

The background is a complex collage. A large, semi-transparent silhouette of a human head is the central element. Inside the head, there's a globe with various icons (sun, house, car, lightbulb, etc.) and a network of lines. The head's interior also shows a landscape with wind turbines, evergreen trees, and solar panels. The head's profile is filled with a city skyline. The entire image has a soft, ethereal quality with a light blue and white color palette.

Enel Américas

Investor Day

Strategic Plan 2022-24

November 30th, 2021

Agenda



Maurizio Bezzeccheri, Chief Executive Officer

Energy scenario in LatAm

Enel Américas today

Strategic Actions 2022-24

- Allocating capital to support decarbonization
- Maximizing the value of customers through electrification
- Creating value to ALL



Aurelio Bustilho, Chief Financial Officer

Strategy in numbers 2022-24

- Financial figures
- Financial management
- Financial targets



Maurizio Bezzeccheri, Chief Executive Officer

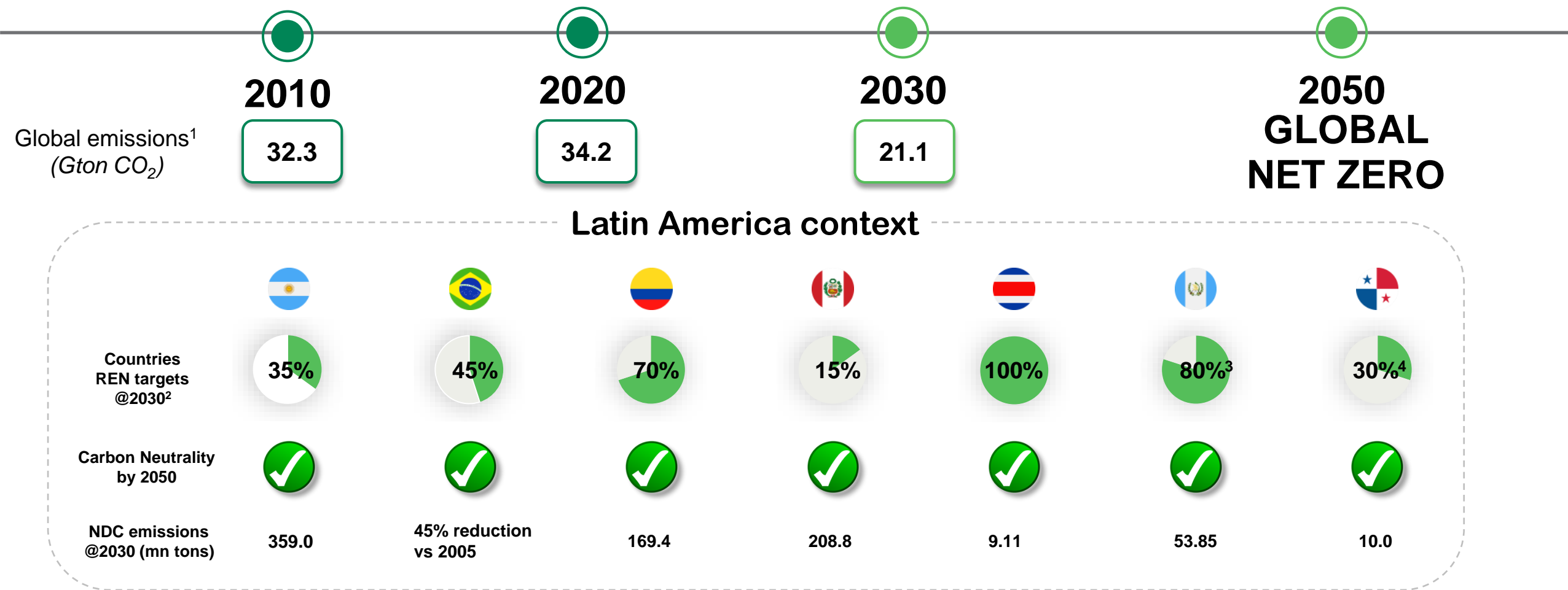
Closing Remarks

Energy scenario in LatAm

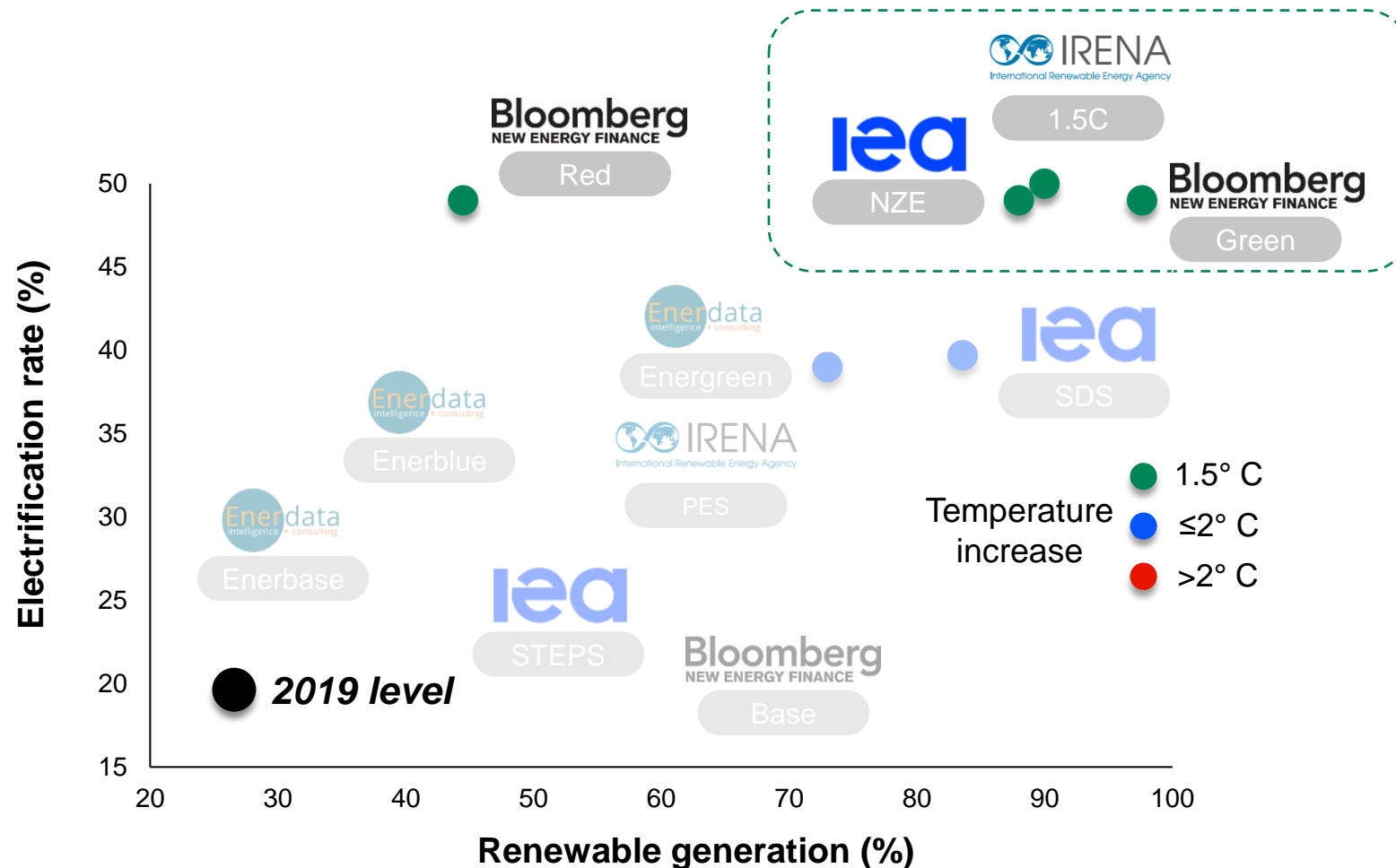
Maurizio Bezzeccheri, CEO



Net zero: the unavoidable journey towards decarbonization...



...will see **electrification** as the most important **trigger**



At least a **50%**
rate of
electrification
is needed in 2050
in order to
reach 1.5°C



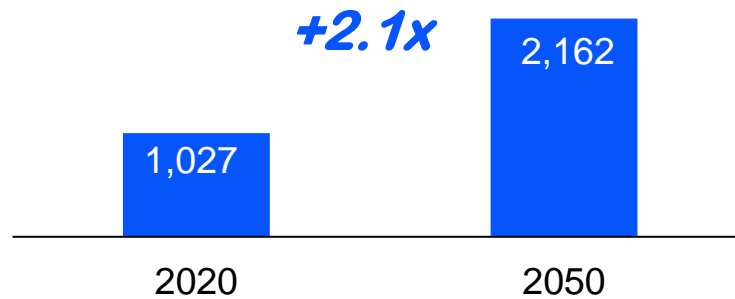
LatAm is expected
to reach a **37%** of
electrification rate
by 2050

Clean electrification as the main driver to support Latin America's growth pathway over the long term

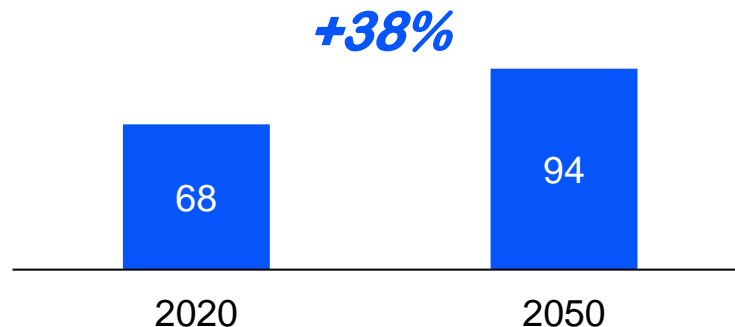


Latin America's overview

Electricity Final consumption (TWh)



RES Generation over total (%)



All scenarios in line with Paris Agreement ambitions consider that **electricity will establish itself as the most efficient energy vector and a fundamental driver for decarbonization:**

Electrification Rate

@2050

37%

19%
@2020

CO2 Emissions

@2050

485MtCO₂

1093
MtCO₂
@2020

For the region to properly benefit from the energy transition there is the need to:

- Understand barriers to electrification and proactively address markets concerns with tailored solutions
- Support grids resilience
- Accelerate the development of digital ecosystems

Enel Américas today



Diversified investment platform with presence in 7 countries and solid financial indicators



Latin America's **largest private power company**...



10.6 GW renewable
installed capacity
+4.4 GW vs PY



26.0 mn
total grid customers
across 4 countries



2,320 Charging stations
15.1 TWh sold in free
market



5.0 GW thermal
capacity

EBITDA¹: **US\$ 3.9 bn**

Group Net Income¹:
US\$ 1.0 bn

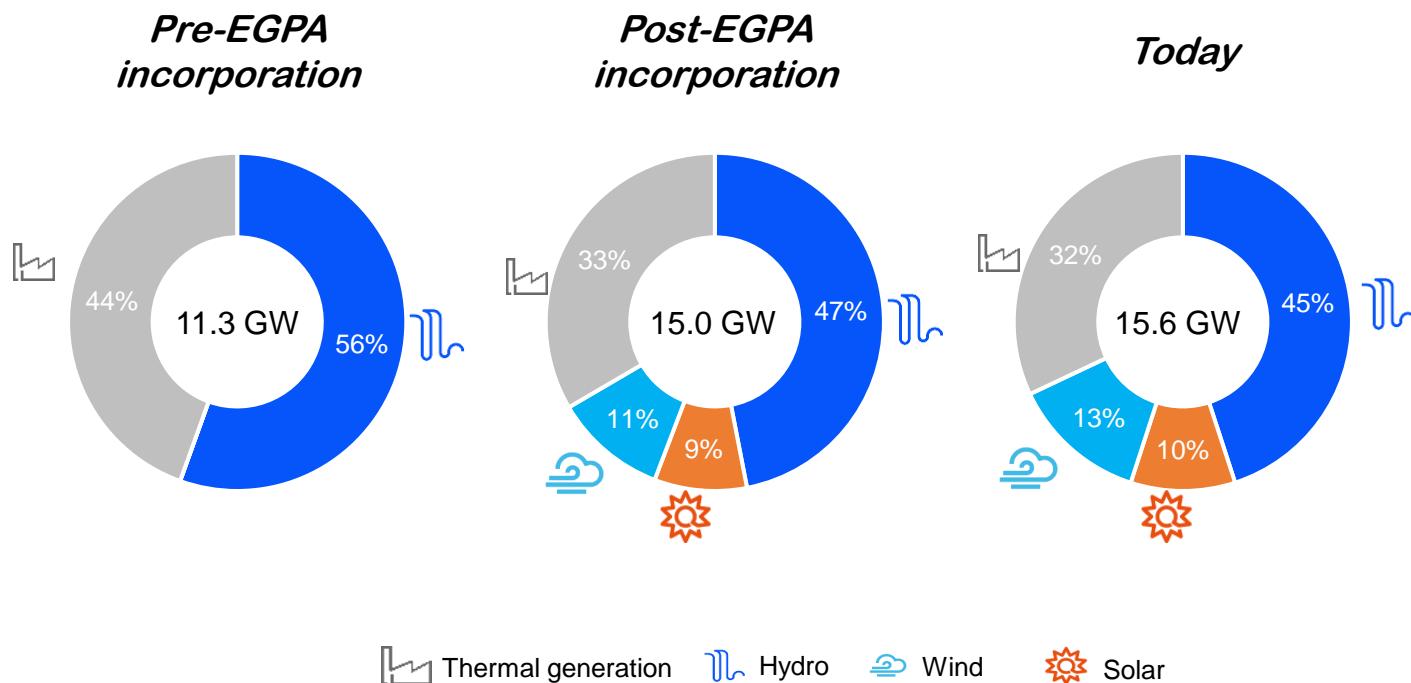
Net Debt: **US\$ 5.8 bn**

Net Debt/EBITDA: **1.6x**

Accelerating transition to green technologies in line with our strategy



Installed Capacity Evolution (GW)



New capacity in operation¹

		Cumarú	206 MW
		Morro do Chapéu Ext.	155 MW
		Fonte dos Ventos II	39 MW
		Sao Goncalo III	217 MW
		Esperanza	26 MW
		Jaguito	13 MW

Total: 656 MW

(1) Capacity included after EGP Américas' consolidation (April 1st till September 30th)

