# **Third Quarter**









Consolidated results October 27<sup>th</sup>, 2021



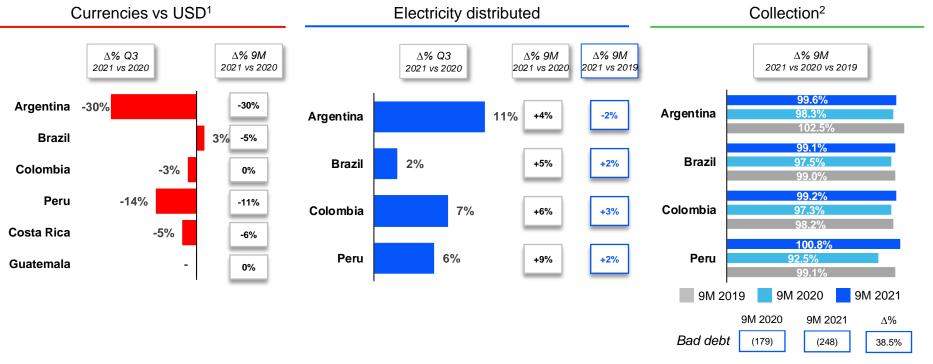
#### Key highlights of the period



| Operational performance   | Financial results  | ESG positioning  | Push on renewables   |
|---|--|--|--|
| Volume recovery in Dx in<br>all the countries<br>Deployment of smart<br>meters in São Paulo<br>Tariff adjustment in Goiás | +47% EBITDA in Q3 2021<br>vs PY, with a relevant<br>contribution of EGPA <sup>1</sup><br>+28% Group net income<br>YTD vs PY <sup>1</sup> | Moody's: CT-3 score for<br>Enel Américas in CTA <sup>2</sup><br>Highest level of<br>compliance in best<br>practices of governance<br>by PwC & U. Andes | +0.4 GW RES started<br>operations during Q3 in<br>Brazil<br>+3.6 GW of solar and<br>wind capacity added<br>through EGPA<br>2.7 GW capacity in<br>execution |

#### Macro-scenario

#### Recovery of electricity distributed & collection to pre-pandemic levels



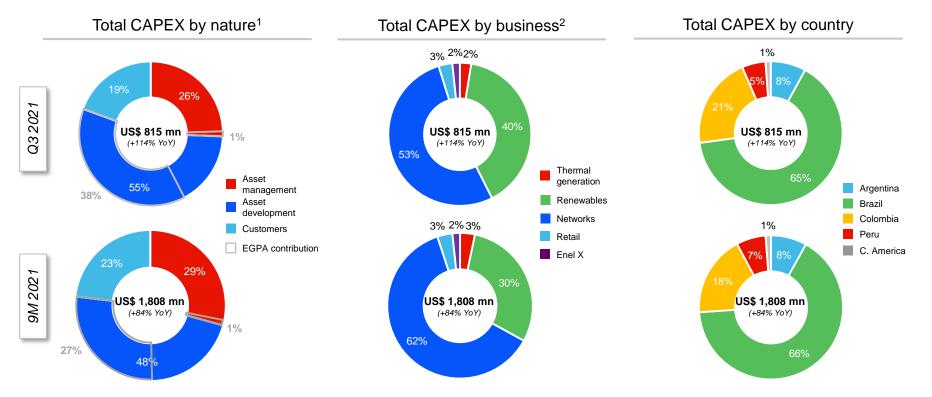




#### **Industrial Growth: Gross CAPEX**

Significant investment in Renewables to deliver on new capacity



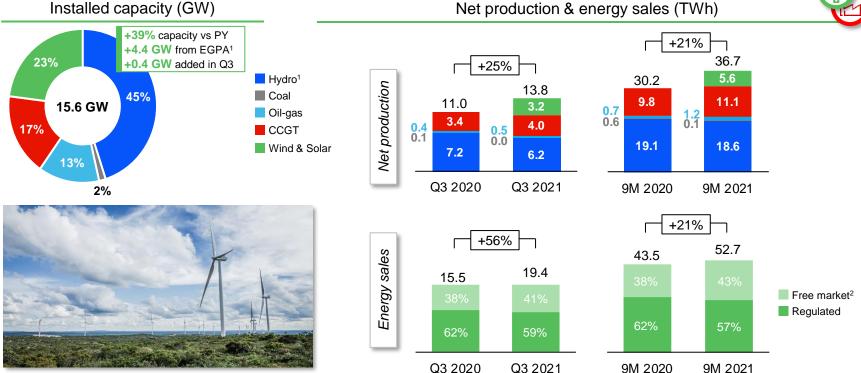


(1) Asset management - CAPEX related to investments for recurring asset maintenance; Asset development - Growth investments in generation and networks (quality programs smart metering); Customers - 4 CAPEX related to customers (Enel X (e Home, e-Industries), Network connections); (2) Thermal generation business' includes trading business.

