enel Dx Ceará	3,977,113	11,866	15.6	5.8	15.9%	Fortaleza, Brazil	148,921	2023
Enel Dx Goiás	3,229,639	14,469	16.2	8.8	11.0%	Goias, Brazil	336,871	2023
Enel Dx São Paulo	7,926,895	40,350	7.7	3.7	10.9%	Sao Paulo, Brazil	4,526	2023
Enel-Codensa	3,640,584	13,834	6.7	5.2	7.7%	Bogota, Colombia	26,093	2024
Enel Dx Perú	1,464,793	7,578	6.9	2.5	8.6%	Lima, Peru	1,602	2022
Total	25,749,407	115,213	-	-	-	-	-	-

## **Relevant figures**



	<b>Av. Spo</b> (\$US/	o <b>t Price</b> MWh)	FX vs	s USD
	Q1 2020	Q1 2021	Q1 2020	Q1 2021
Argentina	N/A	N/A	64.4	91.9
Brazil	48	32	4.5	5.5
Colombia	57	101	3,541	3,557
Peru	6.5	8.3	3.4	3.7

## **Financial exhibits**

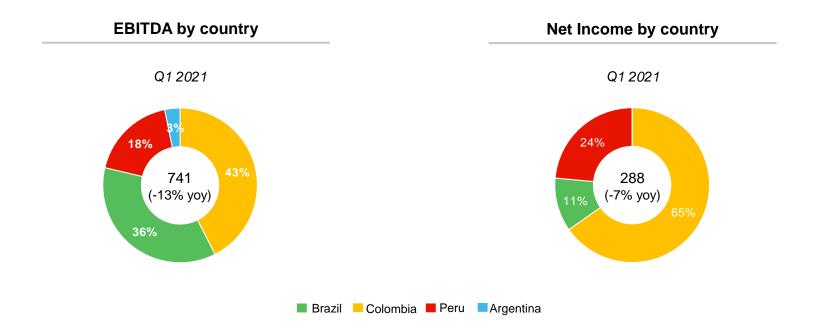


	Q1 2021	Q1 2020	∆ уоу
Revenues	3,227	3,216	+0%
Gross Margin	1,152	1,296	-11%
OPEX	(410)	(448)	-8%
Reported EBITDA	741	848	-13%
D&A <sup>1</sup>	(271)	(303)	-11%
EBIT	470	545	-14%
Net financial results	(81)	(114)	-29%
Non operating results	0	1	-75%
ЕВТ	390	432	-10%
Income taxes	(101)	(122)	-17%
Minorities	(105)	(102)	+3%
Group Net Income	183	208	-12%

## **Financial exhibits**

EBITDA and Net Income breakdown





#### (1) Networks business includes Enel X. Generation business includes trading business. Both, Generation and Netwoks businesses, include Retail business; (2) "Total" included Holding and Services adjustments.



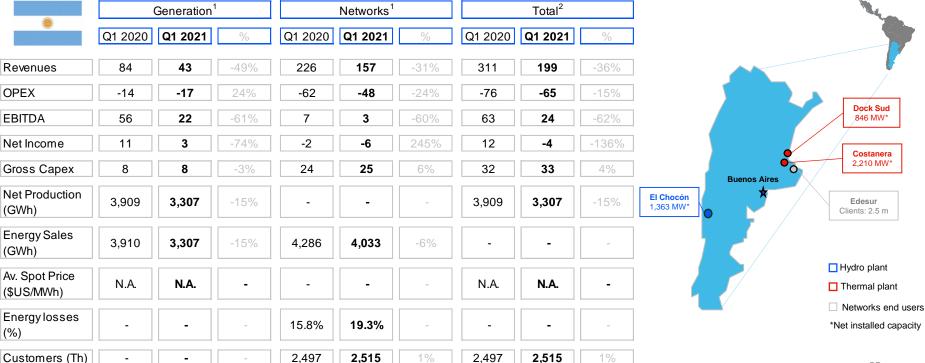
OPEX

EBITDA

(GWh)

(GWh)

(%)





Brazil (US\$ mn)