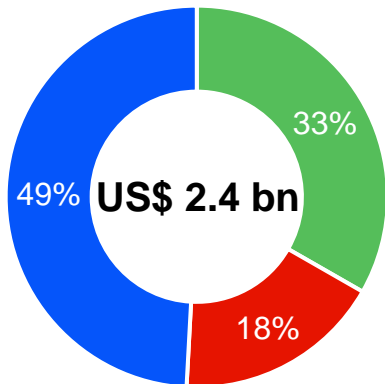
Choosing a sustainable business model improved visibility of targets and economic results



EBITDA 2016 vs 2021E

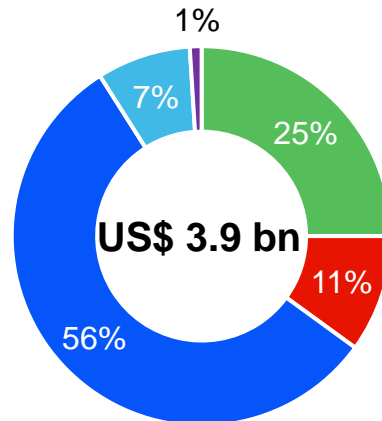
+61%

~80% activities
zero direct emissions



2016

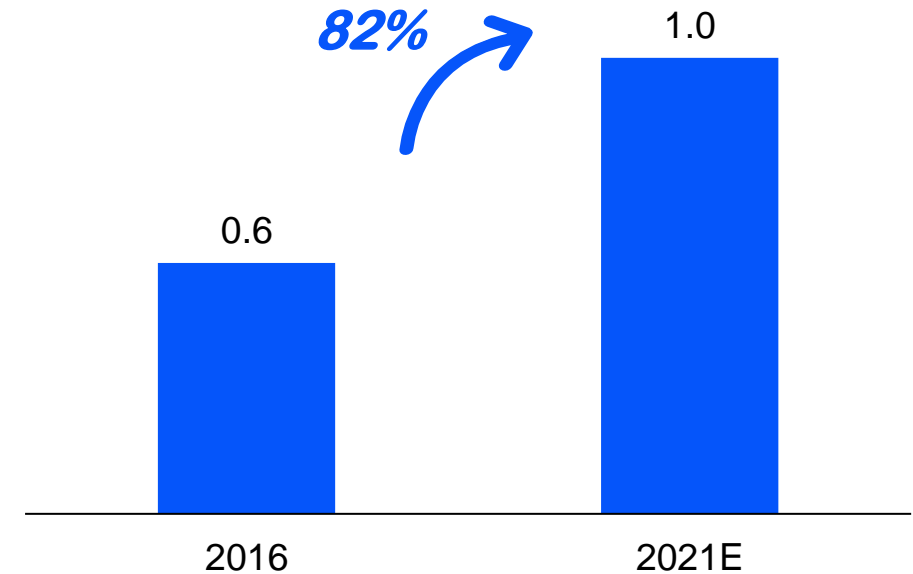
~90% activities zero direct emissions



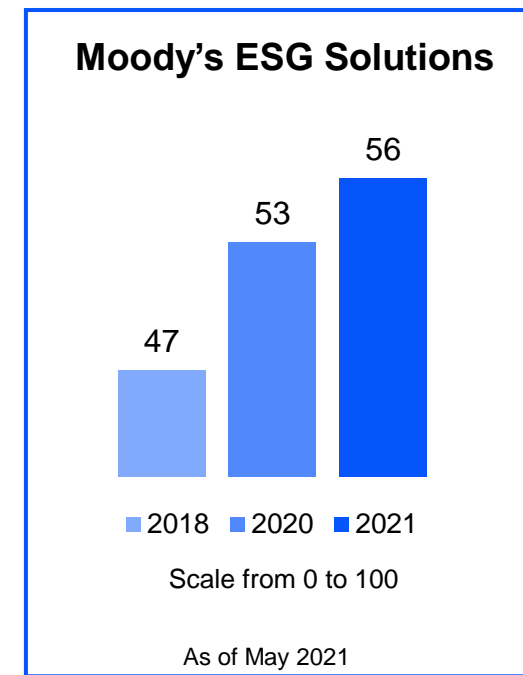
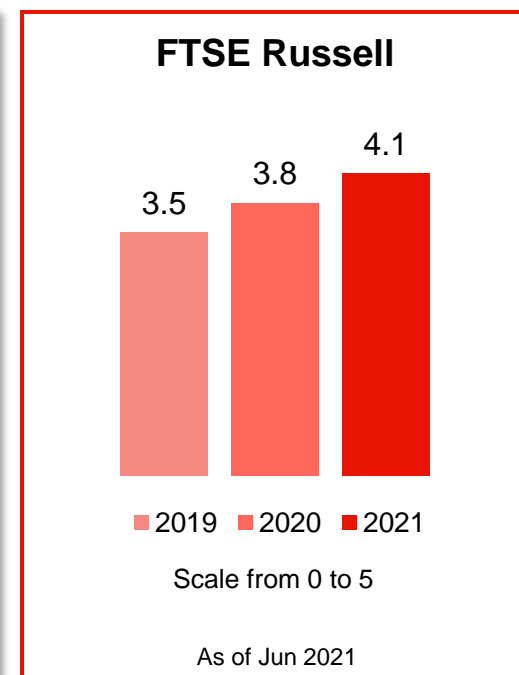
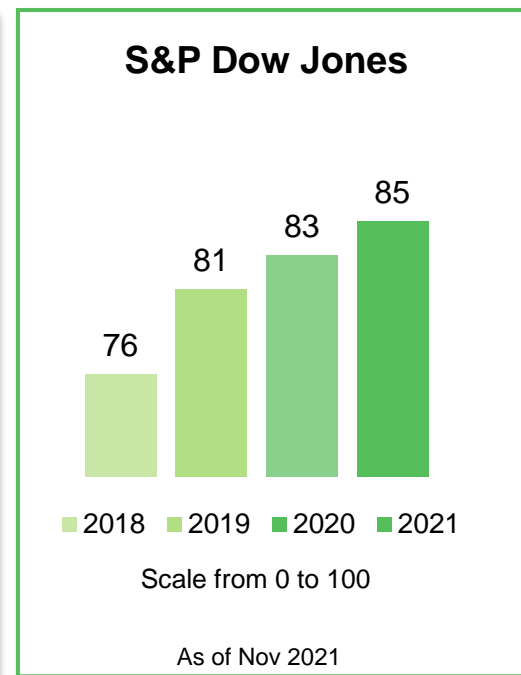
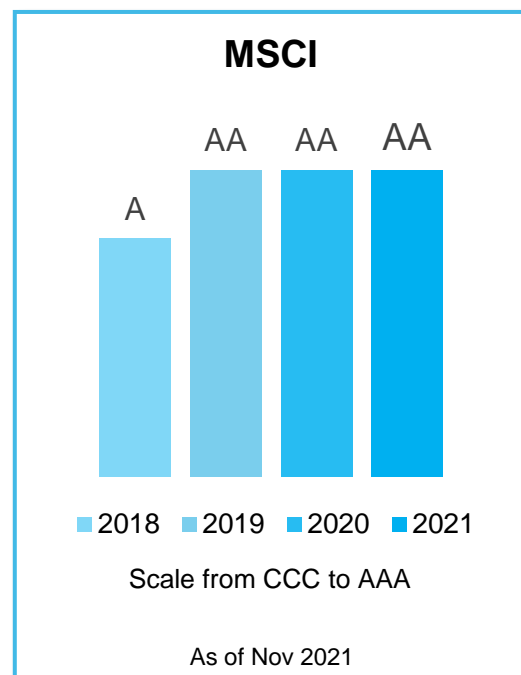
2021E



Group net income (US\$ bn)



With yearly improvements in our ESG scores



Indexes and Ratings

- 1 Morningstar: Emerging Markets Sustainability Indexes
- 2 DJSI Chile, DJSI Mila Pacific Alliance and DJSI Emerging Markets
- 3 FTSE Emerging Markets and Latin America Indexes
- 4 Vigeo: ranking Best Emerging Markets Performers
- 5 S&P IPSA ESG Tilted Index
- 6 MSCI: Universal and Focus ESG Indexes

Moody's | ESG Solutions

S&P Dow Jones Indices
A Division of S&P Global



FTSE4Good

MSCI



Our strategic actions



Our ambitions



1



Significant deployment of new renewable capacity, supported by a robust pipeline and new technologies development to reach the decarbonization

2



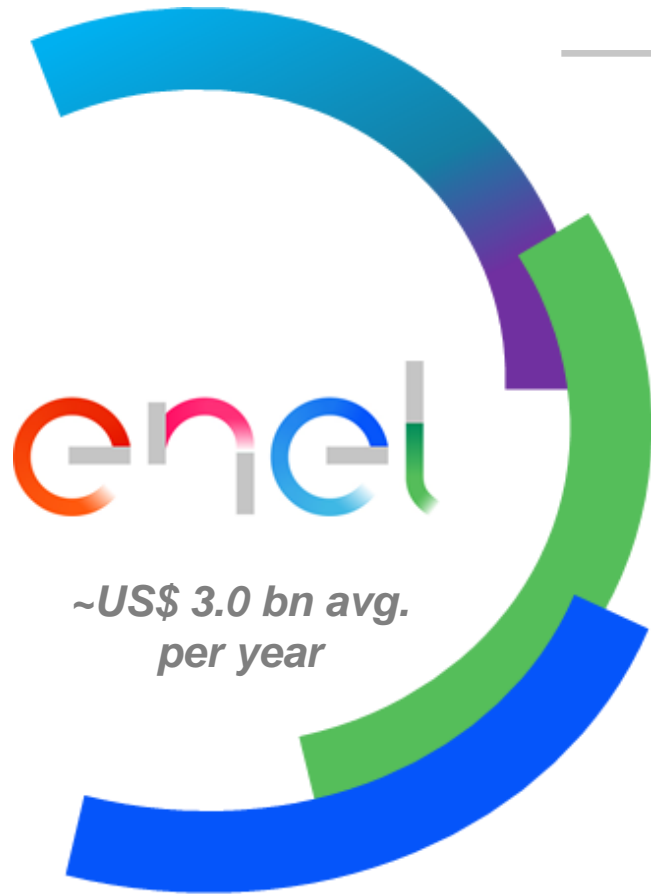
Ensure a high-level quality and modernization of network with the grid customers in the core of our strategy

3



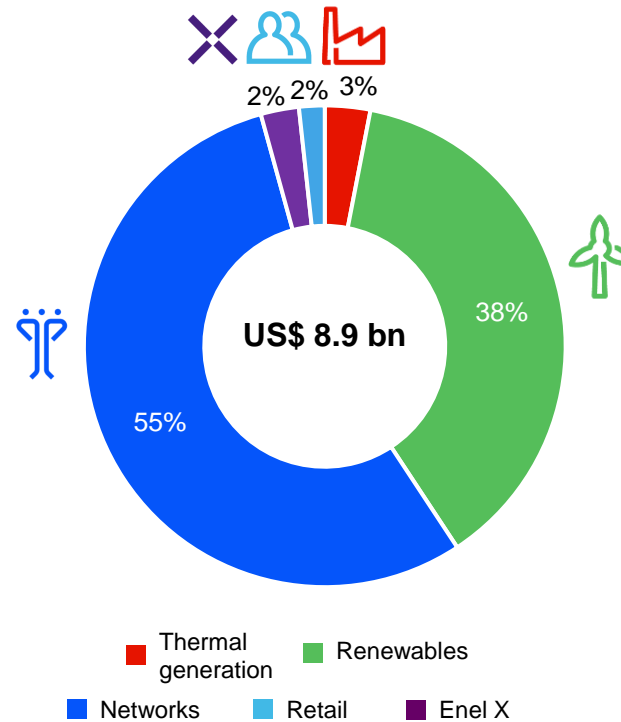
Creation of value across with electrification and digital transformation to support the energy transition, incorporating an active position of our customers

CAPEX allocation focused on ensuring margins, developing **renewables** and improving **networks quality**

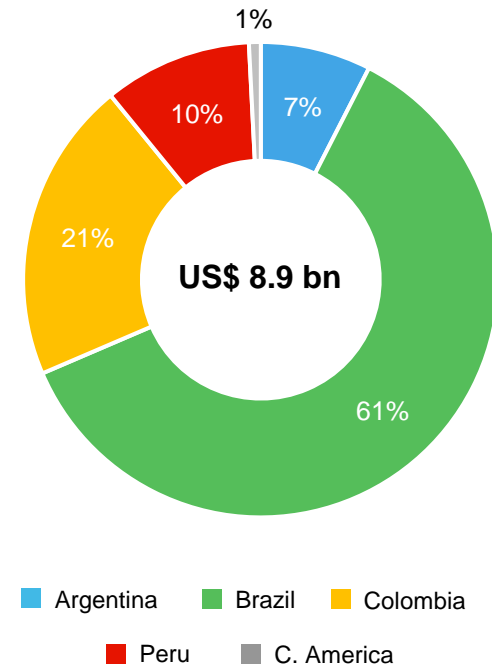


Total CAPEX 2022-24

By business line¹



By country



Our strategic actions



1

Allocating capital to support decarbonization



2

Maximizing the value of customers through electrification



3

Creating value for ALL

Our strategic actions



1

Allocating capital to support decarbonization



2

Maximizing the value of customers through electrification



3

Creating value for ALL

Allocating capital to support decarbonization through renewable assets...



DECARBONIZATION



Strategic guidelines

1

Reaching Net Zero by 2040¹

Supported by Strategic renewable project portfolio

2

Renewable pipeline sustains the infrastructure activities to cover the additional energy demand

3

Exit from coal by 2027¹

4

Exit from gas by 2040¹

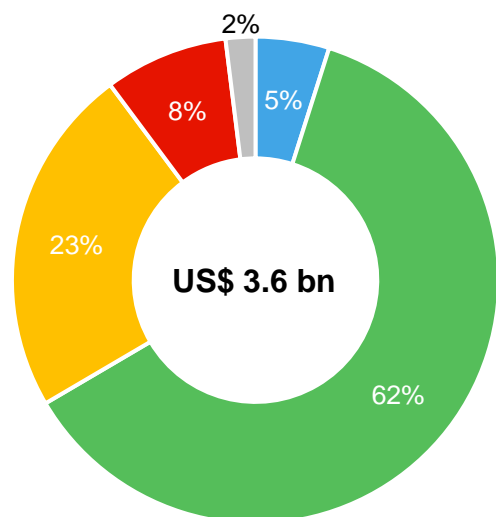
(1) According to Enel Group strategy announced in November 2021



...adding **3.5 GW** of new renewable installed capacity by 2024 ensuring our leadership position...