## **Generation operational highlights**

Strong growth in net production and energy sales from continued operations and EGPA





#### **Networks operational highlights**

Improvement in quality indicators across all countries



| Ele     | ctricity dis | tributed (T | Wh)     | End use | rs (mn) |                                 | Quali   | ty indicat           | ors1                     |                                  | Q              |
|---------|--------------|-------------|---------|---------|---------|---------------------------------|---|----------------------|--------------------------|----------------------------------|----------------|
|         |              | +5          | %       | +2      | %       | Arge                            | SAIDI (<br>9M 2020<br>ntina 16.5                          |                      | SAIFI<br>9M 2020<br>4.9  | (times)<br>9M 2021<br><b>4.8</b> | ŧ              |
|         |              | 85.0        | 89.5    | 25.6    | 26.0    | Brazi                           |   | 10.8                 | 5.4                      | 5.1                              | Ļ              |
| +4      | %            |             |         |         |         | Color<br>Peru<br><b>Aver</b>    | 7.0   | 6.7<br>6.9<br>10.2 ↓ | 6.3<br>2.5<br><b>5.3</b> | 5.2<br>2.4<br>4.9                | ↓<br>↓<br>↓    |
| 28.9    | 30.2         |             |         |         |         |                                 | Ene   | ergy losse           | es                       |                                  |                |
|         |              |             |         |         |         | _                               | Energy losses<br>9M 2020 9M 202                           | 1                    |                          |                                  |                |
| Q3 2020 | Q3 2021      | 9M 2020     | 9M 2021 | 9M 2020 | 9M 2021 | Argentina<br>Brazil<br>Colombia | 18.4%     18.4%       13.7%     13.6%       7.5%     7.6% |                      |                          |                                  | <b>Francia</b> |

Peru

Average

8.7%

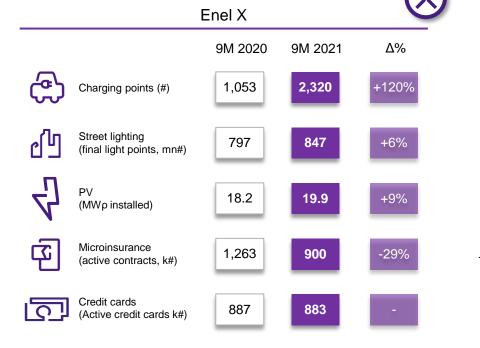
12.9%

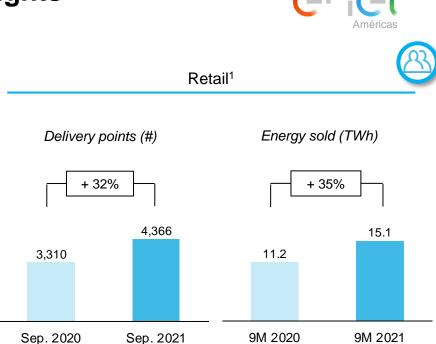
8.4%

12.8%

## **Enel X and Retail operating highlights**

Strong growth in charging points and energy sold





#### ESG highlights

Our commitment is part of our business model



Indexes and scores update

- Moody's assigned a CT-3<sup>1</sup> for Enel Américas in its Carbon Transition Assessment, reflecting a "strong" positioning for the carbon transition
- CT-3 issuers exhibit "strong" positioning for the carbon transition. They either have a business model that is not expected to be materially affected by the carbon transition, or have strategies and plans in place that substantially mitigate their carbon transition exposure

Transparency and governance

- The company obtained first place in terms of percentage of compliance with best practices on Corporate Governance required by the regulator, in a report published by PwC and U. Andes. They grouped criteria in four areas:
- 1. On the operation and composition of the Board of Directors,
- 2. On the relationship between the company, shareholders and the general public,
- 3. On risk management and control,
- 4. On evaluation by a third party.