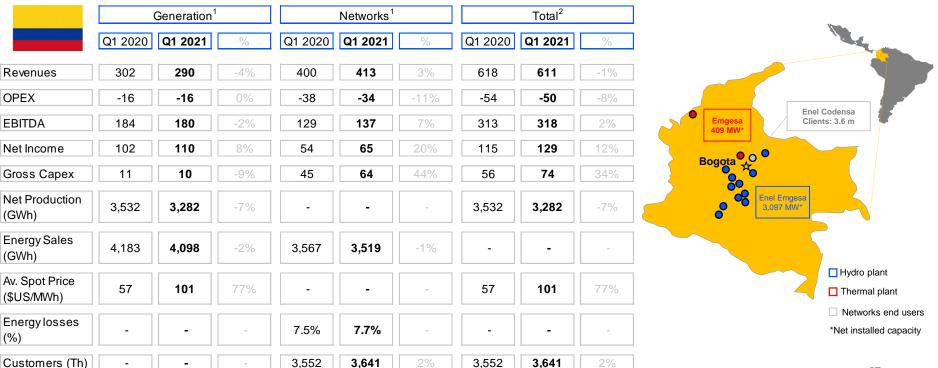


	Generation <sup>1</sup>			Networks <sup>1</sup>			Total <sup>2</sup>			
	Q1 2020	Q1 2021	%	Q1 2020	Q1 2021	%	Q1 2020	Q1 2021	%	
Revenues	191	406	112%	1,834	1,747	-5%	1,958	2,090	7%	Fortaleza
OPEX	-7	-7	-5%	-255	-235	-8%	-274	-257	-6%	319 MW*
EBITDA	78	53	-32%	280	231	-18%	347	270	-22%	
Net Income	59	19	-67%	44	50	15%	2	22	888%	Enel Dx Cea Clients: 4.0
Gross Capex	2	5	123%	177	146	-18%	182	157	-14%	Cachoeira Dourada 655 MW <sup>+</sup> O ★ Cilents: 3.1
Net Production (GWh)	1,241	994	-20%	-	-	-	1,241	994	-20%	Ciam
Energy Sales (GWh)	3,935	3,888	-1%	20,228	20,466	1%	-	-	-	Volta Grande 380 MW*
Av. Spot Price (\$US/MWh)	48	32	-34%	-	-	-	48	32	-34%	Enel Dx São Paulo
Energy losses (%)	-	-	-	12.9%	13.9%	-	-	-	-	Clients: 7.8 m Thermal pla
Customers (Th)	-	-	-	17,904	18,129	1%	17,904	18,129	1%	*Net installed of

(1) Networks business includes Enel X. Generation business includes trading business. Both, Generation and Networks businesses, include Retail business; (2) "Total" included Holding and Services adjustments; (3) Southeast/Central-west region

(1) Networks business includes Enel X. Generation business includes trading business. Both, Generation and Networks businesses, include Retail business; (2) "Total" included Holding and Services adjustments.

## Colombia (US\$ mn)



## **C**ncl Américas

Peru (US\$ mn)



	Generation <sup>1</sup>		1		Networks <sup>1</sup>		Total <sup>2</sup>					
٢	Q1 2020	Q1 2021	%	Q1 2020	Q1 2021	%	Q1 2020	Q1 2021	%			
Revenues	133	128	-4%	237	233	-1%	330	327	-1%	Enel Gx		
OPEX	-17	-16	-9%	-21	-17	-16%	-38	-33	-13%	Piura 336 MW*		
EBITDA	79	77	-2%	55	61	10%	132	135	3%			
Net Income	58	44	-24%	21	23	8%	55	47	-16%	•		
Gross Capex	7	4	-37%	23	22	-4%	30	27	-11%	Enel Gx Perú		
Net Production (GWh)	1,964	2,115	8%	-	-	-	1,964	2,115	8%			
Energy Sales (GWh)	2,803	2,893	3%	2,052	2,039	-1%	-	-	-	Lima Enel Gx Perù		
Av. Spot Price (\$US/MWh)	7	8	27%	-	-	-	7	8	27%	859 MW*		
Energylosses (%)	-	-	-	8.4%	8.6%	-	-	-	-	Hydro plant     Thermal plant     Networks and years     Enel Dx Perú		
Customers (Th)	-	-	-	1,438	1,465	2%	1,438	1,465	2%	Networks end users <u>Enel Dx Perú</u> Clients: 1.4 m     28		

(1) Networks business includes Enel X. Generation business includes trading business. Both, Generation and Networks businesses, include Retail business; (2) "Total" included Holding and Services adjustments.

## **Financial exhibits**

Liquidity and credit profile



Liquidity (US\$ m)	Total	Used	Available
Committed credit lines	1,548	526	1,022
Cash and cash equivalents <sup>1</sup>	1,185	0	1,185
Total liquidity	2,733	526	2,207

Credit Profile as of March 2021	S&P	Fitch	Moody's
LT international debt	BBB	A-	Baa3
LT local debt	-	-	-
Outlook (Int'l)	Negative	Stable	Positive
Shares	-	1st Class Level 1	-

# Q1 2021 Consolidated results



This presentation contains statements that could constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements appear in a number of places in this presentation and include statements regarding the intent, belief or current expectations of Enel Américas and its management with respect to, among other things: (1) Enel Américas' business plans; (2) Enel Américas' cost-reduction plans; (3) trends affecting Enel Américas' financial condition or results of operations, including market trends in the electricity sector in Chile or elsewhere; (4) supervision and regulation of the electricity sector in Chile or elsewhere; and (5) the future effect of any changes in the laws and regulations applicable to Enel Américas or its subsidiaries. Such forward-looking statements reflect only our current expectations, are not quarantees of future performance and involve risks and uncertainties. Actual results may differ materially from those in the forward-looking statements as a result of various factors. These factors include a decline in the equity capital markets of the United States or Chile, an increase in the market rates of interest in the United States or elsewhere, adverse decisions by government regulators in Chile or elsewhere and other factors described in Enel Américas' Annual Report or Form 20-F. Readers are cautioned not to place undue reliance on those forward-looking statements, which state only as of their dates. Enel Américas undertakes no obligation to release publicly the result of any revisions to these forward-looking statements, except as required by law.

## Q1 2021 Consolidated results

Contact us



Rafael de la Haza Head of Investor Relations

#### Investor Relations team

Jorge Velis Javiera Rubio Nicolás Gracia Francisco Basauri Monica De Martino Catalina Soffia



### Contacts

Email - ir.enelamericas@enel.com

### Channels



Website www.enelamericas.com



#### **Download App**



## Thank you. 31