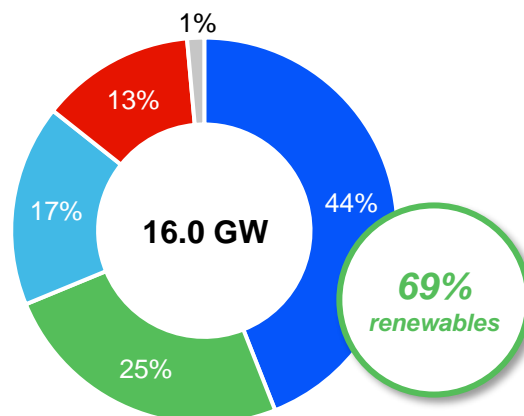


Generation CAPEX 2022-24



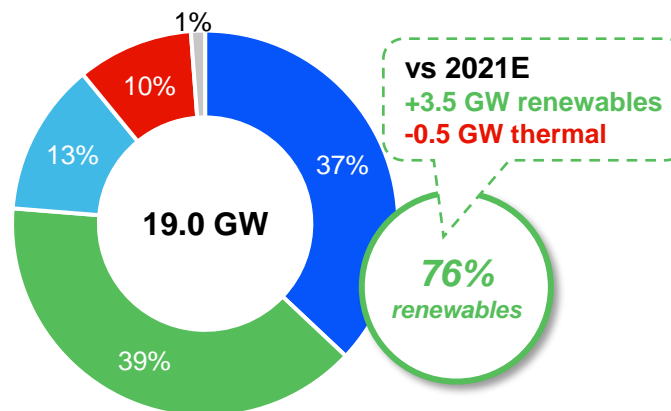
■ Argentina ■ Brazil ■ Colombia
■ Peru ■ C. America

Installed capacity 2021E (GW)



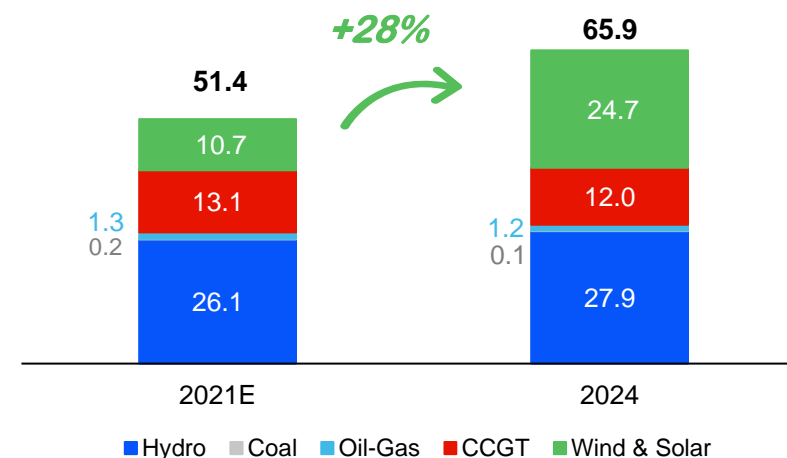
■ Hydro ■ Wind & Solar ■ CCGT ■ Oil-Gas ■ Coal

Installed capacity 2024 (GW)

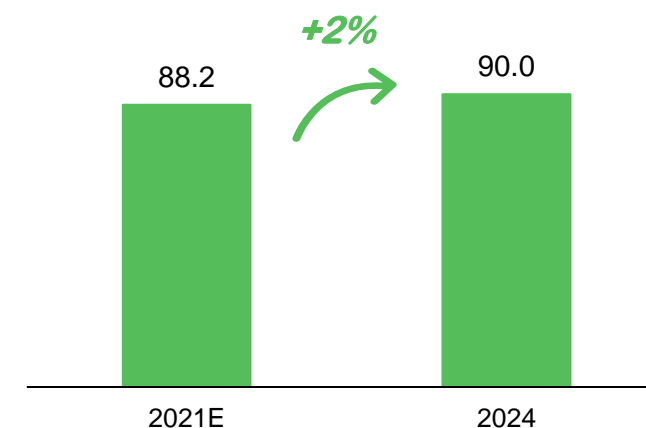


■ Hydro ■ Wind & Solar ■ CCGT ■ Oil-Gas ■ Coal

Net production (TWh)



Energy sales (TWh)

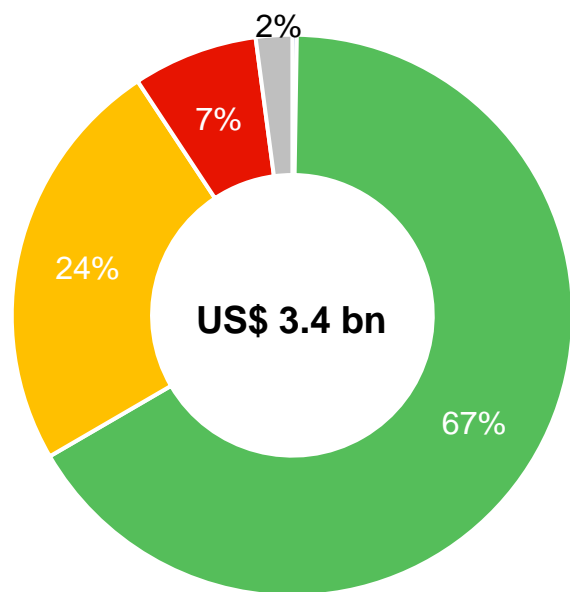




...supported by investments in **capacity growth** towards **energy transition** in the region...

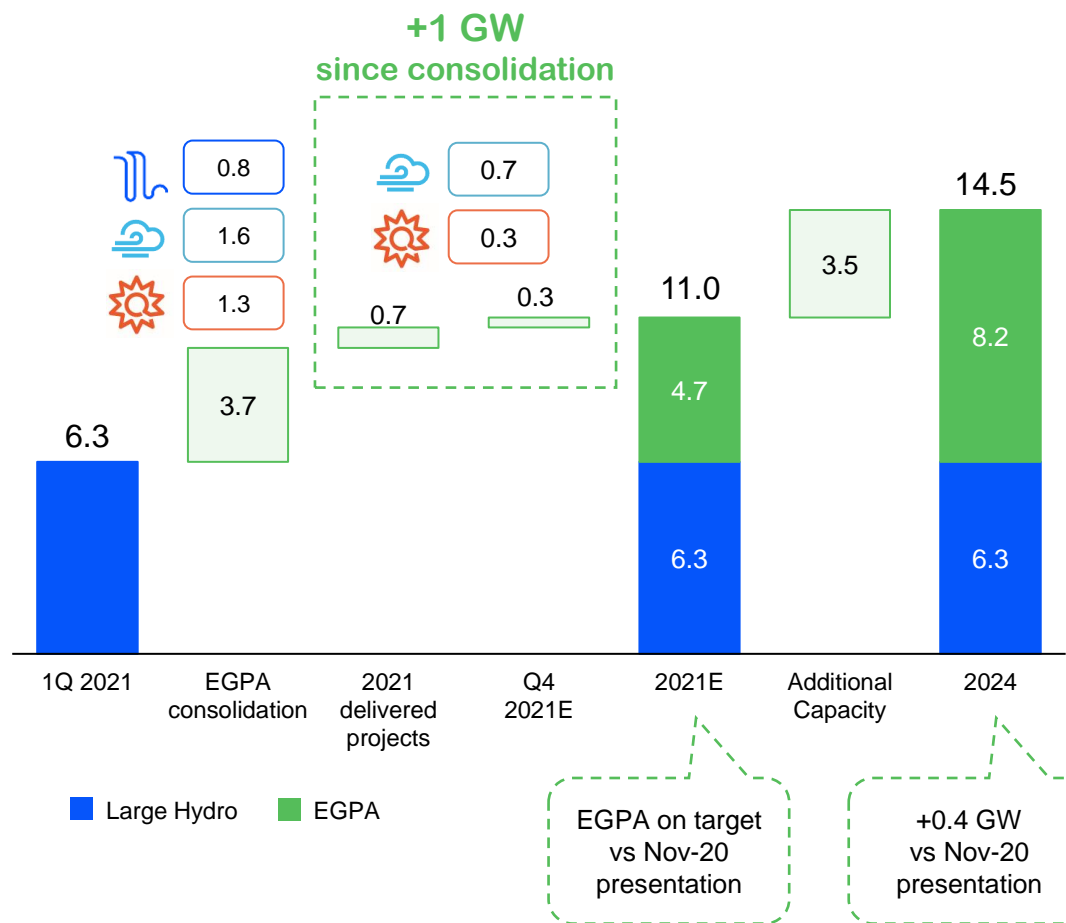


Renewables CAPEX 2022-24¹

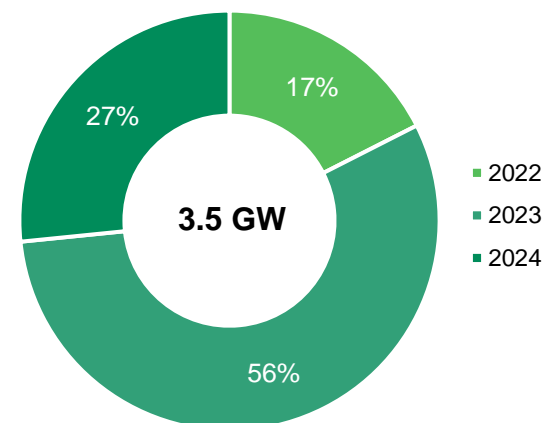
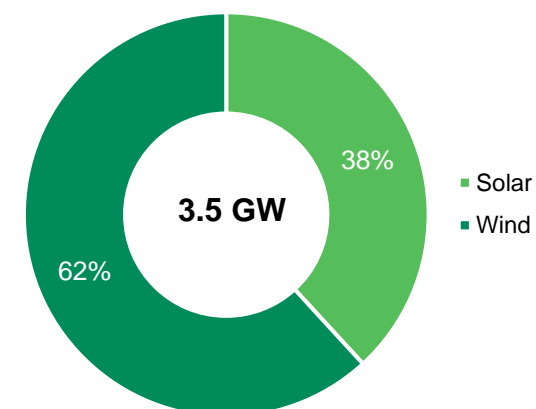


■ Argentina ■ Brazil ■ Colombia
■ Peru ■ C. America

Renewables capacity growth (GW)



2022-24 Additional Capacity

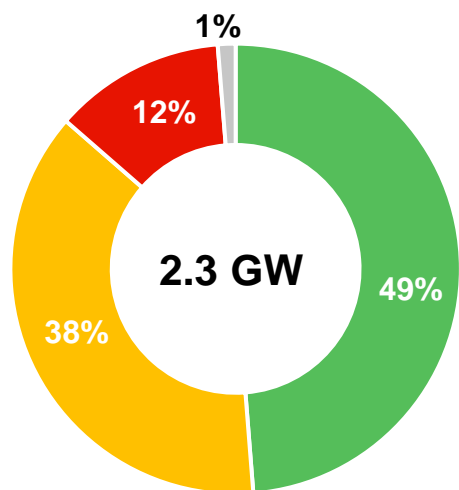




...with **2.3 GW** of capacity already in execution, representing **66% of our 2024 renewable target...**

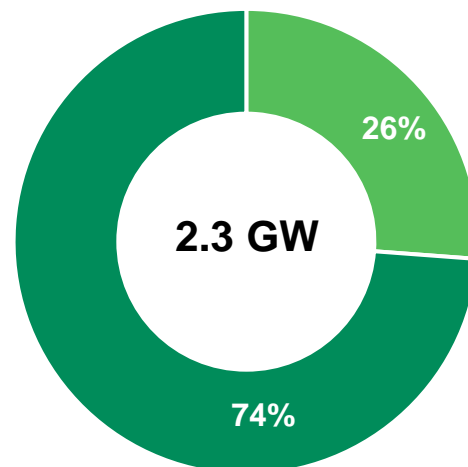


Projects in execution



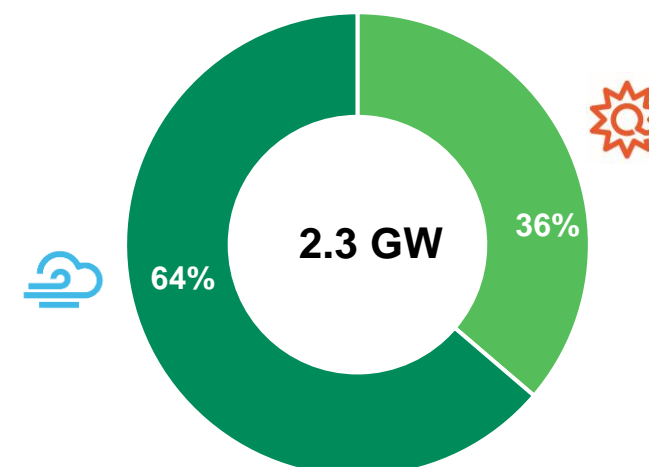
■ Brazil ■ Colombia ■ Peru ■ C. America

By COD¹



■ 2022 ■ 2023

By technology



■ Solar ■ Wind

New projects in execution



Brazil

	Aroeira	348 MW
	Lagoa dos Ventos III	396 MW
	Lagoa dos Ventos V	399 MW



Colombia

	Guayepo	491 MW
	La Loma	187 MW
	Windpeshi	205 MW



Peru

	Rubi II (Clemesi)	123 MW
	Wayra II	165 MW



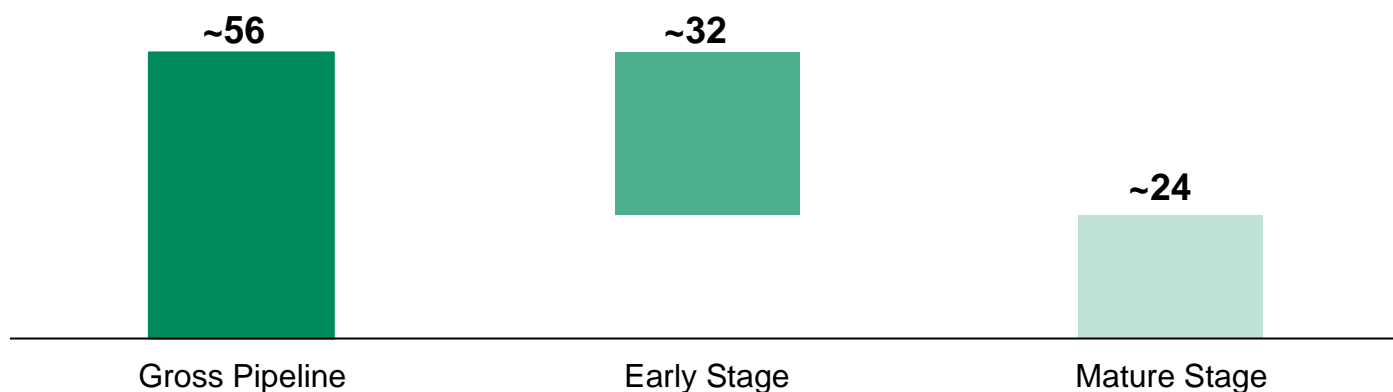
Panama

	Baco Solar	30 MW
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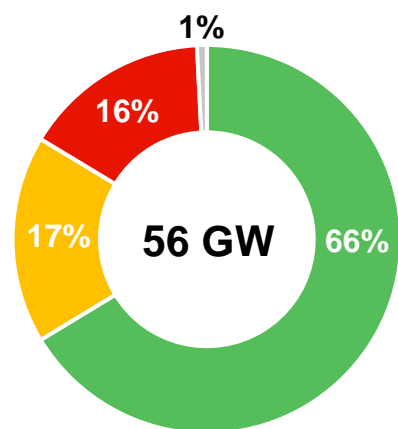