#### Financial highlights (US\$ mn)

EBITDA improvement due to operational results & EGPA consolidation

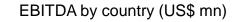


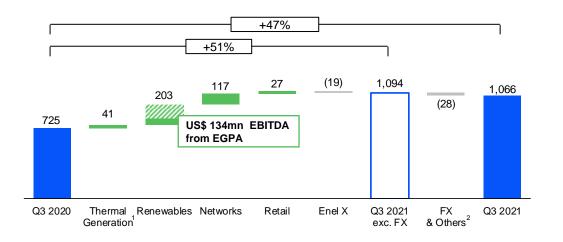
#### **EBITDA breakdown: Q3 2021 results**

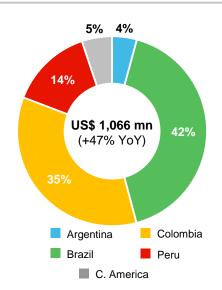
Growth driven by EGPA consolidation, Gx and Dx operations



EBITDA evolution by business line (US\$ mn)





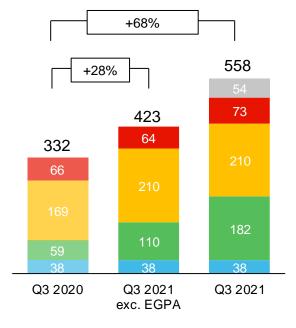


#### **Generation business: Q3 2021 results**

EGPA, Brazil and Colombia led to significant EBITDA growth

#### Q3 EBITDA evolution (US\$ mn)



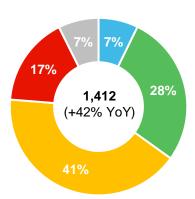


ConsolidationofEGPAboosted results (US\$ 134 mn)

+208% EBITDA growth in Brazil due to strong trading activity and consolidation of EGP Brazil

+24% EBITDA growth in Colombia due to better sale and purchase electricity prices