...along with a flexible portfolio of projects representing **~56 GW**, enabling the path to **decarbonization**

Gross Pipeline (GW)¹

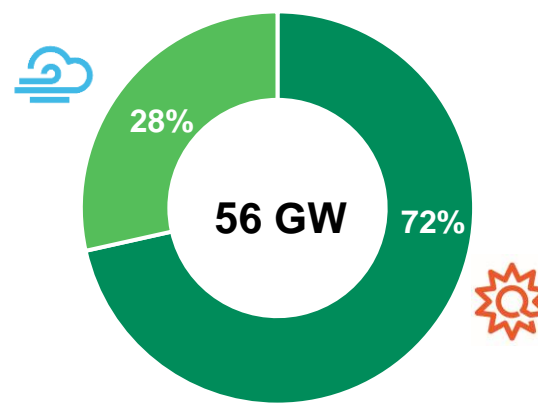


Gross Pipeline by country



■ Brazil ■ Colombia ■ Peru ■ C. America

Gross Pipeline by technology



■ Solar ■ Wind

enel



Our strategic actions



1

Allocating capital to support decarbonization



2

Maximizing the value of customers through electrification



3

Creating value for ALL

Electrification as enabler to maximize value for our customers...



1

**Increase
quality service**

Leveraging **digital technologies** to improve the level of **services** provided to the grid customers

2

**Improve
customers
relationship**

1. **New channels** according to customers needs and **new digital facilities** on traditional channels
2. **Transparency** to support our customers for a better understanding of regulated-based communications

3

**New services
for attending
new needs**

Develop and launch **new services for a smarter society**:

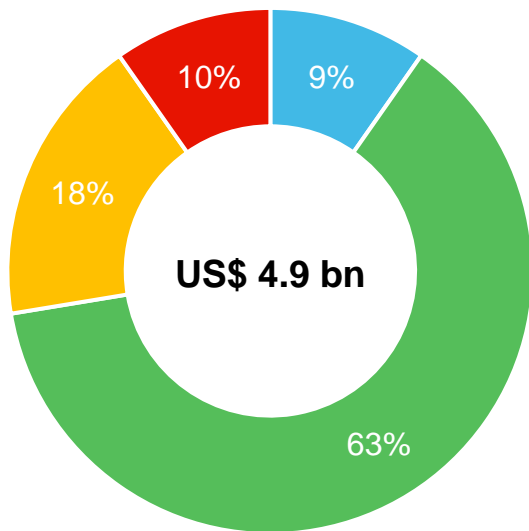
- Fostering electrifications
- Making life easier



...with relevant **quality improvements** to reach high levels of **grid customer satisfaction**...

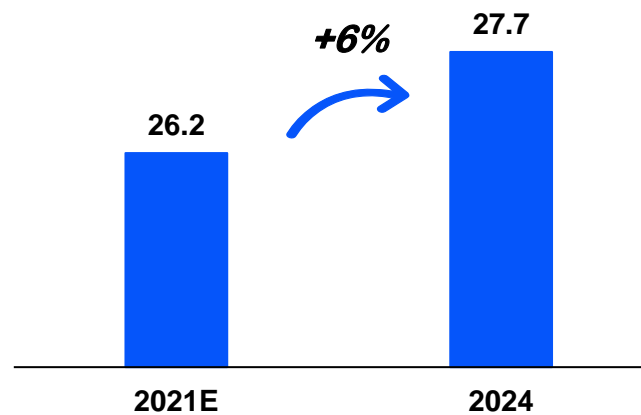


Networks CAPEX 2022-24

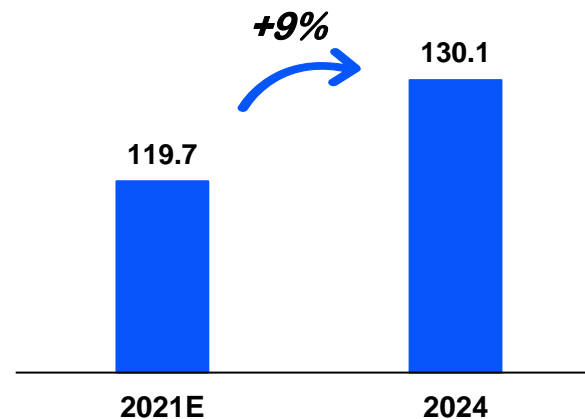


■ Argentina ■ Brazil ■ Colombia ■ Peru

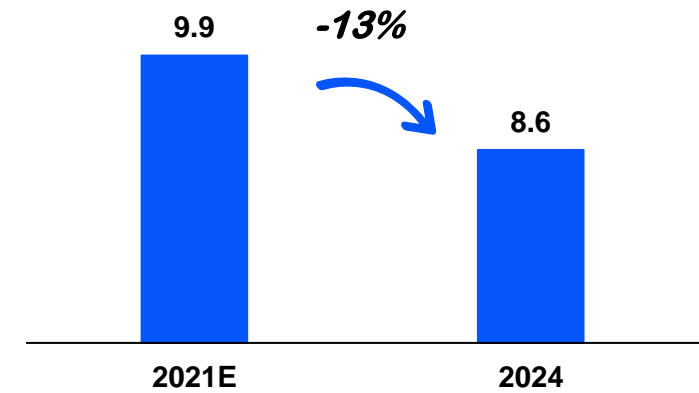
Grid customers (mn)



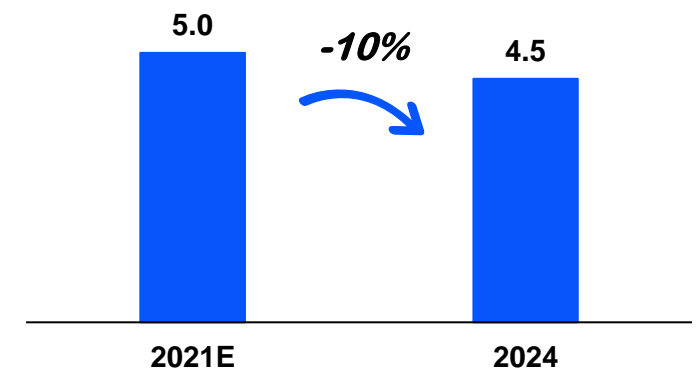
Energy distributed (TWh)



SAIDI (hours)



SAIFI (times)

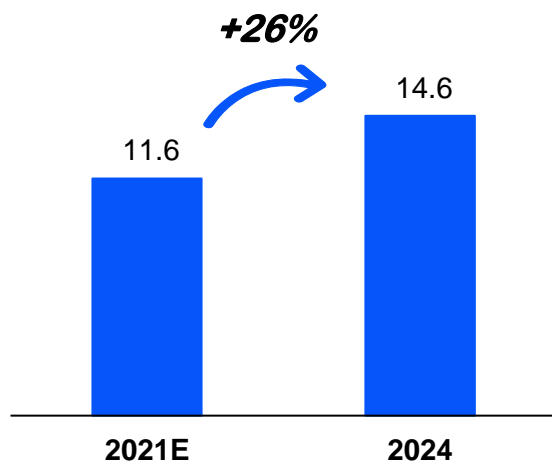




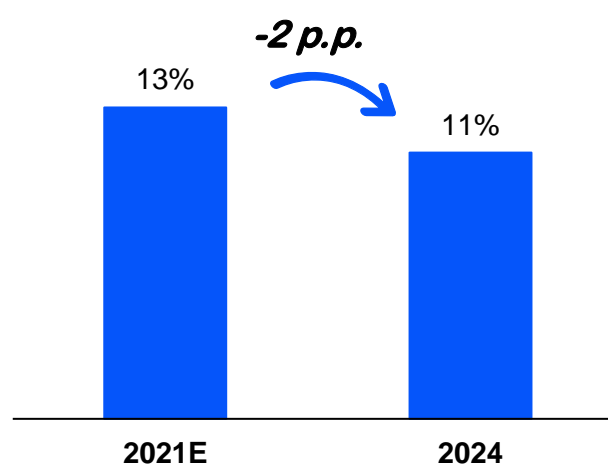
...along with **digitalization efforts** to **improve quality** for our grid customers and **returns** for our companies...



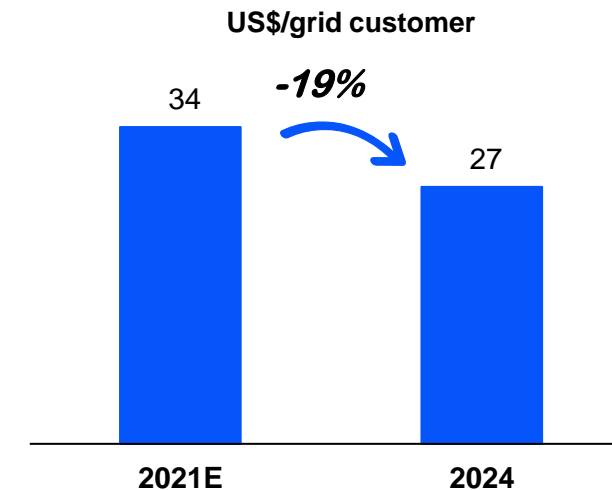
RAB¹ (US\$ bn)



Total energy losses



OPEX/Grid customer²



RAB/Grid customer
(US\$/grid customer)

442	528	+20%
2021E	2024	%

Total Smart Meters³
(th)

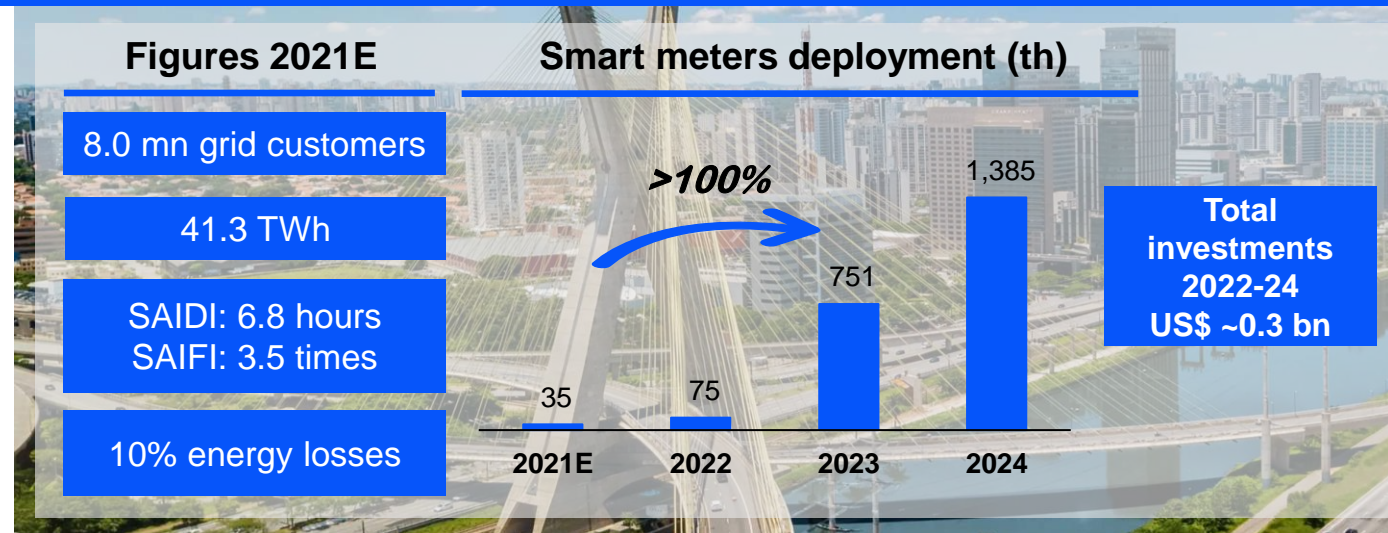
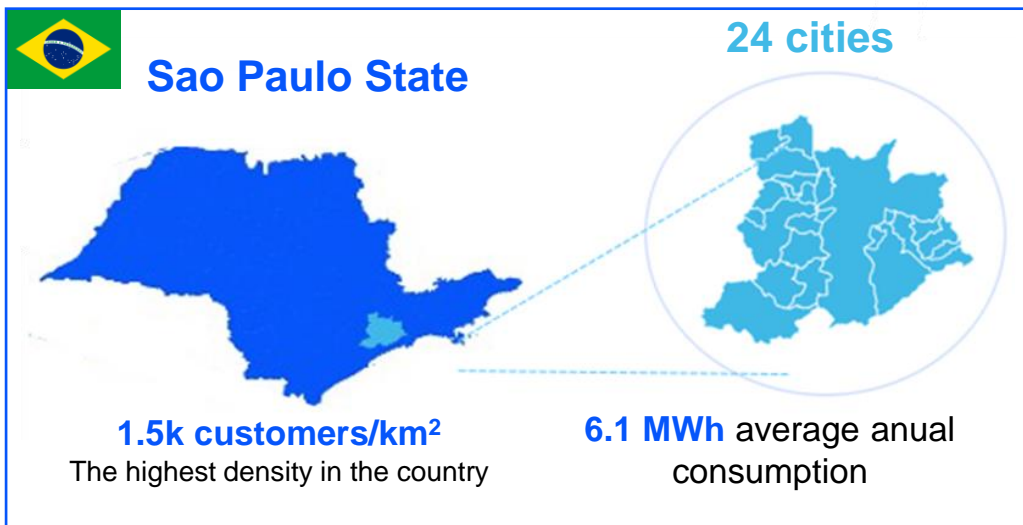
141	1,492	>100%
2021E	2024	%




...and a relevant deployment of smart meters in Sao Paulo, which are recognized in our tariff remuneration...



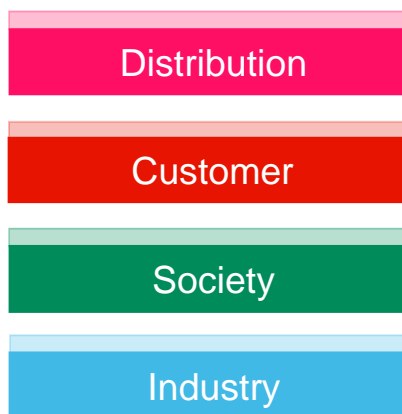
Enel Sao Paulo



Smart meter technology

- 
- 1 Remote reading, cut and reconnection
 - 2 Tariff flexibility
 - 3 Call back
 - 4 Energy balance
 - 5 Bidirectional Demand response enabler
 - 6 FW remote upgrade
Cyber security
 - 7 Network sensor
 - 8 Last Gasp (concentrator)

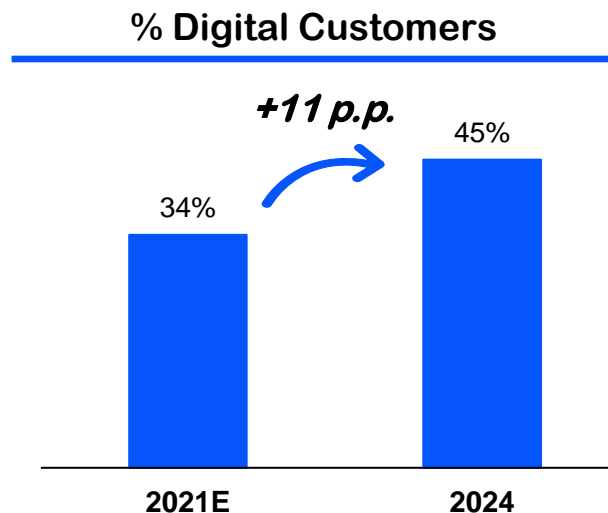
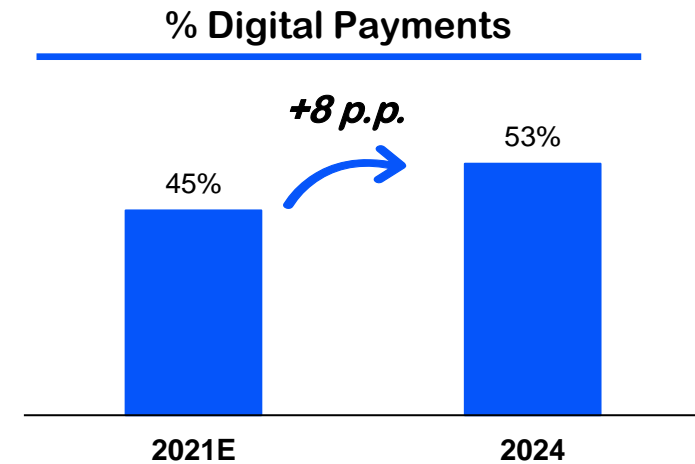
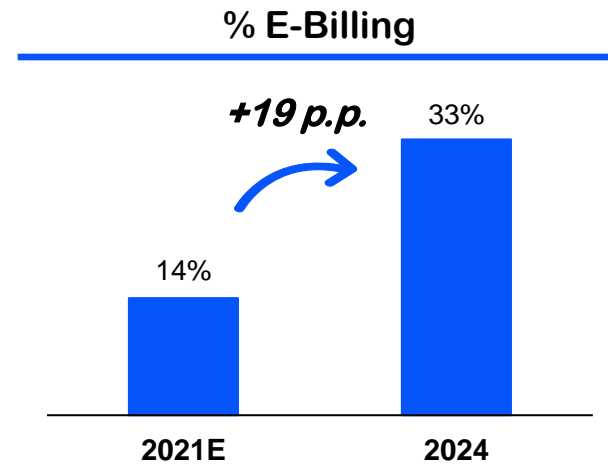
Overview scope



The Smart Meter is an enabler for the **Energy Transition**, bringing significant benefits to society and the economy

Supports the **modernization of the Brazilian Electricity Sector**

...while boosting grid customer service digitalization through the development of communication channels and transparency



Main initiatives

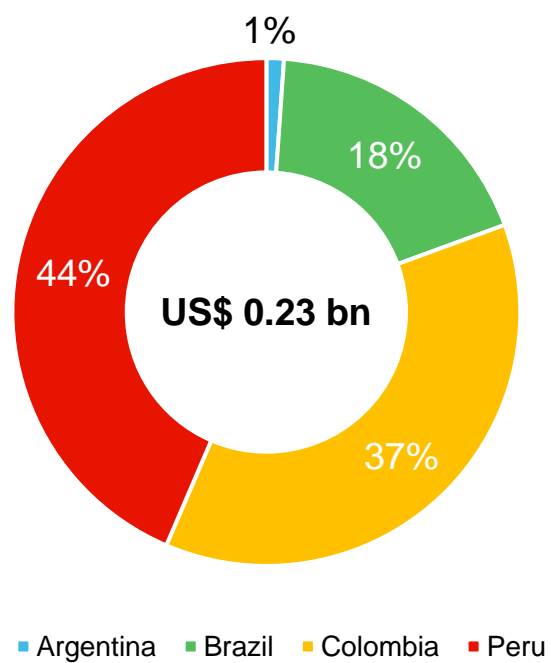
- Increase engagement with our customers base
- Promote the use of APPs and new web channels to increase the digital customers base
- Digitalization of billing and collections processes and back-office automation
- Improve customer satisfaction with special focus on claims



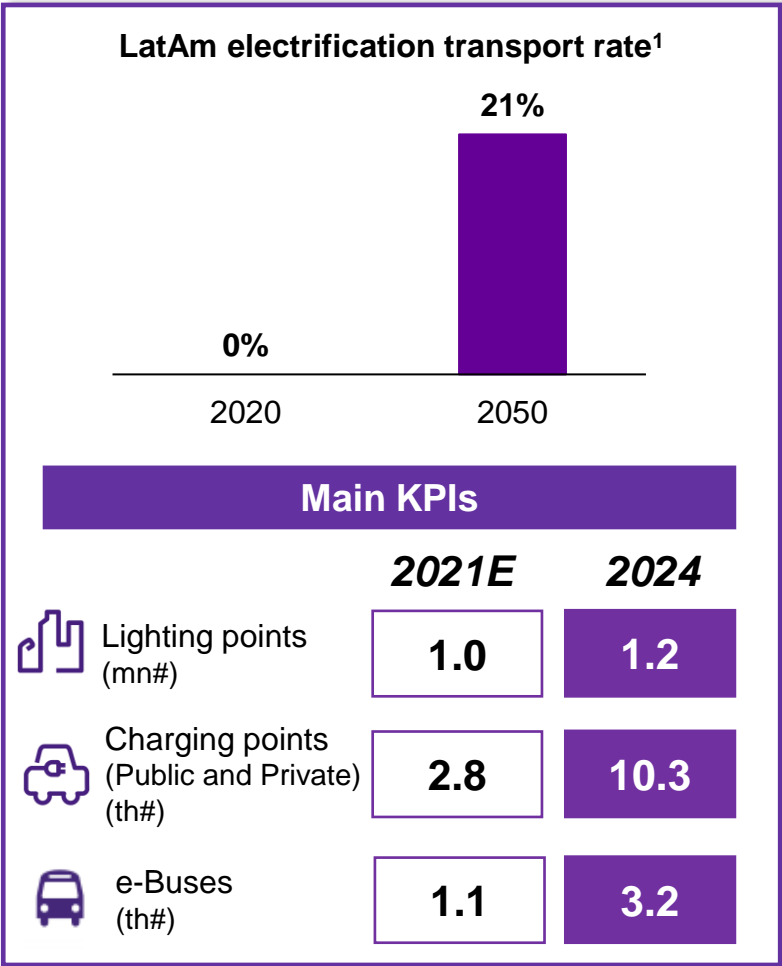
Offering an integrated portfolio of services, beyond commodity value...



Enel X CAPEX 2022-24



Electrification trend



Other relevant KPIs

	2021E	2024
Demand Response (MW)	22	309
Maintenance & Repair services (th#)	444	2,120
Credit Cards (th#)	888	1,142
PV (MWp installed)	13	88



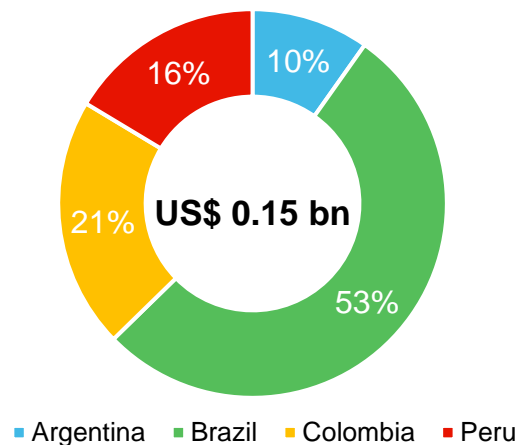
Rounded figures. (1) Source: IEA (2021) Net-Zero by 2050



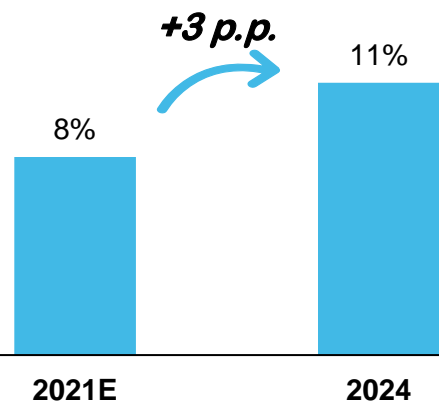
...seizing opportunities in the **free market** with new services and energy solutions...



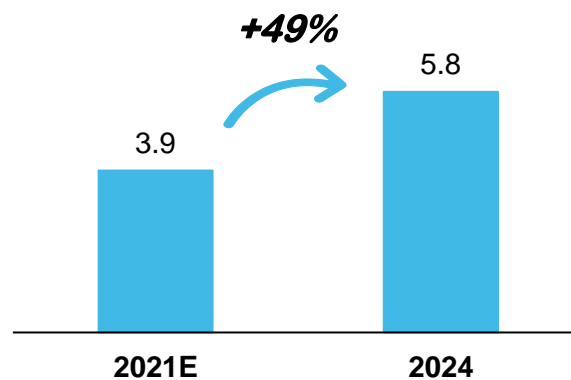
Retail CAPEX 2022-24



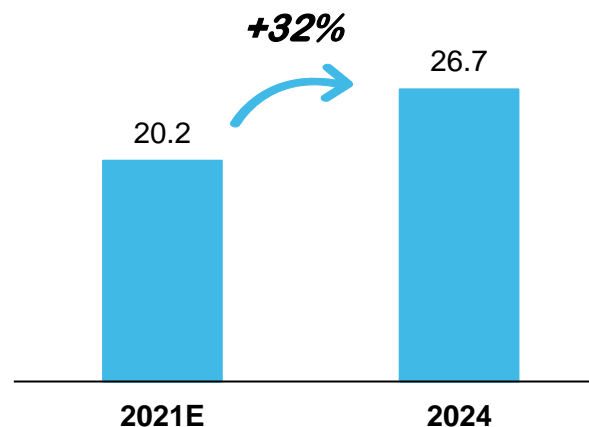
Market Share (%)¹



Customers (th)



Energy sales (TWh)



Our strategic actions



1

Allocating capital to support decarbonization



2

Maximizing the value of customers through electrification



3

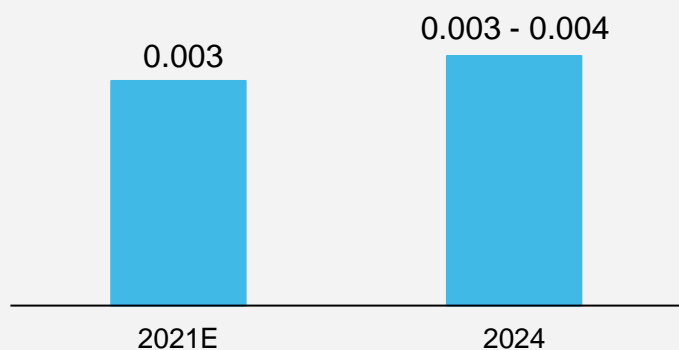
Creating value for ALL

Delivering value for ALL...



Shareholders

DPS¹ (US\$/sh)



**Group
Net Income**
(US\$ bn)

1.0

1.2 - 1.6

Dividends¹
(US\$ bn)

0.3

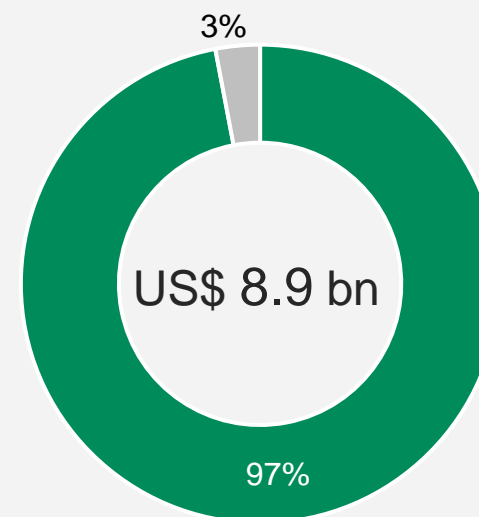
0.4 - 0.5

EPS
(US\$/sh)

0.010

0.012 - 0.015

CAPEX related to SDG 2022-24



■ CAPEX aligned to SDGs

■ Remaining CAPEX



**97% of total CAPEX aligned
to SDGs**

Strategy in numbers

Aurelio Bustilho, CFO



Solid track record despite a recent challenging environment



	2018	2021E	%
EBITDA (US\$ bn)	3.4	3.9	+17%
Group net income (US\$ bn) ¹	0.9	1.0	+20% ²
Net debt (US\$ bn)	6.6	6.9	+4%
CAPEX (US\$ bn)	1.7	3.0	+73%

Strategy in numbers

Financial figures

1



Financial management

2



Financial targets

3



Strategy in numbers

Financial figures

1



Financial management

2



Financial targets

3



EBITDA growth with significant CAPEX commitments...