## EGP Américas: Q3 2021 results

13 MW

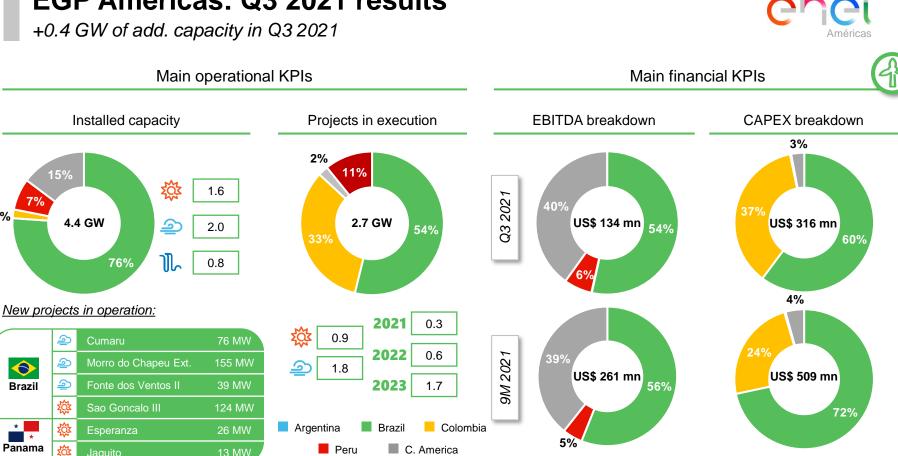
2%

Brazil

\*

\*

Panama

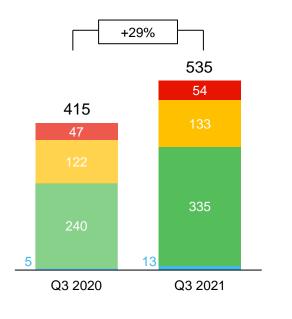


#### **Networks business : Q3 2021 results**

EBITDA growth across all concession areas

#### Q3 EBITDA evolution (US\$ mn)



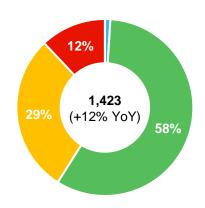


**Volume recovery** across all countries

+39% EBITDA growth in Brazil on better operational performance and FX

~US\$ 10 mn of negative Fx impact

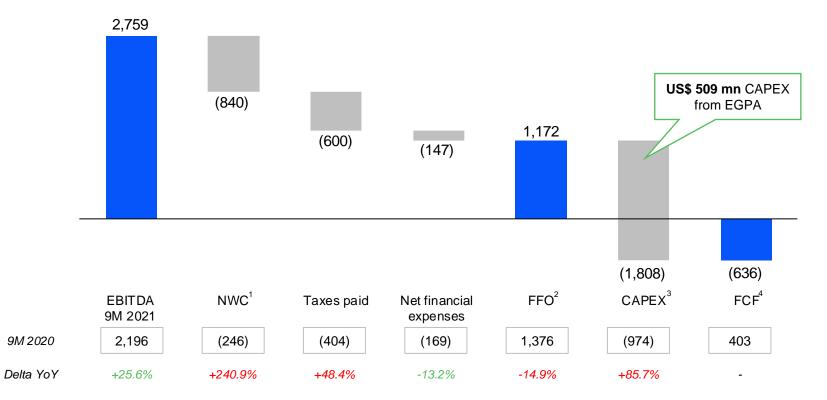




## Cash flow (US\$ mn)

Strong CAPEX investment to drive future growth



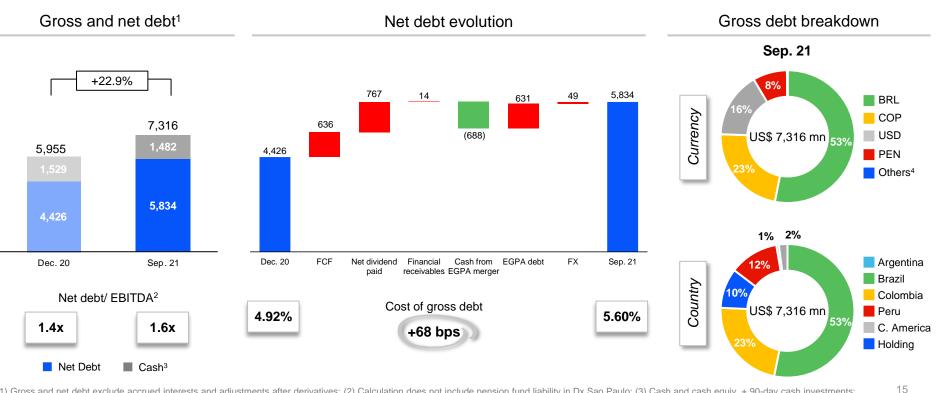


(1) Net working capital; (2) Funds from operations; (3) CAPEX accrued gross of contributions and connections fees. Differences between CAPEX accrued and CAPEX paid are included in the NWC.; (4) Free cash flow <sup>14</sup>

## Debt (US\$ mn)

Increase in net debt mainly due to CVA effect in Brazil





(1) Gross and net debt exclude accrued interests and adjustments after derivatives;
(2) Calculation does not include pension fund liability in Dx Sao Paulo;
(3) Cash and cash equiv. + 90-day cash investments;
(4) Others: UF. Dec. 20: 0.18% and Sep. 21: 0.09%; EUR. Dec. 20: 0.00% and Sep. 21: 0.10%



#### **Operational recovery Strong results in Q3 Affirming our** Strong capacity to 2021 with a relevant position as one of the deliver and execute best ESG players in businesses and contribution of EGPA new capacity in line the sector for Latam with our strategy geographies

## **Closing remarks**

across all



# **Third Quarter**











#### Annexes

## **Regulation Update Q3 2021**



- Resolution 590/21 On September 21, 2021, the Ministry of Economy issued Resolution No. 590, which declared as "harmful to the general interest" the "Agreement for the Regularization of Obligations" dated May 10, 2019. Pointing out the same resolution that, administratively, the Agreement is firm, consented, in execution and with subjective rights that are being fulfilled. For such reason, its administrative annulment of the Agreement is not possible, but it must be judicial. Intending to base with such resolution the judicial request of nullity of the same.
- **CREG Resolution No. 3/2021:** ANEEL implemented the Water Shortage Flag Rate in the amount of R\$ 142.00/MWh, applied since September 2021 through April 2022, for captive customers except low-income customers. These are monthly surcharges in the electricity rates of captive consumers.
- CREG Resolution No. 2/2021: establishes Incentive Program for Voluntary Demand Response for captive customers: bonuses will be granted on the bill, as of January 2022, in the amount of R\$ 50 per 100kWh, for customers that reduce between 10% and 20% of their consumption in September and December 2021 compared to consumption between September and December 2020.
- Res. 40179/2021 Ministry of Mines and Energy: Long-term contracting auction for electric non conventional power projects and parameters for its application are defined.
- 2099 Law / July 10th 2021- Ministry of Mines and Energy: Published rules for energy transition, dynamic market, and economic recovery reactivation of the country and others matters.
- Ministry of Mines and Energy. Published the Energy Transformation Roadmap.
- Due to the COVID-19 pandemic, the Peruvian Government declared the state of national emergency up to October, 31st. Lima is considered as a moderate risk region.
- Terms of Reference for the distribution regulatory process were published for comments and the final version is expected by the end of November 2021.