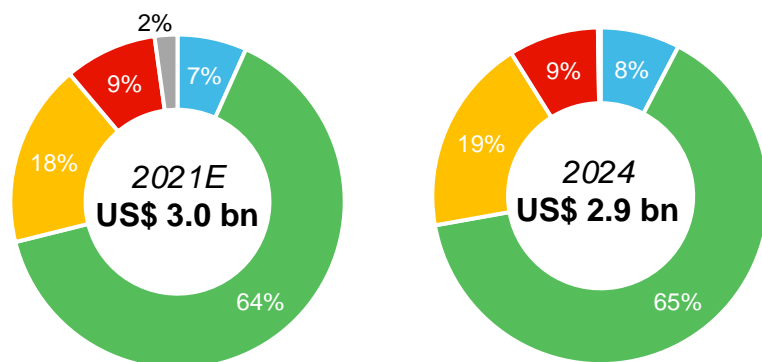
	2021E	2024	%
EBITDA (US\$ bn)	3.9	4.9-5.4	+26%-37%
Group net income (US\$ bn)	1.0	1.2-1.6	+21%-51%
Net debt (US\$ bn)	6.9	9.1-10.4	
Cumulative CAPEX 2022-24 (US\$ bn)		8.9	

...with **Networks** and **Renewables** leading our investment plans for future growth

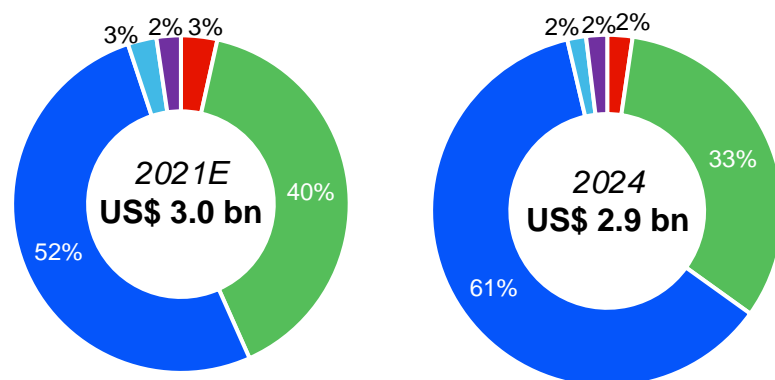


CAPEX (US\$ bn)

By country



By business line¹

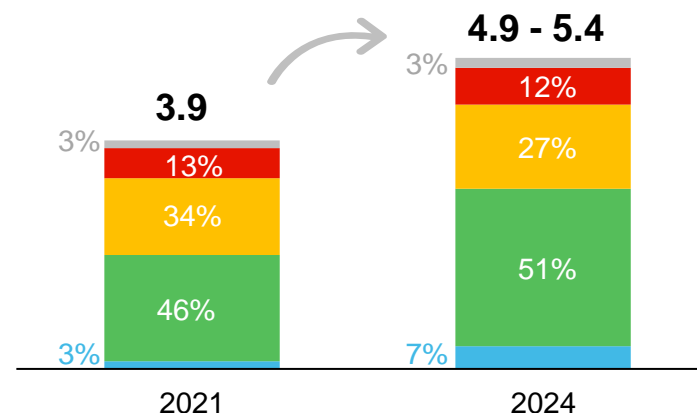


■ Argentina ■ Brazil ■ Colombia
■ Peru ■ C. America

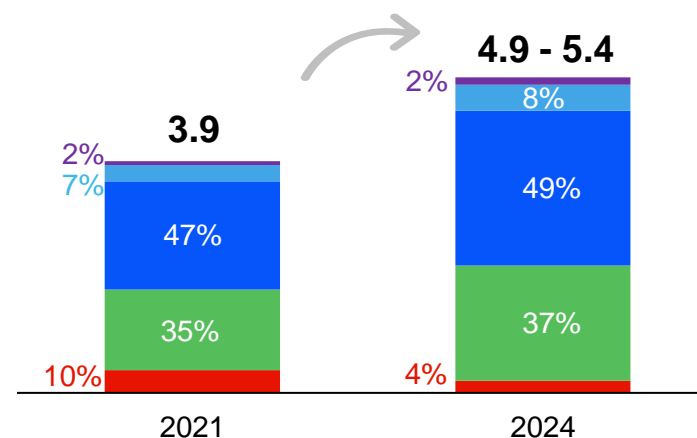
■ Thermal generation ■ Renewables
■ Networks ■ Retail ■ Enel X

EBITDA (US\$ bn)

+26% - 37%



+26% - 37%

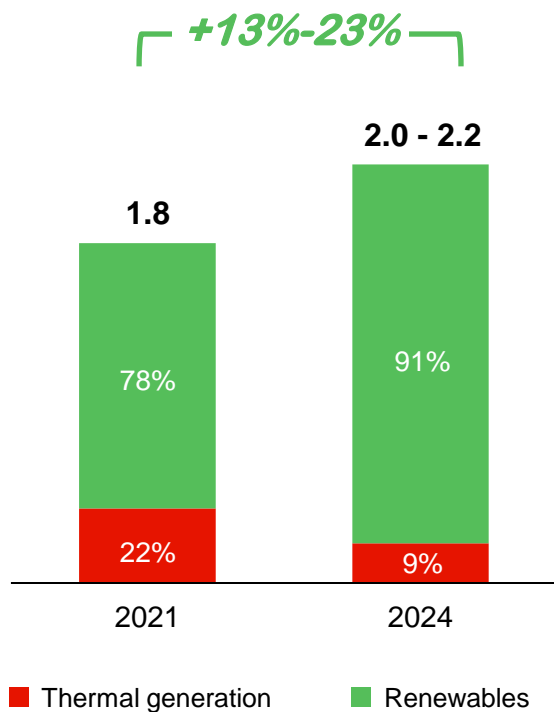




Generation EBITDA up driven by renewables growth



EBITDA evolution 2021E-24 (US\$ bn)



Contracted energy (TWh)

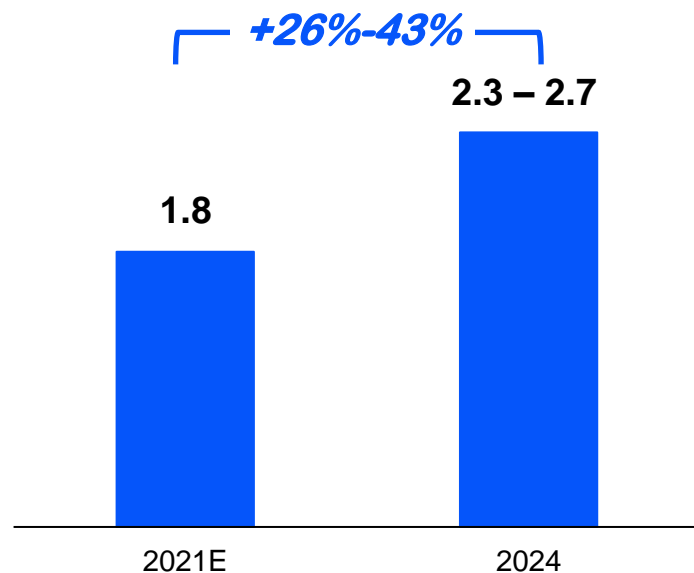
		2021	2024
	Brazil	TWh 17.2	19.0
		% 83%	100%
	Colombia	TWh 14.9	12.9
		% 100%	90%
	Peru	TWh 9.7	8.7
		% 81%	72%
	Guatemala	TWh 0.5	0.4
		% 73%	68%
	Panama	TWh 1.0	1.6
		% 61%	93%

Financial KPIs

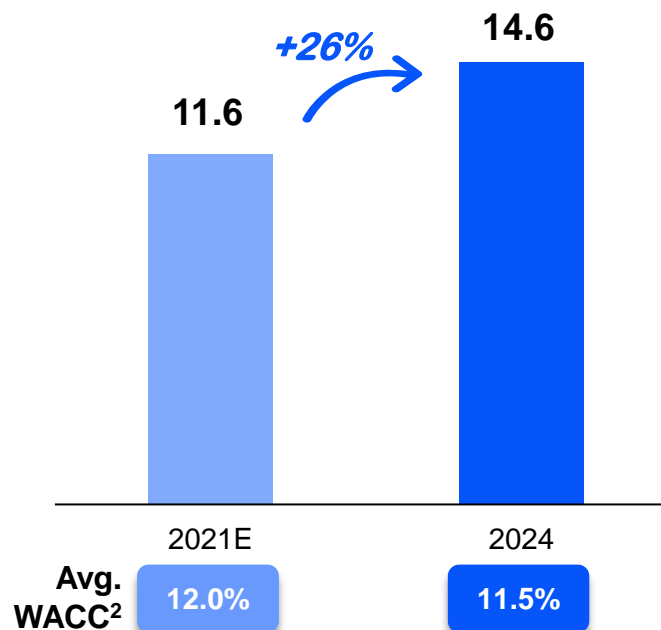
	2021E	2024
EBITDA/MWh (US\$/MWh) ¹	21.2	25.5-27.8
OPEX/MW (th US\$/MW) ²⁻³	19	19
Emission free generation (%)	72%	80%

Networks EBITDA increase on higher asset base, improved demand and lower OPEX

EBITDA evolution 2021E-24 (US\$ bn)



RAB¹ (US\$ bn)



Tariff reviews

2022



Peru

2023



Brazil



Argentina

2024



Colombia



Financial KPIs

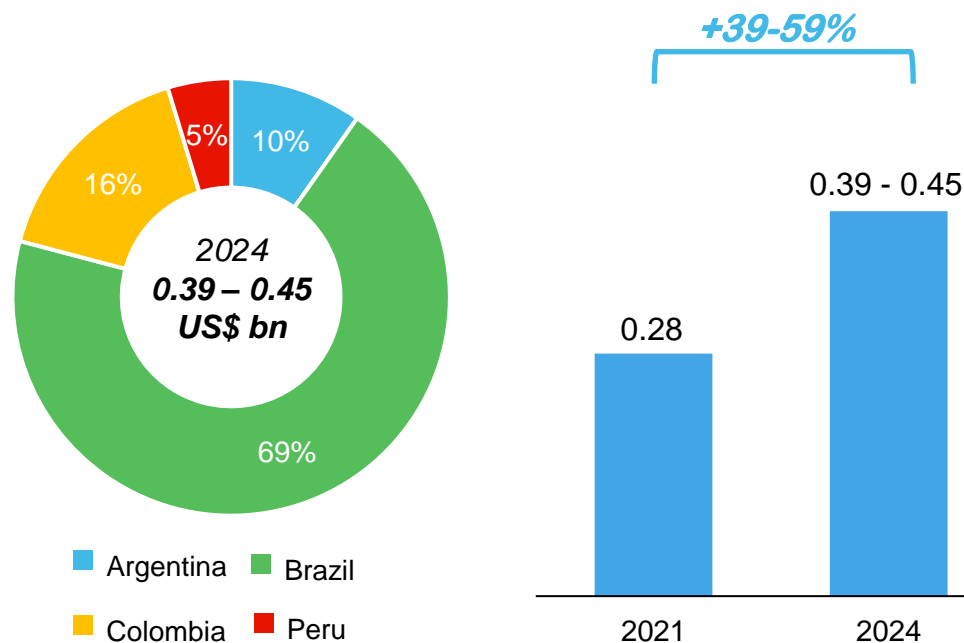
	2021E	2024
EBITDA/Grid customer (US\$/grid customer)	71	84 - 96
OPEX/Grid customer (US\$/grid customer)	34	27
RAB/Grid customer (US\$/grid customer)	442	528



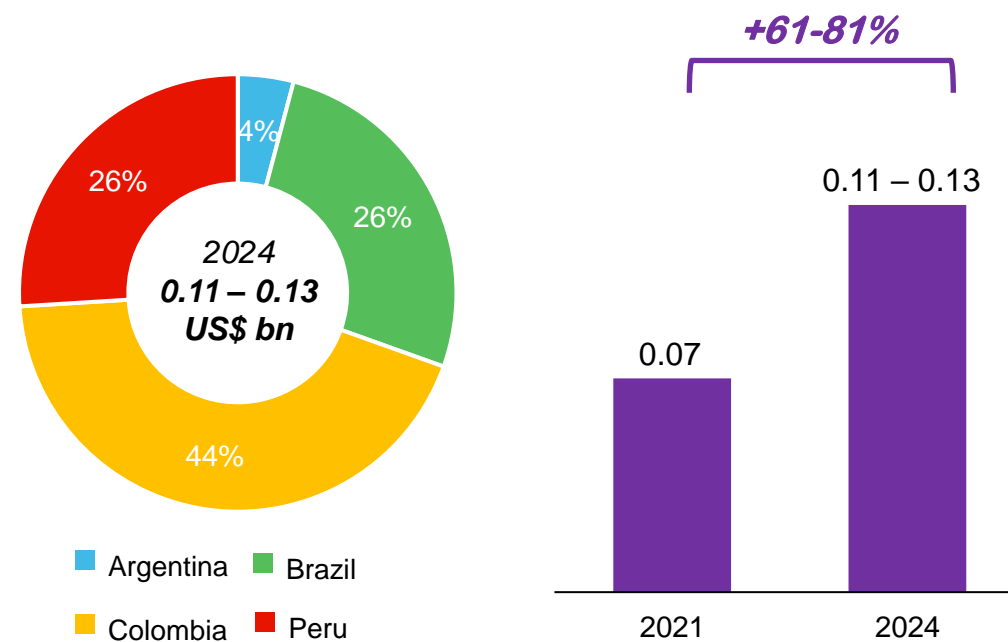
Significant growth for Retail and Enel X mainly coming from Brazil



EBITDA evolution 2021-24 (US\$ bn)