- Panama Participation in the subcommittees of the National Assembly on electricity sector issues: Bill 258 Self-Supply System (Approved in First Debate), and Law 162 on Electric Mobility (Approved in First Debate).
- Panama Participation in the working groups of the Energy Secretariat for the development of the Energy Transition Strategy.
- Costa Rica Review of Resolution RE-0143-JD-2021

#### **Operating exhibits**

Net installed capacity and Total net production: Breakdown by source and geography

| Net installed capacity (MW) |                |               |       |       |                |       |      |        |  |
|-----------------------------|----------------|---------------|-------|-------|----------------|-------|------|--------|--|
| MW                          | Large<br>Hydro | Hydro<br>EGPA | Wind  | Solar | <b>Oil-Gas</b> | СССТ  | Coal | Total  |  |
| Argentina                   | 1,328          | 0             | 0     | 0     | 1,169          | 1,922 | 0    | 4,419  |  |
| Brazil                      | 1,038          | 234           | 1,898 | 1,196 | 0              | 319   | 0    | 4,685  |  |
| Colombia                    | 3,097          | 0             | 0     | 86    | 180            | 0     | 226  | 3,589  |  |
| Peru                        | 792            | 0             | 132   | 179   | 730            | 459   | 0    | 2,294  |  |
| Central America             | 0              | 545           | 0     | 101   | 0              | 0     | 0    | 646    |  |
| Total                       | 6,256          | 779           | 2,030 | 1,563 | 2,079          | 2,700 | 226  | 15,633 |  |

| Total net production (GWh) |                |               |       |       |                |        |      |        |  |
|----------------------------|----------------|---------------|-------|-------|----------------|--------|------|--------|--|
| GWh                        | Large<br>Hydro | Hydro<br>EGPA | Wind  | Solar | <b>Oil-Gas</b> | СССТ   | Coal | Total  |  |
| Argentina                  | 1,530          | 0             | 0     | 0     | 268            | 8,687  | 0    | 10,486 |  |
| Brazil                     | 2,314          | 396           | 4,202 | 798   | 0              | 355    | 0    | 8,065  |  |
| Colombia                   | 9,511          | 0             | 0     | 61    | 9              | 0      | 135  | 9,716  |  |
| Peru                       | 3,392          | 0             | 316   | 204   | 953            | 2,081  | 0    | 6,946  |  |
| Central America            | 0              | 1,434         | 0     | 40    | 0              | 0      | 0    | 1,474  |  |
| Total                      | 16,747         | 1,829         | 4,518 | 1,104 | 1,231          | 11,123 | 135  | 36,686 |  |



## **Operating exhibits**

Distribution companies



| Distributor       | Clients    | Energy sold<br>(GWh) | SAIDI<br>(hours) | SAIFI<br>(times) | Energy<br>losses (%) | City, Country           | Concession<br>area (km²) | Next tariff review |
|-------------------|------------|----------------------|------------------|------------------|----------------------|-------------------------|--------------------------|--------------------|
| Edesur            | 2,538,229  | 15,888               | 13.5             | 4.8              | 18.4%                | Buenos Aires, Argentina | 3,309                    | 2023               |
| Enel Dx Rio       | 3,016,876  | 11,228               | 10.1             | 5.2              | 21.1%                | Niteroi, Brazil         | 32,615                   | 2023               |
| Enel Dx Ceará     | 4,042,855  | 11,866               | 12.8             | 5.0              | 16.0%                | Fortaleza, Brazil       | 148,921                  | 2023               |
| Enel Dx Goiás     | 3,271,276  | 14,469               | 17.8             | 8.9              | 11.3%                | Goias, Brazil           | 336,871                  | 2023               |
| Enel Dx São Paulo | 8,006,580  | 40,350               | 7.1              | 3.5              | 10.4%                | Sao Paulo, Brazil       | 4,526                    | 2023               |
| Enel-Codensa      | 3,686,212  | 13,834               | 6.7              | 5.2              | 7.6%                 | Bogota, Colombia        | 26,093                   | 2024               |
| Enel Dx Perú      | 1,480,961  | 7,578                | 6.9              | 2.4              | 8.4%                 | Lima, Peru              | 1,602                    | 2022               |
| Total             | 26,042,989 | 115,213              | -                | -                | -                    | -                       | -                        | -                  |

#### **Financial exhibits**

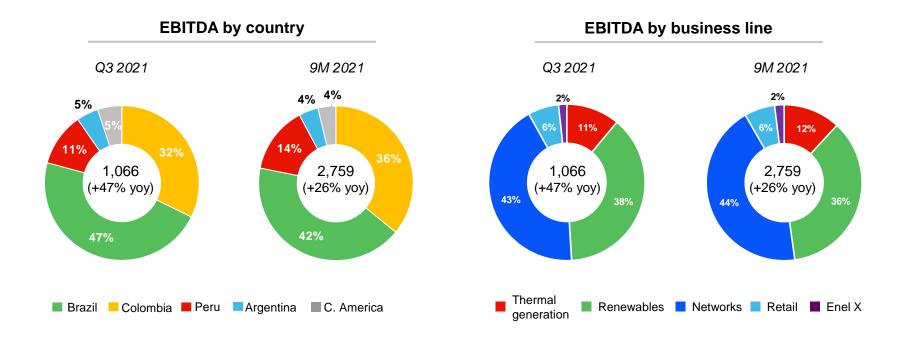


|                       | Q3 202 1 | Q3 2020 | ∆ YoY | 9M 2021 | 9M 2020 | ∆ YoY |
|-----------------------|----------|---------|-------|---------|---------|-------|
| Revenues              | 4,855    | 2,820   | +72%  | 11,513  | 8,521   | +35%  |
| Gross Margin          | 1,490    | 1,098   | +36%  | 4,002   | 3,378   | +18%  |
| OPEX                  | -424     | -373    | +14%  | -1,243  | -1,181  | +5%   |
| Reported EBITDA       | 1,066    | 725     | +47%  | 2,759   | 2,196   | +26%  |
| D&A <sup>1</sup>      | -389     | -244    | +59%  | -960    | -813    | +18%  |
| EBIT                  | 678      | 481     | +41%  | 1,798   | 1,383   | +30%  |
| Net financial results | -98      | -109    | -11%  | -227    | -285    | -20%  |
| Non operating results | 0        | 4       | -96%  | 1       | 7       | -85%  |
| EBT                   | 580      | 375     | +54%  | 1,573   | 1,106   | +42%  |
| Income taxes          | -211     | -103    | >100% | -659    | -357    | +85%  |
| Minorities            | -105     | -83     | +26%  | -291    | -262    | +11%  |
| Group Net Income      | 264      | 190     | +39%  | 622     | 487     | +28%  |

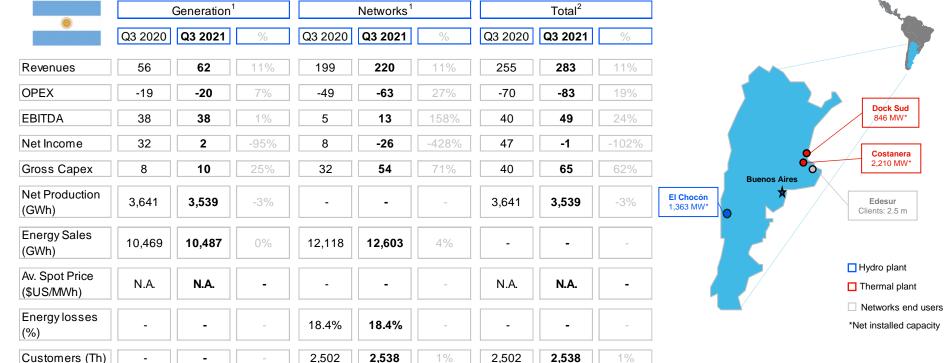
## **Financial exhibits**

EBITDA breakdown





#### (1) Networks business includes Enel X. Generation business includes trading business. Both, Generation and Netwoks businesses, include Retail business; (2) "Total" included Holding and Services adjustments.



## Argentina (US\$ mn)



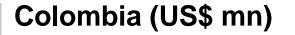
Brazil (US\$ mn)



|                              |         | Generation | 1     |         | Networks <sup>1</sup> |     |         | Total <sup>2</sup> |      |  |
|------------------------------|---------|------------|-------|---------|-----------------------|-----|---------|--------------------|------|--|
|                              | Q3 2020 | Q3 2021    | %     | Q3 2020 | Q3 2021               | %   | Q3 2020 | Q3 2021            | %    |  |
| Revenues                     | 151     | 1,012      | 568%  | 1,607   | 2,595                 | 61% | 1,693   | 3,519              | 108% | Fortaleza  |
| OPEX                         | -7      | -31        | 367%  | -180    | -179                  | -1% | -197    | -225               | 14%  | 319 MW*  |
| EBITDA                       | 59      | 182        | 208%  | 240     | 335                   | 39% | 291     | 505                | 74%  |  |
| Net Income                   | 38      | 64         | 69%   | 40      | 65                    | 61% | 57      | 102                | 80%  | Énel Dx Ceará<br>Clients: 4.0 m  |
| Gross Capex                  | 3       | 192        | 6803% | 216     | 336                   | 56% | 218     | 529                | 142% | Cachoeira<br>Dourada<br>655 MW <sup>+</sup> Brasilia<br>O ★ Enel Dx Goiás<br>Clients: 3.1 mn |
| Net Production<br>(GWh)      | 1,578   | 3,657      | 132%  | -       | -                     | -   | 1,578   | 3,657              | 132% | Cien   |
| Energy Sales<br>(GWh)        | 12,112  | 18,853     | 56%   | 57,089  | 60,026                | 5%  | -       | -                  | -    | Volta<br>Grande<br>380 MW*   |
| Av. Spot Price<br>(\$US/MWh) | 17      | 109        | 543%  | -       | -                     | -   | 17      | 109                | 543% | Enel Dx São<br>Paulo   |
| Energylosses<br>(%)          | -       | -          | -     | 13.7%   | 13.6%                 | -   | -       | -                  | -    | Clients: 7.8 m Thermal plant   |
| Customers (Th)               | -       | -          | -     | 18,060  | 18,338                | 2%  | 18,060  | 18,338             | 2%   | *Net installed capacity  |