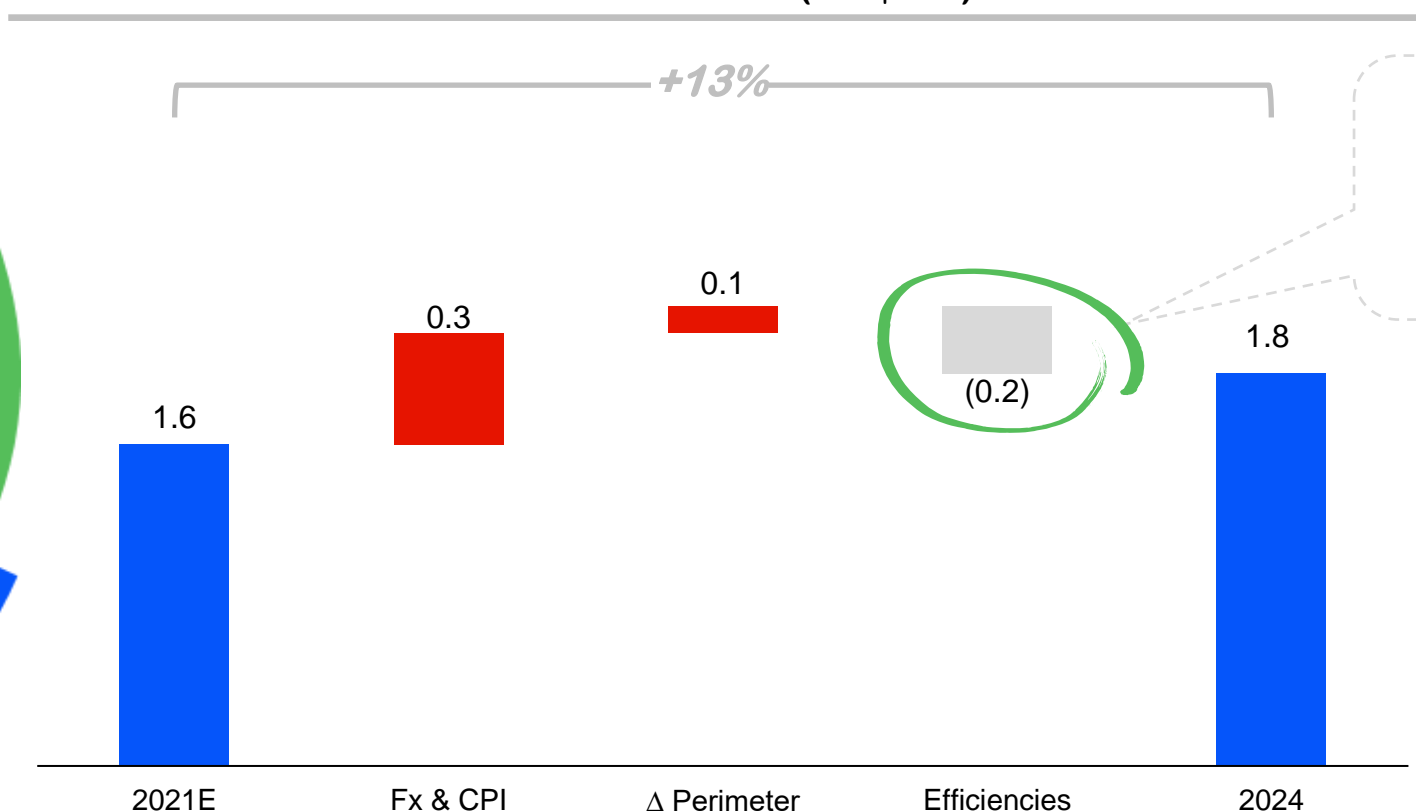
EBITDA evolution 2021-24 (US\$ bn)



OPEX savings by ~US\$ 0.2 bn mainly coming from initiatives in Networks and Retail in Brazil



OPEX evolution (US\$ bn)



Efficiencies mostly related to **network digitalization** & **platformization**

Strategy in numbers

Financial figures

1



Financial management

2



Financial targets

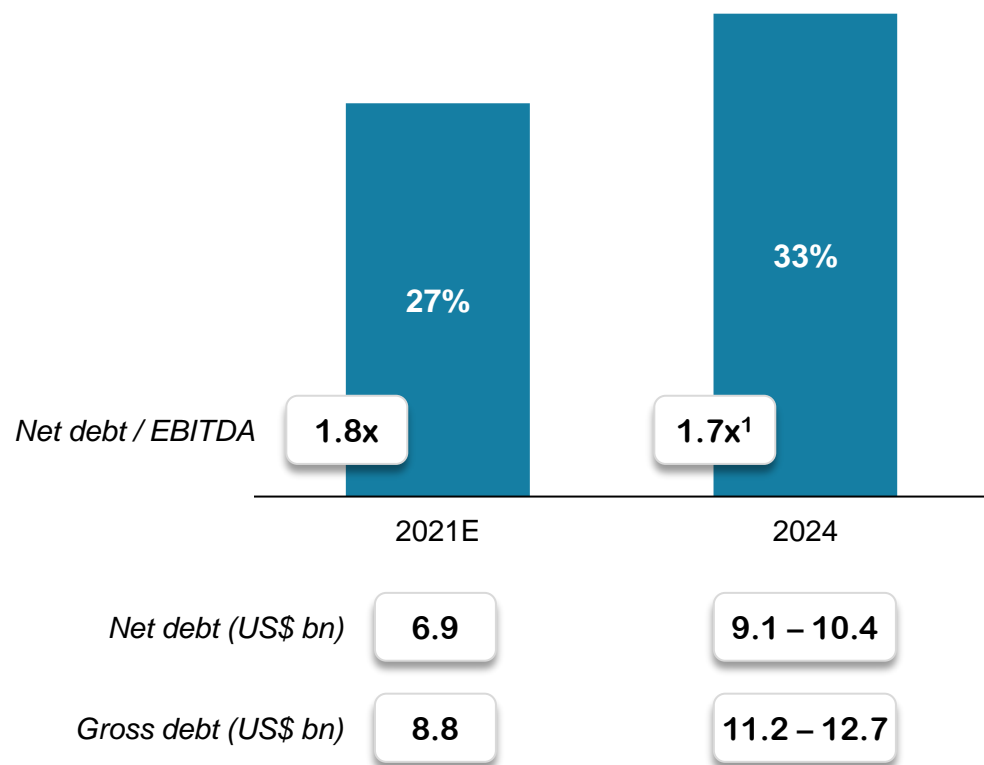
3



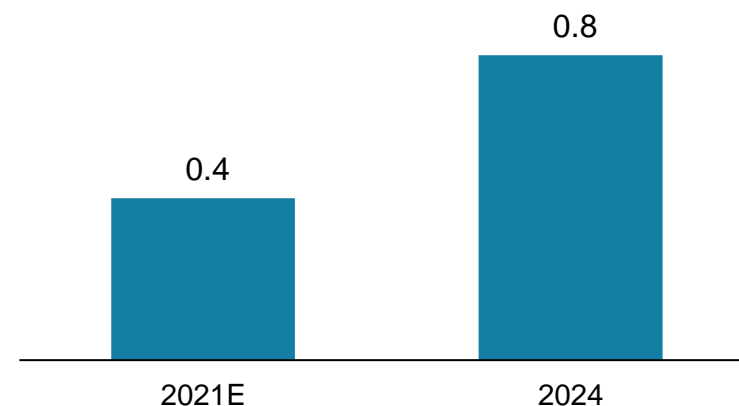
Incremental debt expands at a lower pace than our CAPEX commitments



FFO / Net debt evolution



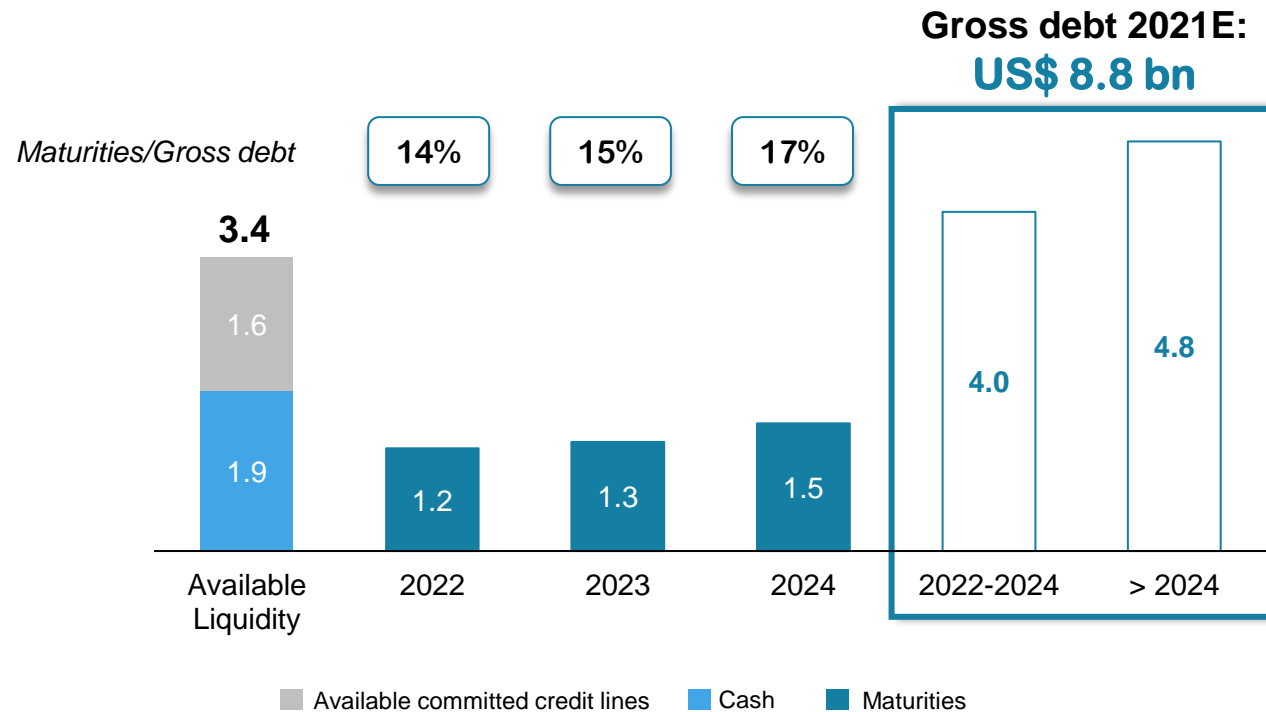
Financial expenses on debt (US\$ bn)



Solid liquidity position and smooth maturities, with an average life of 3.5 years



Liquidity and debt maturity by year (US\$ bn)



Credit profile

MOODY'S

Baa2
Stable

S&P Global
Ratings

BBB-
Stable

FitchRatings

A-
Stable

FellerRate
Clasificadora
de Riesgo

AA
Stable

Strategy in numbers

Financial figures

1

Financial management

2

Financial targets

3



2022-2024 targets



	2021E	2022	2023	2024
EBITDA (US\$ bn)	3.9	4.8 - 5.1	4.8 - 5.3	4.9 - 5.4
Group Net Income (US\$ bn)	1.0	1.5 - 1.7	1.4 - 1.7	1.2 - 1.6
CAPEX (US\$ bn)	3.0	3.2	2.8	2.9
Pay-out ratio	30%	30%	30%	30%
Dividends (US\$ bn)	0.31	0.46 - 0.50	0.43 - 0.50	0.37 - 0.47
DPS (US\$/sh)	0.003	0.004 - 0.005	0.004 - 0.005	0.003 - 0.004



Closing remarks

Maurizio Bezzeccheri, CEO



Closing remarks

Strong focus on **decarbonization** reaching **Net Zero by 2040**

Next tariff review processes are key for **Dx returns**, to continue **electrification** and improve network quality

Increasing clients value through **platforms** and **services beyond commodity**

Continued efforts on **sustainability** for **long-term value creation**

Annexes










Annexes



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Base macroeconomic assumptions 2021-2024



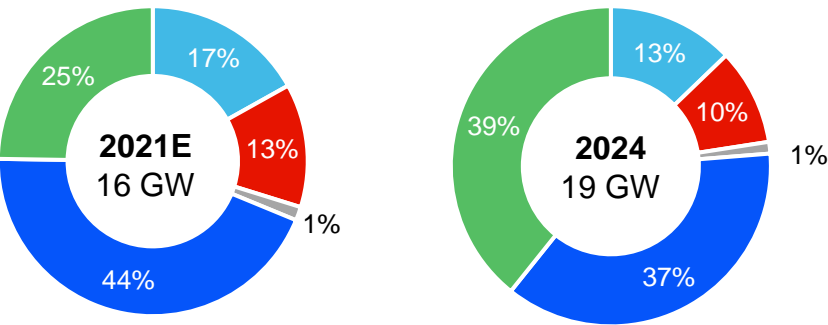
		CPI (%)				GDP (%)			
		2021E	2022	2023	2024	2021E	2022	2023	2024
Argentina		46%	32%	25%	20%	7.4%	1.6%	1.8%	1.7%
Brazil		7%	4%	3%	3%	4.2%	2.3%	2.2%	2.3%
Colombia		3%	4%	3%	3%	6.3%	4.1%	3.8%	3.8%
Peru		2%	2%	2%	3%	11.2%	4.6%	4.0%	3.6%
Costa Rica		1%	2%	3%	3%	3.5%	3.0%	3.0%	3.1%
Guatemala		5%	4%	4%	4%	5.7%	3.5%	3.2%	3.1%
Panama		1%	1%	2%	2%	16.4%	6.1%	6.0%	5.7%

Generation

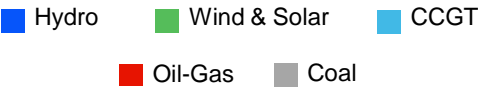
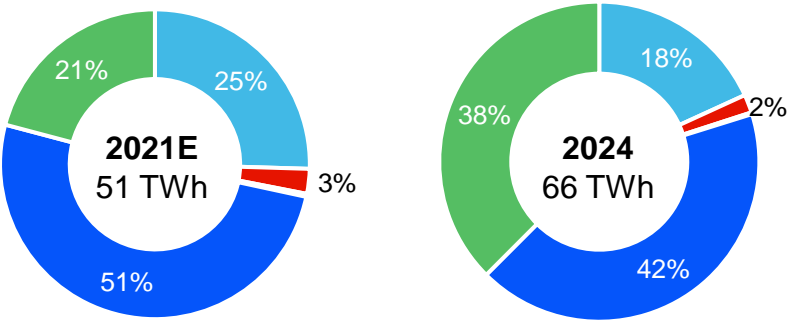