(1) Networks business includes Enel X. Generation business includes trading business. Both, Generation and Networks businesses, include Retail business; (2) "Total" included Holding and Services adjustments; (3) Southeast/Central-west region

(1) Networks business includes Enel X. Generation business includes trading business. Both, Generation and Networks businesses, include Retail business; (2) "Total" included Holding and Services adjustments.



Revenues OPEX

EBITDA

(GWh)

(GWh)

(%)

Net Income

Gross Capex

Net Production

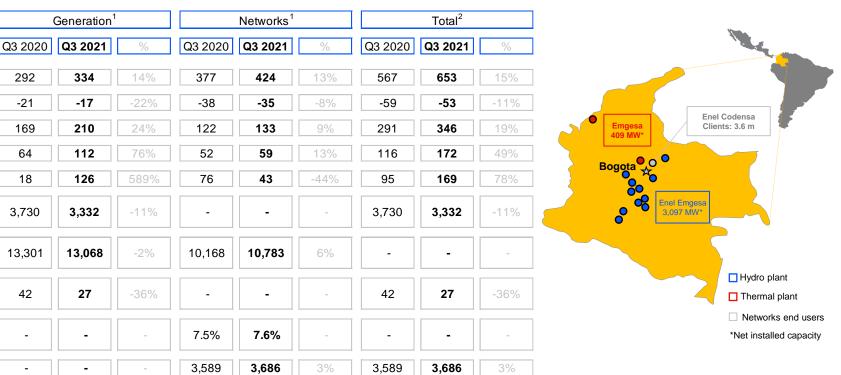
**Energy Sales** 

Av. Spot Price

Energy losses

Customers (Th)

(\$US/MWh)



25



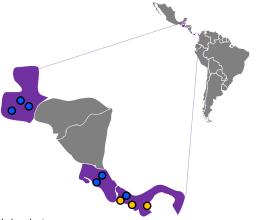
| 0.                           |         | Generation | 1    |         | Networks <sup>1</sup> |     |         | Total <sup>2</sup> |      |   |
|------------------------------|---------|------------|------|---------|-----------------------|-----|---------|--------------------|------|---|
|                              | Q3 2020 | Q3 2021    | %    | Q3 2020 | Q3 2021               | %   | Q3 2020 | Q3 2021            | %    |   |
| Revenues                     | 128     | 148        | 16%  | 213     | 212                   | -1% | 305     | 323                | 6%   | Enel Gx                                       |
| OPEX                         | -19     | -24        | 27%  | -19     | -21                   | 7%  | -38     | -44                | 15%  | Piura<br>336 MW*                              |
| EBITDA                       | 66      | 73         | 11%  | 47      | 54                    | 13% | 112     | 120                | 7%   |   |
| Net Income                   | 38      | 39         | 2%   | 17      | 21                    | 20% | 52      | 53                 | 1%   |   |
| Gross Capex                  | 4       | 9          | 125% | 24      | 34                    | 40% | 28      | 43                 | 52%  | Enel Gx<br>Perú                               |
| Net Production<br>(GWh)      | 2,100   | 2,488      | 18%  | -       | -                     | -   | 2,100   | 2,488              | 18%  | 792 MW*                                       |
| Energy Sales<br>(GWh)        | 7,594   | 8,493      | 12%  | 5,584   | 6,061                 | 9%  | -       | -                  | -    | Lima<br>Enel Gx<br>Perú                       |
| Av. Spot Price<br>(\$US/MWh) | 11      | 27         | 141% | -       | -                     | -   | 11      | 27                 | 141% | 859 MW*                                       |
| Energy losses<br>(%)         | -       | -          | -    | 8.7%    | 8.4%                  | -   | -       | -                  | -    | Hydro plant Thermal plant Networks and server |
| Customers (Th)               | -       | -          | -    | 1,443   | 1,481                 | 3%  | 1,443   | 1,481              | 3%   | Networks end users *Net installed capacity    |

(1) Networks business includes Enel X. Generation business includes trading business. Both, Generation and Networks businesses, include Retail business; (2) "Total" included Holding and Services adjustments.