By technology

Capacity

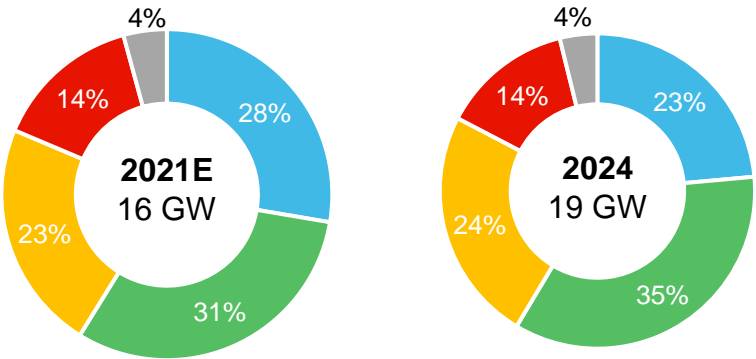


Production

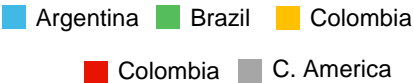
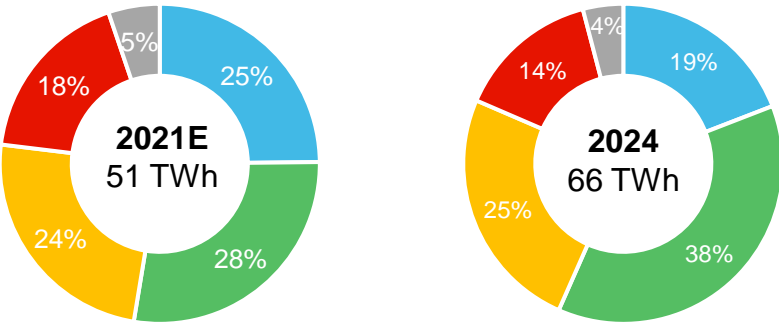


By geography

Capacity



Production



Generation

Additional Installed Capacity & projects in execution



Additional Installed Capacity (MW)

MW	Solar			Wind			Total			Total 2022-2024
	2022	2023	2024	2022	2023	2024	2022	2023	2024	
Argentina	-	-	-	-	-	-	-	-	-	-
Brazil	-	200	-	396	747	650	396	947	650	1,993
Colombia	187	491	281	-	205	-	187	696	281	1,164
Peru	-	123	-	-	165	-	-	288	-	288
Costa Rica	-	-	-	-	-	-	-	-	-	-
Guatemala	-	-	-	-	-	-	-	-	-	-
Panama	30	25	-	-	-	-	30	25	-	55
Total	217	839	281	396	1,118	650	613	1,956	931	3,500

Projects in execution (GW)

GW	COD 2022		COD 2023		Total by technology		Total by country
	Solar	Wind	Solar	Wind	Solar	Wind	
Brazil	-	0.4	-	0.7	-	1.1	1.1
Colombia	0.2	-	0.5	0.2	0.7	0.2	0.9
Peru	-	-	0.1	0.2	0.1	0.2	0.3
Panama	0.03	-	-	-	0.03	-	0.03
TOTAL	0.2	0.4	0.6	1.1	0.8	1.5	2.3

Electricity distributed, Grid customers, Smart meters



	Electricity distributed (TWh)		Grid customers (mn)		Smart meters (th)	
	2021E	2024	2021E	2024	2021E	2024
Argentina	16.3	17.8	2.5	2.6	14.6	14.6
Brazil	80.8	88.2	18.4	19.4	35.4	1,384.9
Colombia	14.5	15.3	3.7	4.0	72.9	74.9
Peru	8.1	8.8	1.5	1.6	17.7	17.7
TOTAL	119.7	130.1	26.2	27.7	140.6	1,492.1

Current regulatory framework in Latin America¹



	Argentina	Brazil	Colombia	Peru
WACC real pre tax 2021	12.5%	10.6%	11.5%	12.0% ²
Next Regulatory Period	2023 ³	2023	2024	Nov 2022
Regulatory Period Length (years)	5	5 (Rio, Goias) 4 (Ceará, São Paulo)	5	4
Metering Ownership	Owned by DSO	Owned by DSO	Owned by users/DSO	Owned by DSO
Smart meter inclusion in RAB ³	Yes	Yes	To be defined	Yes

1. As of November 2021.
2. Peru uses a Price Cap based on VNR (NRC – New Replacement value).
3. The new regulatory period was postponed to 2023 by the government given the pandemic situation.

	Customers (th)		Volumes (TWh)		GWh/Customer	
	2021E	2024	2021E	2024	2021E	2024
Argentina	-	0.1	-	0.1	-	1.1
Brazil	2.0	3.4	9.6	16.5	4.9	4.8
Colombia	1.3	1.4	3.9	4.1	3.0	2.9
Peru	0.6	0.9	6.6	6.0	10.6	6.6
TOTAL	3.9	5.8	20.2	26.7	n/m	n/m

	Charging points (th)		Street lighting (mn)		Electric buses (th)		Demand response (MW)	
	2021E	2024	2021E	2024	2021E	2024	2021E	2024
Argentina	-	-	-	-	-	-	-	-
Brazil	2.5	7.7	0.2	0.3	0.2	0.9	-	75
Colombia	0.4	2.5	0.4	0.5	0.9	2.2	22	201
Peru	-	-	0.4	0.4	0.0	0.1	-	33
TOTAL	2.8	10.3	1.0	1.2	1.1	3.2	22	309

	Maintenance & Repair services (th)		Credit cards (th)		PV (MWp installed)	
	2021E	2024	2021E	2024	2021E	2024
Argentina	9	127	-	-	-	0.5
Brazil	42	1,044	-	-	11.0	64.0
Colombia	370	745	888	1,142	1.8	17.1
Peru	23	204	-	-	0.3	6.2
TOTAL	444	2,120	888	1,142	13.1	87.8

Gross CAPEX



(US\$ bn)	Thermal Generation & Trading			Renewables			Networks			Retail			Enel X			Total		
	2022	2023	2024	2022	2023	2024	2022	2023	2024	2022	2023	2024	2022	2023	2024	2022	2023	2024
Argentina	0.1	0.0	0.0	0.0	0.0	0.0	0.2	0.1	0.2	0.0	0.0	0.0	0.0	0.0	0.0	0.3	0.2	0.2
Brazil	0.0	0.0	0.0	0.6	0.9	0.8	1.1	0.9	1.1	0.0	0.0	0.0	0.0	0.0	0.0	1.7	1.8	1.9
Colombia	0.0	0.0	0.0	0.4	0.2	0.2	0.3	0.3	0.4	0.0	0.0	0.0	0.0	0.0	0.0	0.8	0.5	0.6
Peru	0.0	0.0	0.0	0.2	0.0	0.0	0.1	0.1	0.2	0.0	0.0	0.0	0.0	0.0	0.0	0.4	0.3	0.3
Central America				0.0	0.0	0.0										0.0	0.0	0.0
TOTAL	0.1	0.1	0.1	1.3	1.1	0.9	1.6	1.5	1.8	0.1	0.0	0.1	0.1	0.1	0.1	3.2	2.8	2.9
TOTAL CAPEX 2022-2024	0.3			3.4			4.9			0.2			0.2			8.9		

Asset Development CAPEX

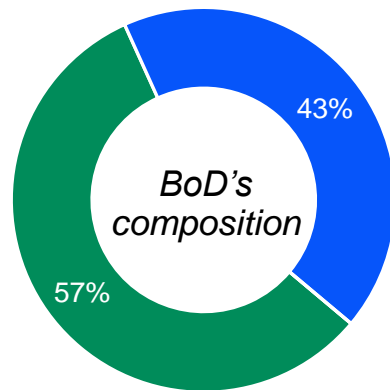


(US\$ bn)	Thermal Generation & Trading			Renewables			Networks			Retail			Enel X			Total		
	2022	2023	2024	2022	2023	2024	2022	2023	2024	2022	2023	2024	2022	2023	2024	2022	2023	2024
Argentina	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.0	0.0
Brazil	0.0	0.0	0.0	0.6	0.8	0.7	0.4	0.3	0.4	0.0	0.0	0.0	0.0	0.0	0.0	0.9	1.1	1.1
Colombia	0.0	0.0	0.0	0.4	0.2	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.5	0.3	0.3
Peru	0.0	0.0	0.0	0.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.2	0.1	0.1
Central America				0.0	0.0	0.0										0.0	0.0	0.0
TOTAL	0.0	0.0	0.0	1.2	1.0	0.8	0.5	0.5	0.6	0.0	0.0	0.0	0.1	0.1	0.0	1.8	1.6	1.5
TOTAL CAPEX 2022-2024	0.0			3.1			1.6			0.0			0.2			4.8		

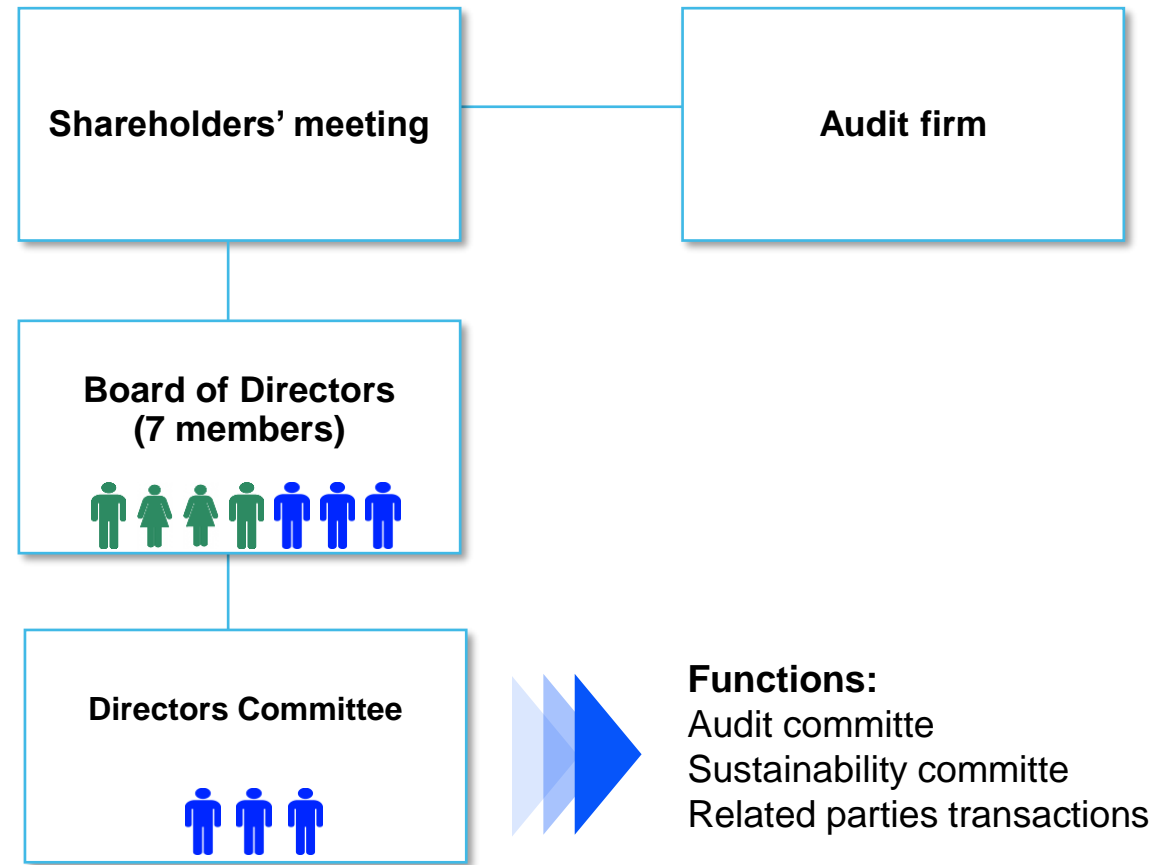
ESG Annexes



Corporate governance structure



■ Executive ■ Independent



Board composition

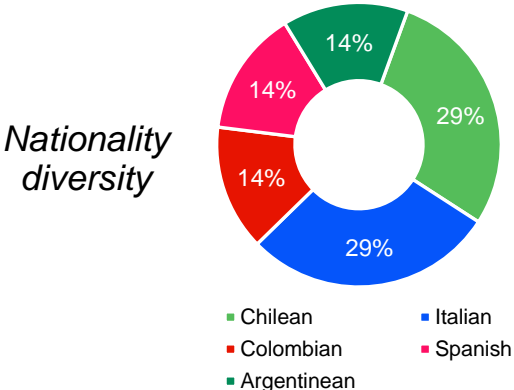
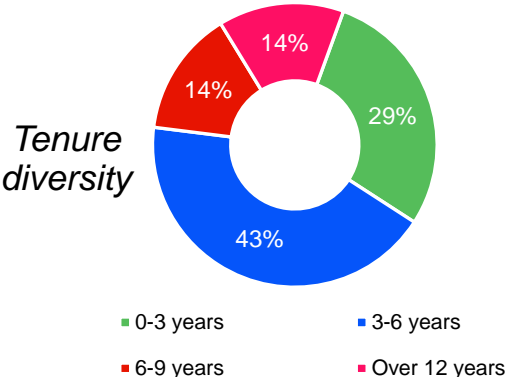
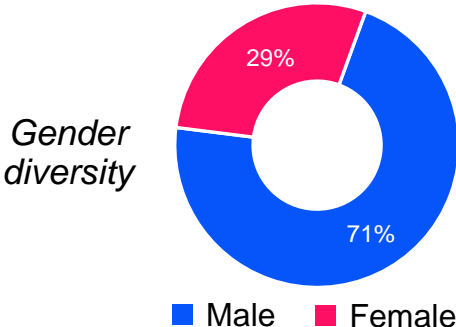
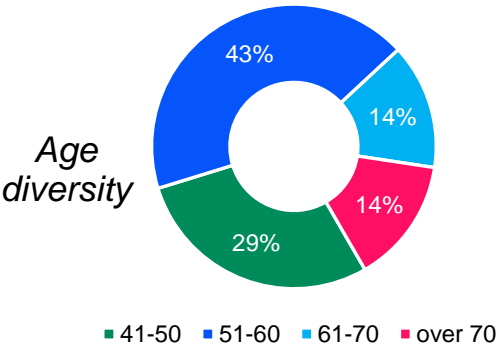


Board of Directors

<div></div> Borja Acha Besga	Chair
<div></div> Francesca Gostinelli	Director
<div></div> Giulia Genuardi	Director
<div></div> José Antonio Vargas	Director
<div></div> Hernán Somerville Senn	Directors' Committee (C) Director
<div></div> Patricio Gómez Sabaini	Directors' Committee Director
<div></div> Domingo Cruzat	Directors' Committee Director

■ Executive ■ Independent

Board of Directors' diversity¹



CEO's short-term variable remuneration



Type of Target	Objective		
		Weight	Range
Profit Economic	Net Income Latin America	25%	Maximum 120%
Financial	FFO Latin America	15%	Maximum 120%
Business	Customer's operations	20%	Maximum 120%
Business	Claims (Commercial operations)	20%	Maximum 120%
Safety	Safety in the workplace	20%	Maximum 120%

Carbon Neutral certification



In partnership with GreenerRoadshows™, we are pleased to announce that this Investor Day is certified as Carbon Neutral under PAS2060 Certification



Carbon
Neutral
PAS 2060
Event

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Strategic Plan 2022-24

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Strategic Plan 2022-24

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Thank you.

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