#### Central America (US\$ mn)



| (***                         | Ce      | Central America |   |  |  |  |  |  |
|------------------------------|---------|-----------------|---|--|--|--|--|--|
| © * *                        | Q3 2020 | Q3 2021         | % |  |  |  |  |  |
| Revenues                     | -       | 78              | - |  |  |  |  |  |
| OPEX                         | -       | -10             | - |  |  |  |  |  |
| EBITDA                       | -       | 54              | - |  |  |  |  |  |
| Net Income                   | -       | 34              | - |  |  |  |  |  |
| Gross Capex                  | -       | 9               | - |  |  |  |  |  |
| Net Production<br>(GWh)      | -       | 767             | - |  |  |  |  |  |
| Energy Sales<br>(GWh)        | -       | 1,804           | - |  |  |  |  |  |
| Av. Spot Price<br>(\$US/MWh) | -       | -               | - |  |  |  |  |  |
| Energy losses<br>(%)         | -       | -               | - |  |  |  |  |  |
| Customers (Th)               | -       | -               | - |  |  |  |  |  |



Hydro plant

Solar plant

#### **Financial exhibits**

Liquidity and credit profile

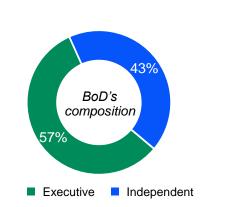


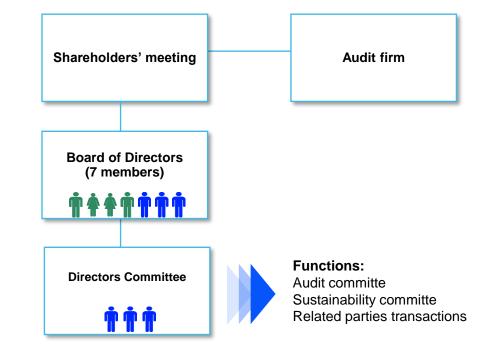
| Liquidity (US\$ m)                     | Total | Used | Available |
|--|-------|------|-----------|
| Committed credit lines                 | 1,553 | 109  | 1,444     |
| Cash and cash equivalents <sup>1</sup> | 1,482 | 0    | 1,482     |
| Total liquidity                        | 3,035 | 109  | 2,926     |

| Credit Profile<br>as of September 2021 | S&P    | Fitch             | Moody's |
|--|--------|-------------------|---------|
| LT international debt                  | BBB-   | A-                | Baa2    |
| LT local debt                          | -      | -                 | -       |
| Outlook (Int'l)                        | Stable | Stable            | Stable  |
| Shares                                 | -      | 1st Class Level 1 | -       |

#### **Corporate governance structure**

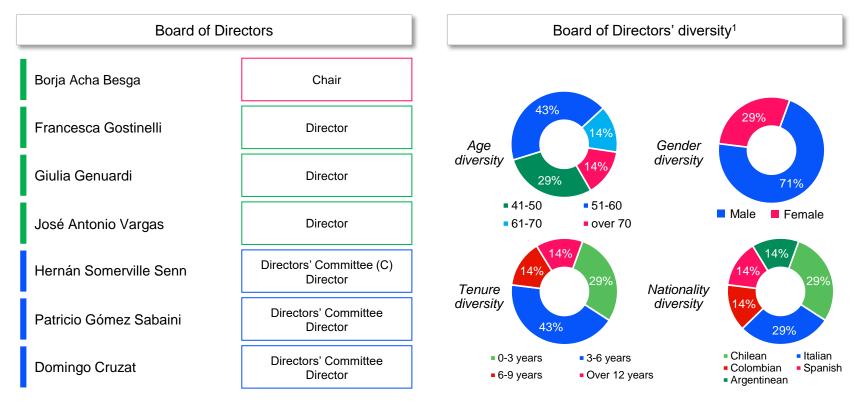






#### **Board composition**





#### **CEO's short-term variable remuneration**





## Q3 2021 Consolidated results



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#### **Q3 2021 Consolidated results**

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